## Annual Report 2006-2007

SQUARE PHARMACEUTICALS LTD.

## SQUARE Pharma gets approval to export to UK - A new milestone set in Bangladesh Pharmaceutical Industry

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# Medicines and Healthcare products Regulatory Agency 

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Square Pharmaceuticals Ltd., the market-leader of Bangladesh Pharmaceuticals Industry since 1985, is proud to announce its certification by the United Kingdom Medicine Registration Authority (UK MHRA). SQUARE Pharma is the First Bangladeshi Company to obtain this certificate and this has set a New Milestone in the Pharmaceutical Industry of the country.

With this approval, SQUARE Pharma has become the First Bangladeshi Company to start exporting its Finished Pharmaceutical Products to the United Kingdom, having a total Pharma market size of about 30 Billion US Dollar.

It is worthy to mention that UK MHRA Approval is one of the toughest registration processes in the world to register pharmaceutical products for marketing and distribution in the UK. It takes a lot of rigorous processes to comply with the registration requirements for getting the approval from the UK MHRA (United Kingdom Medicines \& Healthcare Regulatory Agency), starting from Raw Material Sourcing to all production processes, quality control processes and quality assurance processes, finally leading to the total qualitychecks of the finished products.

This approval process also involves thorough inspection and auditing of the designing of the manufacturing plant, selection of the machinery and equipments. HVAC (Heating, Ventilation and Air-conditioning) system and Purified Water System of the plant to ensure the entire Manufacturing Plant is strictly maintaining the World-class Pharmaceutical Manufacturing Environment as per the MHRA GMP requirements.

SQUARE Pharma is proud to inform that it took about 2 years for the pharma-leader of Bangladesh to get prepared for the registration of its products with UK MHRA and on successful completion of the Inspection by the UK MHRA Regulatory Auditors in February 2007, of SQUARE's manufacturing, quality control \& quality assurance processes and all machineries \& equipments, the UK Regulatory Authority has approved SQUARE PHARMA to start marketing and distribution of its world-class finished pharmaceutical products to the United Kingdom.

This approval will help SQUARE Pharma to enter into the pharmaceutical markets in other European countries, in Australia, in South Africa and in the GCC countries in near future.

This feat of SQUARE Pharma has again proved its commitment to the total quality-compliance and has shown it to the whole world that Bangladesh can also produce world-class pharmaceutical products for serving the people of developed countries like the UK.
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## SQUARE PHARMACEUTICALS LTD. <br> TRANSMITTAL LETTER

The
Shareholders
Securities and Exchange Commission
Registrar of Joint Stock Companies \& Firms
Dhaka Stock Exchange Ltd.
Chittagong Stock Exchange Ltd.

Sub : Annual Report for the year ended March 31, 2007

Dear Sir(s)

We are pleased to enclose a copy of the Annual Report together with the Audited Accounts including Balance Sheet as at March 31, 2007 and Income Statement for the year ended March 31, 2007 along with notes thereon for your record/necessary measures.

Yours sincerely


Khandaker Habibuzzaman
Company Secretary

Dated: 21st August, 2007

## NOTICE

## SQUARE PHARMACEUTICALS LTD. NOTICE TO THE SHAREHOLDERS

Notice is hereby given that the 41st ANNUAL GENERAL MEETING of the shareholders of Square Pharmaceuticals Ltd. will be held on Wednesday the 12th September, 2007 at 11:00 a.m. at Bangladesh-China Friendship Conference Centre, Agargaon, Sher-E-Bangla Nagar, Dhaka to transact the following business:

## Ordinary Business

Agenda -1: To receive, consider and adopt the Accounts for the year ended March 31, 2007 together with the Report of the Directors and the Auditors thereon.

Agenda -2: To declare dividend for the year ended March 31, 2007.
Agenda -3: To elect Directors in terms of the relevant provision of Articles of Association.
Agenda -4: To appoint Auditors and to fix their remuneration.

## Special Business

Agenda -5: To pass special resolution for increasing the Authorised Capital of the Company from Tk. 100 crore (Taka One hundred crore) to Tk. 500 crore (Taka Five hundred crore) and to amend the Clause-V and Articles-4, 81, 93 and 99 of the Memorandum and Articles of Association of the Company respectively.

By order of the Board


Khandaker Habibuzzaman
Company Secretary
Dated: 21st August, 2007

## Notes:

(i) Details of Special Business contained in the Page No. 31 of the Annual Report
(ii) The proxy form must be affixed with requisite revenue stamp and be deposited at the Registered Office of the Company not less than 48 hours before the time fixed for the meeting.
(iii) Admittance to the meeting venue will be on production of the attendance slip sent with the Annual Report.


## Vision

We view business as a means to the material and social wellbeing of the investors, employees and the society at large, leading to accretion of wealth through financial and moral gains as a part of the process of the human civilization.

## Mission

Our Mission is to produce and provide quality \& innovative healthcare relief for people, maintain stringently ethical standard in business operation also ensuring benefit to the shareholders, stakeholders and the society at large.

## Objectives

Our objectives are to conduct transparent business operation based on market mechanism within the legal \& social frame work with aims to attain the mission reflected by our vision.

## Corporate Focus

Our vision, our mission and our objectives are to emphasise on the quality of product, process and services leading to growth of the company imbibed with good governance practices.

## The Ten Principles of Global Compact (UN) :

The ten principles of Global Compact initiated by the UN Secretary General as have been adopted by Square Pharmaceuticals Ltd. are as follows :

## Human Rights:

(1) Businesses should support and respect the protection of internationally proclaimed human rights within their sphere of influence; and
(2) Make sure that they are not complicit in human rights abuses.

## Labour Standards :

(3) Businesses should uphold the freedom of association and the effective recognition of the right to collective bargaining;
(4) The elimination of all forms of forced and compulsory labour;
(5) The effective abolition of child labour and
(6) Eliminate discrimination in respect of employment and occupation.

Environment :
(7) Business should support a precautionary approach to environmental challenges:
(8) Undertake initiatives to promote greater environmental responsibility; and
(9) Encourage the development and diffusion of environmentally friendly technologies.

Ethical Standards :
(10) Business should work against corruption in all its forms, including extortion and bribery.

## WE STRIVE FOR

We in SQUARE, strive, above all, for top quality health care products at the least cost reaching the lowest rungs of the economic class of people in the country. We value our social obligations.

We owe our shareholders and strive for protection of their capital as well as ensure highest return and growth of their assets.

- We strive for best compensation to all the employees who constitute the back-bone of the management and operational strength of the Company through a pay-package composing salary/wages, allowances, bonuses, profit participation, leave salary and superannuation \& retirement benefits.
- We strive for the best co-operation of the creditors \& debtors the banks \& financial Institutions who provide financial support when we need them, the suppliers of raw materials \& suppliers who offer them at the best prices at the opportune moments, the providers of utilities-power, gas \& water etc. and the customers who buy our products \& services by redeeming their claim in time by making prompt payment and by distributing proper product on due dates to our customers.
We strive for fulfillment of our responsibility to the Government through payment of entire range of due taxes, duties and claims by various public agencies like municipalities etc.
- We strive, as responsible citizen, for a social order devoid of malpractices, anti-environmental behaviours, unethical and immoral activities and corruptive dealings.
- We strive for practicing good-governance in every sphere of activities covering inter alia not being limited to, disclosure \& reporting to shareholders, holding AGM in time, distribution of dividends and other benefits to shareholders, reporting/dissemination of price sensitive information, acquisition of shares by insiders, recruitment \& promotion of staff, procurement \& supplies, sale of assets etc. all that directly and indirectly affect the interest of concerned groups - the shareholders, the creditors, suppliers, employees, government and the public in general.
- We strive for equality between sexs, races, religions and regions in all spheres of our operation without any discriminatory treatment.
- We strive for an environment free from pollution and poisoning.
- We strive for the achievement of Millennium Development goals for the Human Civilization


## Corporate Governance:

Corporate Governance involves decision making processes for any corporate body as a going concern for the benefit of all concerned, present and future. These decisions may be categorised as policy \& strategic, operational and executing, performance \& evaluation and sharing of the accretional assets between present \& future cohorts. The involvement of the entrepreneur in all these areas invokes decision making governance on a continuous basis, the degree of involvement being variable with the extent of delegation of authority top down and reporting for accountability bottom up of the Management echelon. These aspects of governance are shared by the Board of Directors, Executive Management, operational participants and workers and others in fulfillment of the common goals that converge in increasing the benefits of all stakeholders. To this end entire corporate governance efforts are blended with "good governance practices" as ethically and morally acceptable standards under a given socio politico environmental phenomenon of our society in which we work, live and exist.

The organisms through which the corporate governance functions are carried out are:

## BOARD OF DIRECTORS:

## (a) Constitution:

The Board of Directors, the top Management echelon, consisting of the founding entrepreneurs/ successors and an Independent Director, provides the policy and strategic support and direction for the entire range of the corporate activities. The Board of Directors consist of nine (9) members including the Independent Director with varied education and experience which provides a balancing character in decision making process. The Board is re-constituted every year at each Annual General Meeting when one-third of the members retire and seek reelection. A director is liable to be removed if the conditions of the Articles of Association and the provisions of the Companies Act 1994 are not fullfilled.

## (b) Role \& Responsibilities:

The main role of the Board of Directors, which is the highest level of authority, is to provide general superintendence, oversee the operations and control the affairs of the Company through appropriate delegation and accountability processes via the lines of command. However the Board of Directors hold the ultimate responsibility \& accountability with due delligence for conducting the activities of the Company as per provisions of law in the interest of the shareholders, the stakeholders, the state and the society. The Board of Directors, in fulfillment of its responsibility hold periodic meetings, at least once a quarter and provide appropriate decisions/directions to the Executive Management. Such meetings usually consider operational performance, financial results, review of budgets, capital expenditure proposals for BMRE or new projects/divisions/product lines, procurement of funds by issue of shares or borrowing, procurement of raw materials, plant \& machinery, pricing of products/discounts, recruitment, training and promotion of officers, approval of audited accounts and distribution of dividends and other interest of the stakeholders including the employees and workers. The Board of Directors take special care in designing and articulating productivity and compensation plans of employees and workers and rewarding them appropriately on the basis of quality and quantity of performance as an incentive. Board also remains responsible for removal of operational hazards to life and health of workers, friendly environmental work condition and social relationship as demanded of good citizen in a country.

## (c) Relationship with Shareholders \& Public:

The shareholders as owners, are required to be provided with material information on the Company's operation half-yearly and annually, the latter at the AGM. They are also provided routine services by the Company Secretary in matters of transfer of shares, replacement in case of loss or damage of shares, payment of dividends etc. The Board is however responsible to the public for publication of any price Sensitive Information as per SEC regulation. A qualified Chartered Secretary is in charge for all these responsibilities as Company Secretary.

## (d) Relationship with Government:

In its role on accountability to the government, the Board of Directors ensure payment of all dues to government in the form of import duty, custom duty and port charges, VAT, Corporate Taxes and other levies as and when they become due on the basis of actual operations and make sure to avoid corruption. This has enabled the Company to enhance its contribution to the National Exchequer on a progressive rate year after year.

## (e) Relationship with Financers/Bankers:

The Board oversees the financial transactions and ensures to meet Company's Commitments to the lenders without default. This has resulted in securing lower interest rates from them.

## (f) Relationship with Suppliers:

As the Company has to import plant and machinery and almost all the raw materials from abroad, it maintains cordial and mutually beneficial interest with its international as well as local suppliers. This has enabled the company to avoid any legal disputes in international/local courts and enhanced the Company's image as a good customer.
(g) Corporate Social Responsibilities (CSR):

The Board of Directors is also awoken of the Corporate Social Responsibilities (CSR) especially in the areas of gender equality, race-religion-regional equality, non-employment of child labour, human rights, environmental pollution, social-marketing, social activities (promotion of sports \& culture, health care and population control programs, elimination of corruption programs, participation in charitable activities etc in non-partisan manner) right to form and participate in Union under ILO convention, employment of disableds etc.

## AUDIT COMMITTEE OF BOARD

The Board of Directors has constituted an Audit Committee of the Board consisting of three Directors. The Audit Committee is headed by the Independent Director, Mr. M Sekander Ali, an MBA and a Senior Development and Investment Banker of the Country. Other members are Mr. Samuel S. Chowdhury, Director and Mr. Kazi Iqbal Harun, Director. The Audit Committee carries out its responsibilities as per the provisions of law and submits its report to the Board of Directors from time to time. The Audit Committee shall also coordinate with the Internal and external Auditors as and when required. The Audit Committee ensures that adequate internal checks \& balances supported by adequate MIS are in place for detection of errors frauds and other difficiencies. The other responsibilities include inter alia, not being limited to, the prevention of conflict of interest between the Company and its Directors officials, customers, suppliers, government and any other interest groups and detect or remove any scope of insider trading in the company's stock. The Audit Committee also ensures compliance of requirements of SEC and other agencies.

## EXECUTIVE MANAGEMENT

The Executive Management is led by the Managing Director (CEO) who is appointed by the Board of Directors for a term of 5 years (renewable) with the approval of shareholders in the Annual General Meeting. The Managing Director is supported by professional, well educated, trained and experienced team consisting of Executive Directors, Directors, General Managers and a host of Senior Executives in the hierarchy of Management. The Board has approved an organogram with modern features ensuring clear lines of delegation of authority and reporting for accountability for effective decision making evaluation of performance on merit for both rewarding and disciplinary action. The Executive Management is responsible for preparation of budgetary segment plans/sub-segment plans for every cost/profit centres and are held accountable for performance therefor. The Executive Management is aided by committee(s)/sub-committee(s) in carrying out its functions.

## OTHER GOVERNANCE APPARATUS

The Company, in its efforts for Corporate Good Governance Practices, uses a series of top ranking professional service providers including Legal exparts, Bankers, Insurers and Technical exparts who continuously assist the Board of Directors and the Executive Management in properly discharging their duties to all the shareholders, stakeholders, the Government and the public as highlighted below:

## (1) Independent Director:

In compliance of the SEC Regulations on Good Governance, the Board of Directors as empowered by the Regulations, appointed Mr. M Sekander Ali, one of the Senior Development/Investment Bankers of the country, former Managing Director of Bangladesh Shilpa Bank/Bangladesh Shilpa Rin Sangstha/Investment Corporation of Bangladesh and Senior Adviser, Securities and Exchange Commission, as the nonshareholder Independent Director. It is expected that his expertise would help contribute to the further disclosure and protect the interest of all investors in general and smaller investors in particular.

## (2) Legal Advisers:

In order to avail the best legal services for Good Corporate Governance, the Company has empanelled the following top ranking legal professionals:

Mr. Rafiqul-ul Huq, Bar-at-Law
Mr. Rokonuddin Mahmud, Bar-at-Law
Mr. M. Moniruzzaman Khan, Bar-at-Law
Ms. Nihad Kabir, Bat-at-Law
The expertise of the above named professionals have had long term fundamental support to the Company's Good Governance efforts.

## (3) Bankers:

The degree of efficient business operation largely depends on the quality of efficiency of banking services received by the Company. Efficient banking service brings down cost of operations. On the other hand, cost of financial services and interest on the lending by the Banks are also required to be the minimum. With this end of view, the Company has established long term business relationship with the following banks who provide most efficient service at minimum cost/interest that benefit the shareholders:

## Janata Bank

Citibank NA
Standard Chartered Bank
Eastern Bank Ltd.
Commercial Bank of Ceylon Ltd.
Mercantile Bank Ltd.
Bank Alfalah Ltd.
The Company has neither ever defaulted in any commitment with its Bankers nor did get entangled in legal dispute at any court premises.

## (4) Insurer:

Insurance services cover certain operational risks which are required by law/business practices to be covered by legitimate insurance service providers for protection of the interest of the Company, nay, the investors. To this end, the Company has to select insurer with the most efficient, reputed and financially sound history so that claims, if any, are settled promptly and the premium rates are market competitive. The Company, based on these considerations, is maintaining insurance business relationships with the following highly reputed and publicly listed companies:

Pragati Insurance Ltd.
Pioneer Insurance Co.Ltd.
The Company has not yet faced any dispute over any claims and the Company enjoys special premium rates which protects the interest of the investors.

## (5) Auditors:

The role of the auditors in certification of the financial statement is the most significant aspect of Corporate Governance and protection of interest of investors. As evident from the Annual Reports, the Company rigidly follows the code of International Accounting Standards (IAS) and International Standard of Auditing (ISA) with legally required disclosures of Accounts and Financial Statements. This has been possible due to the high level capability and integrity of $\mathrm{M} / \mathrm{s}$. Chowdhury Bhattacharjee \& Co, Chartered Accountants whose unchallenging performance has played a very trustworthy role in the protection of interest of the investors for which the Regulatory Authority has allowed their continuation as Auditors.

## DIVIDEND POLICY

Ethics is an ingredient of Good Governance and involves a determination of what is right and what is wrong and deals with things to be sought and things to be avoided with way of life and the end of life. Ethics invokes the management of the environment within which we function from a perspective broader than, but obviously inclusive of, the current cohort. Since the corporate environment is in theory an infinitely lived entity owned by finitely lived shareholders, a governance ethic must represent a system that serves the needs of the current ownership while preserving the ability of the corporation to sustain itself and benefit future cohorts. The corporate ethic must necessarily promote efficiency in co-existing with the environment to generate the quality of life for a current cohort and yet also provide an equity that does not disadvantage a furture cohort by the decisions of a current cohort. As an environmental ethic analogy, those living to-day naturally believe in dividend payouts to-day with less regard for the consequence to-morrow and those living tomorrow would prefer dividend payouts tomorrow without regard for the sacrifices we make to-day to allow their greater consumption tomorrow.

Based on the above concept, the Company is committed to sow a stable policy of distribution (cash outlay) of the accretional wealth (profits) between the current and the future generation of shareholders. This would enable the Company to enhance its capital wealth and sustain for perpetuity of existence, benefiting both the present cohorts and the progeny.

## SHAREHOLDERS' RELATIONSHIP

Corporate Governance issues include how major policy decisions are made in business corporations, how various stakeholders can influence the process, who is held accountable for performance and what performance standards are applied. In a nutshell power and influence are crucial in corporate governance.As shareholders belong to the most important stakeholders, ownership structure has an impact on the balance of power among shareholders. Though sponsors usually hold majority shares required for ordinary resolutions, public shareholders have a definite role and influence in the passing of special resolutions required for changes in the business object, sale of business/productive assets, merger and amalgamation, winding up or dissolution and amendments to Memorandum and Articles of Association for protection of minority interest up to $49.9 \%$ of the shareholdings. The position of shareholders as on 31-03-2007 indicates that the sponsors of the Company do not hold the required shareholdings ( $75 \%$ ) for passing special resolutions. This allows the public shareholders (individuals \& institutions) to play an effective role in protecting their legal corporate rights.

The Company holds regularly as per law the Annual General Meeting with adequate notice and disclosures in the Directors' Report and the Auditors' Report on Accounts/Notes and resolutions are passed with consensus and unanimity. All reasonable and practicable suggestions are implemented with good grace. Special Resolutions are passed in General Meeting with due notices.

All enquiries are attended by the Company Secretary. Where necessary, Internal Audit Committee investigates matters of significant merit for consideration by the Management Committee/Managing Director/Audit Committee of Board/Board of Directors as the case may be

## CORPORATE SOCIALISATION

In order to play a model role for Good Governance characteristics in the corporate sector, the Company has become members of Country's leading chamber - Metropolitan Chamber of Commerce \& Industries (MCCI). Bangladesh Association of Publicly Listed Companies (BAPLC), Central Depository Bangladesh Limited (CDBL), Dhaka Stock Exchange (DSE) and Chittagong Stock Exchange (CSE). These memberships have provided scope to the Company for improvement of Governance Practices for the benefit of the shareholders / stakeholders.

## RESEARCH AND NEW PRODUCTS DEVELOPMENT

As a part of Corporate Social Responsibility for Good Governance the Company maintains a team of scientific pharmaceutical experts who continuously conduct research \& development programs for improving quality of products, reduction of cost, adaptation of products that are free of intellectual property rights and innovative products. These efforts have enabled the Company to add new products to its product lines every year to the benefit of the common men of the country and the shareholders. The success in this field has secured the leading position for the Company in the pharmaceutical sector.

## BEYOND THE BORDER

Corporate social responsibility, an element of Good Corporate Governance, extend to the society to the government and beyond the borders of the country for social good as well as for contribution of Foreign Exchange Resources to the National Exchequer. To this end, the Company is making entry into foreign markets and making efforts in registering its products in USA/EU countries for which is has already set up a modern state of art production facilities at Kaliakoir, Gazipur. The Company has already secured permission for marketing its products in UK/EU Countries.

## SEGMENT REPORT

The Company's chief operating decision makers review the profit and loss of the Company on an aggregate basis and manage the operations of the Company as a single operating segment. Accordingly, the Company operates in one segment, which is the business of developing, manufacturing and marketing of drugs for health care for all live species.

## RISK PERCEPTION

Company management perceives investment risks within the national and international economic situation in relation to legal requirements involving intellectual property rights, scientific invention, WTO regulations and monetary \& fiscal investment policies and has prepared its production \& marketing strategy to meet the challenges from these risks.



Mr. Samson H. Chowdhury Mr.Tapan Chowdhury Dr. Kazi Harunar Rashid Mr. Samuel S. Chowdhury Mr. M. Sekander Ali Ms. Ratna Patra Mr. Anjan Chowdhury Mr. Kazi Iqbal Harun Mr. K. M Saiful Islam

## AUDIT COMMITTEE

Mr. M. Sekander Ali
Mr. Samuel S. Chowdhury
Mr. Kazi Iqbal Harun
MANAGEMENT COMMITTEE
Mr. Tapan Chowdhury
Mr. K M Saiful Islam
Mr. Parvez Hashim
Mr.M. Ashiqul Hoque Chawdhury
Mr. Muhammadul Haque
Mr. Md. Kabir Reza, FCMA

Chairman
Managing Director
Director
Director
Independent Director
Director
Director
Director
Director

Chairman
Member
Member

Chairman
Member
Member
Member
Member
Member

## SENIOR CORPORATE OFFICIALS

Mr. Md. Kabir Reza, FCMA
Mr. Khandaker Habibuzzaman, ACS
Mr. Md. Majibur Rahman Bhuiyan

## COMPANY SECRETARY

Mr. Khandaker Habibuzzaman, ACS

## AUDITORS

$\mathrm{M} / \mathrm{s}$. Chowdhury Bhattacharjee \& Co.
Chartered Accountants 47/1, Indira Road
Dhaka-1215, Bangladesh

## LEGAL ADVISORS

Mr. Rafique-ul Huq, Bar-at-Law 47/1, Purana Paltan, Dhaka

Mr. Rokanuddin Mahmud, Bar-at-Law Walsow Tower
21-23, Kazi Nazrul Islam Avenue, Dhaka
Mr. M. Moniruzzaman Khan, Bar-at-Law City Heart 67, Naya Paltan, V.I.P Road, Dhaka

Ms. Nihad Kabir, Bar-at-Law
House No. 62, Road No. 11A
Dhanmondi, Dhaka

## BANKERS

Janata Bank
1, Dilkusha C.A, Dhaka
Citibank N.A
122-124, Motijheel C.A. Dhaka
Standard Chartered Bank
2, Dilkusha C.A, Dhaka
Commercial Bank of Ceylon Ltd.
47, Motijheel C.A, Dhaka
Eastern Bank Ltd.
31, North C.A, Gulshan Circle-2, Dhaka
Mercantile Bank Ltd.
61, Dilkusha C.A, Dhaka
Bank Alfalah Ltd.
5, Rajuk Avenue, Motijheel, Dhaka

Chief Financial Officer Company Secretary Head of Internal Audit


Pioneer Insurance Co. Ltd.
10, Dilkusha C.A, Dhaka
Pragati Insurance Co.Ltd.
20-21, Kawran Bazar, Dhaka

## LISTING

Dhaka Stock Exchange Ltd. Chittagong Stock Exchange Ltd.

## REGISTERED OFFICE

"Square Centre" 48, Mohakhali C.A Dhaka-1212, Bangladesh Phone: 8833047-56, 8859007 (10 Lines) www.squarepharma.com.bd

## FACTORIES

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## CORPORATE HISTORY:

- Year of Establishment (Initially as a Partnership) : 1958
- Incorporated as a Private Limited Company : 1964
- Technical Collaboration Agreement with Janssen Pharmaceuticals of Belgium ( a subsidiary of Johnson \& Johnson International Ltd.) : 1975
- Technical Collaboration Agreement with F. Hoffman-La Roche \& Co. Ltd. : 1984

Converted into Public Limited Company : 1991

- Initially Public Offering (IPO) : 1994
- Stock Exchange Listings : 1995
- Agreement with M/s. Bovis Tanvec Ltd. of UK for implementation of Dhaka Plant : 1996
- Awarded ISO-9001 Certificate : 1998
- Awarded UK-MHRA Certificate : 2007
- Business Lines
: Manufacturing and Marketing of Pharmaceutical Finished Products, Basic Chemicals, AgroVet Products and Pesticide Products
- Authorized Capital
: Tk. 1,000 million
- Paid-up Capital
: Tk. 596.16 million
- Number of Employees
: 3,001
- Subsidiary Company
: Square Spinnings Ltd. Square Cephalosporins Ltd.

Associate Company
: Square Textiles Ltd. Squar Knit Fabrics Ltd. Square Fashions Ltd. Square Hospitals Ltd.


## CORPORATE OPERATIONAL RESULTS :

(Figure in thousand)

|  | 2006-07 | 2005-06 | 2004-05 | 2003-04 | 2002-03 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Turnover (Gross) | 8,711,035 | 7,085,553 | 6,199,135 | 5,482,088 | 4,729,743 |
| Value Added Tax | 1,210,223 | 995,648 | 867,088 | 760,536 | 663,892 |
| Turnover (Net) | 7,500,811 | 6,089,905 | 5,332,047 | 4,721,552 | 4,065,851 |
| Gross Profit | 3,232,364 | 2,564,503 | 2,172,593 | 1,906,592 | 1,466,282 |
| Net Profit before Tax | 1,722,906 | 1,533,043 | 1,513,019 | 1,151,636 | 929,604 |
| Net Profit after Tax | 1,303,243 | 1,165,865 | 1,255,848 | 970,044 | 764,885 |
| Shareholders' Equity | 7,333,258 | 6,402,015 | 5,568,790 | 4,590,142 | 3,851,098 |
| Total Assets | 10,486,940 | 9,298,987 | 7,907,933 | 6,021,497 | 5,164,320 |
| Total Bank Borrowings | 2,536,524 | 2,334,925 | 1,902,331 | 988,611 | 1,070,163 |
| Total Current Assets | 3,682,511 | 4,031,685 | 3,242,502 | 2,016,056 | 1,441,552 |
| Total Current Liabilities | 2,555,566 | 2,260,755 | 1,949,949 | 1,250,676 | 1,247,967 |
| Current Ratio | 1.44 | 1.78 | 1.66 | 1.61 | 1.16 |
| No. of Share Outstanding | 5,961,600 | 4,968,000 | 4,320,000 | 3,600,000 | 3,000,000 |
| Dividend per Share (Cash) | 50 | 75 | 77 | 70 | 70 |
| Dividend per Share (Stock) | 50\% | 20\% | 15\% | 20\% | 20\% |
| Shareholders' Equity per Share | 1,230 | 1,074 | 934 | 770 | 646 |
| Earning per Share (SPL) | 218.61 | 195.56 | 210.66 | 162.72 | 128.30 |
| Earning per Share (Consolidated) | 244.60 | 227.21 | 219.96 | 169.05 | 124.10 |
| Quoted Price per Share - DSE | 2,447 | 2,276 | 3,768 | 2,272 | 1,178 |
| Quoted Price per Share - CSE | 2,462 | 2,289 | 3,766 | 2,316 | 1,180 |
| Price Earning Ratio-DSE (Time) | 11.19 | 11.64 | 17.89 | 13.96 | 9.18 |
| Number of Shareholders | 13,009 | 13,206 | 10,486 | 9,270 | 9,295 |
| Human Resources: |  |  |  |  |  |
| Executives | 1,242 | 1,143 | 949 | 895 | 846 |
| Staff | 913 | 796 | 740 | 686 | 618 |
| Workers | 846 | 764 | 705 | 661 | 656 |

## Dear Shareholder, Colleague and Ladies \& Gentlemen

It is a great pleasure to welcome you to the 41st Annual General Meeting on behalf of the Members of Board of Directors whose Report together with Annual Accounts \& Auditors Report thereon for the year ended 31 March, 2007 is being laid before you for your valued consideration.

You will delightedly observe that the Company has continued to hold the top position amongst its peers. This has been possible, despite adverse socio-economic-politico and law \& order situation, due to dedication and support of the officers, staff and workers against lot of odds and hazards. Our commitment for good governance and socially responsible character have had a positive impact on our performance.

In terms of our vision, we continue our focus on strategic investment in life sciences and bioengineering products. We ensure that our perception to the structural changes in the pharmaceuticals and chemical industry as an opportunity we can seize to expand our operations, at home and abroad. We expect our Government would extend necessary policy and material support to enhance our profitability and help become one of the global enterprises.

Operations of our subsidiaries/investment projects is expected to help generate additional profit for the shareholders in the near future.

Our emphasis on green and sustainable chemicals continue unerringly for positive results on environment. Our commitment to CSR has had effects in all the management echelons and any violation is taken to task. We view it as our pertinent responsibility for Good Corporate Governance practices.

We all have seen unusual terror and war situation all over the world which adversely affect our business. We however, look forward to brighter days ahead as the socio-politico signs show the twilight in the horizon.


Chairman


Mr.Samson H.Chowdhury Chairman


Mr.Tapan Chowdhury Managing Director


Mrs. Ratna Patra
Director


Dr. Kazi Harunar Rashid Director


Mr. Anjan Chowdhury Director


Mr. Samuel S. Chowdhury
Director


Mr. Kazi Iqbal Harun
Director


Mr.M.Sekander Ali Independent Director


Mr. K. M Saiful Islam
Director

## SQUARE PHARMACEUTICALS LTD.

## Directors' Report

TO THE SHAREHOLDERS FOR THE YEAR 2006-2007

## REFERRAL:

In terms of provisions of Section 184 of the Companies Act 1994, Rule 12 (and the schedule there under) of the Securities and Exchange Rules 1987 and IAS - I (International Accounting Standards-I) codes as adopted by The Institute of Chartered Accountants of Bangladesh (ICAB), it is the pleasure of the Board of Directors to submit its Report to the Shareholders for the year ended 31 March 2007 in the following paragraphs:

## 1. ECONOMIC \& ENVIRONMENTAL SITUATION:

Most of the year had seen socio-politico turbulence despite which growth in industrial production, exports and remittance from NRBs helped maintain GDP growth rate above earlier performances, though marginally at lower rate of $6.5 \%$ than that of $6.7 \%$ in the previous year. The period has however experienced continuous rise in prices of essential items, especially fresh food items seriously affecting life and health of the common people. This had obviously negative impact on disposable income of general masses whose expenditures on healthcare would decline as a resultant impact.

## 2. PHARMACEUTICAL SECTOR:

The pharmaceuticals sector attained a growth of 4.08\% during the year 2006 as against $17.50 \%$ during the previous year. The national pharma market growth and that of the Company during the past few years are given below:

| Year | National Market Growth Rate | Company's Growth Rate |
| :---: | :---: | :---: |
| 2002 | $10.18 \%$ | $11.70 \%$ |
| 2003 | $5.90 \%$ | $15.91 \%$ |
| 2004 | $8.60 \%$ | $13.08 \%$ |
| 2005 | $17.50 \%$ | $14.30 \%$ |
| 2006 | $4.08 \%$ | $23.17 \%$ |

The above statistics show that the Company achieved a higher growth rate than that of previous year.

## 3. OPERATIONS REVIEW:

(1) PHARMA PLANTS:

The production plants at Pabna and Kaliakoir had continued to improve their operational efficiency both qualitatively and quantitatively by upgrading technological process, research and training. The Company made substantive investments (net of sales/transfer) in this regard during the year as detailed below:

| (a) Land |  | $25,643,076$ |
| :--- | :--- | ---: |
| (b) Building |  | $176,142,998$ |
| (c) Plant \& Machinery |  | $300,902,035$ |
| (d) Laboratory Equipments |  | $32,229,083$ |
| (e) Other Equipment/Assets |  | $77,139,144$ |
|  | Total Tk. | $\underline{612,056,336}$ |

The overall combined output (Tablets and Capsules) of Pabna and Dhaka plants increased during the year over the previous year as follows:
(Quantity in thousand)

| SI. | Particulars/ | Unit | Capacity | Actual Output |  | Capacity Utilisation |  |
| :---: | :--- | :---: | :---: | ---: | ---: | :---: | :---: |
| No. | Product |  |  | $2006-07$ | $2005-06$ | $2006-07$ | $2005-06$ |
| 1 | Tablets | Pcs | $2,176,256$ | $2,460,024$ | $2,204,659$ | $113 \%$ | $101 \%$ |
| 2 | Capsules | Pcs | 307,320 | 491,713 | 449,267 | $160 \%$ | $146 \%$ |

## (2) CHEMICAL PLANT:

The operations of the chemical Plant (at Pabna) during the last five (5) years are presented hereunder:

| Years | No. of <br> Products | Production <br> (M.Tons) | Own Use <br> (M.Tons) | Sales <br> (M.Tons) | Own Use <br> (\%) | Turnover <br> (Million Taka) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $2002-03$ | 9 | 219 | 89.34 | 129.66 | $40.79 \%$ | 291.67 |
| $2003-04$ | 9 | 242 | 129.71 | 112.29 | $53.59 \%$ | 321.73 |
| $2004-05$ | 9 | 257 | 117.71 | 139.29 | $45.80 \%$ | 263.64 |
| $2005-06$ | 9 | 244 | 121.19 | 122.81 | $49.67 \%$ | 245.96 |
| $2006-07$ | 9 | 318 | 160.25 | 157.75 | $50.39 \%$ | 270.88 |

## (3) PRODUCT DEVELOPMENT:

The following table shows the position of existing, discarded and new products introduced during the year 2006-2007:

| SI. <br> No. | Products Categories | Position as <br> on 31-03-06 | Added during <br> the year | Discarded | Total Net <br> $31-03-07$ |
| ---: | :--- | :---: | :---: | :---: | :---: |
| 1 | Tablets | 186 | 32 | - | 218 |
| 2 | Capsules | 52 | 4 | - | 56 |
| 3 | Liquids | 42 | 14 | - | 56 |
| 4 | Injectables | 38 | 4 | - | 42 |
| 5 | E NT Preparations \& Others | 39 | 6 | - | 45 |
| 6 | Opthal Preparations \& Others | 8 | 2 | - | 10 |
| 7 | Dry Syrup | 16 | 3 | - | 19 |
| 8 | Suppository | 5 | - | - | 5 |
| 9 | Inhaler | 8 | 2 | - | 10 |
| 10 | Basic Chemicals | - | - | 9 |  |
| 11 | Tablet, Powder, Liquid, Injectable -AgroVet | 26 | - | - | 26 |
| 12 | Aerosol | 1 | - | - | 1 |
|  |  | 430 | 67 | - | 497 |

The new products have been well received by the medical profession and the market.

For the treatment of
Attention Deficit Ilyperactivity Disorder (ADI ND)
mawant uffers

US FDA approved
Theonly non-stimulant medication for ADHD

## Improves

- Attention
- School performance

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## (4) OUTPUT/CAPACITY UTILISATION:

The overall capacity utilisation of the plant operation continued to improve during the year as shown hereunder:

| $\begin{array}{\|l\|} \hline \mathrm{SI} . \\ \mathrm{No} . \\ \hline \end{array}$ | Product Categories | Units | Production in thousand |  | \% Increase/ <br> (Decrease) | Capacity Utilization |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2006-07 | 2005-06 |  | 2006-07 | 2005-06 |
| 1 | Tablets | Pcs | 2,460,024 | 2,204,659 | 11.58 | 113\% | 101\% |
| 2 | Capsules | Pcs | 491,713 | 449,267 | 9.45 | 160\% | 146\% |
| 3 | Liquids | Bottles | 36,135 | 31,241 | 15.67 | 59\% | 51\% |
| 4 | Injectables (Vials \& Ampoules) | Pcs | 30,631 | 26,111 | 17.31 | 68\% | 58\% |
| 5 | ENT Preparations \& Others | Phials | 13,435 | 11,828 | 13.59 | 90\% | 79\% |
| 6 | Opthal Preparations \& Others | Phials | 1,866 | 1,559 | 19.69 | 93\% | 78\% |
| 7 | Dry Syrup | Bottles | 5,157 | 3,888 | 32.64 | 86\% | 65\% |
| 8 | Suppository | Pcs | 7,767 | 4,439 | 74.97 | 78\% | 44\% |
| 9 | Inhalers | Can | 881 | 676 | 30.33 | 44\% | 34\% |
| 10 | Basic Chemicals | Kg | 318 | 244 | 30.33 | 94\% | 72\% |
| 11 | Tablet-AgroVet | Pcs | 2,501 | 5,055 | (50.52) | 21\% | 42\% |
| 12 | Powder- AgroVet | Gm | 25,493 | 16,542 | 54.11 | 93\% | 125\% |
| 13 | Injection-AgroVet | Pcs | 511 | 300 | 70.33 | 11\% | 7\% |
| 14 | Liquids-AgroVet | Bottles | 107 | 69 | 55.07 | 10\% | 6\% |
| 15 | Aerosol | Pcs | 246 | 160 | 53.75 | 17\% | 11\% |

Production during 2006-07 increased in almost all major product lines as the new plant at Kaliakoir became more operative.

## (5) QUALITY CONTROL:

The Company places total emphasis on maintaining and improving of quality of its products as 'life-science' biology following GMP standards of WHO by following strictly laid down criteria at every levels of production and handling. The Company also follows-up withdrawals from market of all expiry dated products through close inspection and surveillance. The quality control facilities include a high quality standard Laboratory Building, Computerized Equipments and Tools and a team of highly qualified/trained research personnel who are bent upon on unstinted attainment as ethical and moral objective. We are proud of them.

## (6) TECHNOLOGY:

The company is endeavoring to upgrade and adopt new technology in production, quality control, distribution and administration of its products to patients. During the year (2006-2007) the company invested an amount of Tk. 32,229,083 in improving its Laboratory.

## (7) EXPORT:

The company is continuously pressing hard for expanding it's export sales. During the year under review, the exports amounted to Tk. 192.95 million as against Tk. 114.77 million in previous year, a $68.1 \%$ increase. The exports are expected to rise in the coming years. Present export market covers Myanmar, Nepal, Kosovo, Kenya, Libya, Mauritius, Malawi, Papua New Guinea, Sierra Leone, Somalia, Sri Lanka, Vietnam, Yemen, Ukraine, Uzbekistan, Ghana, Iraq, Benin, Bhutan, Botswana, Cambodia, Comoros Island, Tajikistan, Mozambique, Gambia, Niger, Rwanda, Afganistan, Tanzania and Macau countries. As the Company has secured licence under UK MHRA, it is expected that the export protential will increase substantially in the near future.
(8) SUBSIDIARY OPERATION:
(a) Square Spinnings Ltd. (SSL):

The Company (SPL) holds $98 \%$ equity (out of Tk. 100 million) in Square Spinings Ltd. which has a production capacity of $10,650,000 \mathrm{~kg}$. per annum (based on NE 20s) and commenced commercial production on 10 January 2001. The Company's operation results with comparative position of performance over the years (2003-2006) is given below:

|  | $\mathbf{2 0 0 3}$ | $\mathbf{2 0 0 4}$ | $\mathbf{2 0 0 5}$ | $\mathbf{2 0 0 6}$ |
| :--- | ---: | ---: | ---: | ---: |
| Production (Kg) | $8,728,975$ | $7,985,642$ | $9,493,386$ | $9,403,898$ |
| Sales Revenue (Tk.) | $883,390,854$ | $994,196,910$ | $1,135,288,724$ | $1,254,047,877$ |
| Gross Profit (Tk.) | $191,108,372$ | $177,902,019$ | $181,375,253$ | $203,054,427$ |
| Net Profit (BT) | $91,306,429$ | $109,264,500$ | $110,168,590$ | $119,227,412$ |
| Net Profit (AT) | $91,306,429$ | $109,264,500$ | $69,110,790$ | $101,343,300$ |
| Gross Margin | $21.63 \%$ | $17.90 \%$ | $15.98 \%$ | $16.19 \%$ |
| Net Margin | $10.34 \%$ | $11.00 \%$ | $9.70 \%$ | $8.08 \%$ |
| EPS (Tk.) | 91.31 | 109.26 | 69.11 | 101.34 |
| NAV (Tk.) | 336.34 | 445.60 | 514.71 | 616.05 |

## Capacity Utilisation (SSL) :

The capacity utilisation and operating profitability (BT) show improvement resulting in increase in Net Asset Value to shareholders. The Sales, Gross Profit and Net Profit before taxes increased by 10.46\%, 11.95\% and 8.22\% respectively over previous year. The Net Profit (AT) incresed by $46.64 \%$ over 2005. The Net Asset Value (NAV) per share increased by $19.69 \%$ over 2005. The company did not declare any dividend. There is no Long Term Loan. This has made the investments free of any encumbrances except for current liabilities which is covered by current assets with a positive current ratio of 1:1.17.

The following changes took place in the position as on 31-12-2006 and 31-03-2007 being the dates of closure of accounting year for Square Spinnings Ltd. and the Company (SPL) respectively:

| SI. <br> No. | Particulars | $\begin{aligned} & \text { Position as } \\ & \text { on 31-12-2006 } \end{aligned}$ | $\begin{aligned} & \text { Position as } \\ & \text { on 31-03-2007 } \end{aligned}$ |
| :---: | :---: | :---: | :---: |
| (1) | Fixed Asset Cost of Square Spinnings Ltd. Investment by Square Pharmaceuticals Ltd. <br> - Share Capital <br> - Short Term Loan | 811,758,741 $\begin{array}{r} 98,000,000 \\ 108,342,601 \end{array}$ | 811,758,741 $\begin{array}{r} 98,000,000 \\ 201,049,295 \end{array}$ |

Report of the Directors of the Company together with Audited Accounts containing Balance Sheet, Income Statement, Statement of Changes in Equity and Cash Flow Statement and Auditors Report thereon are included herein. In order to achieve economy in operations and efficiency in management of SSL has merged with Square Textiles Ltd. (STXL). By this merged the Shareholders of SSL shall receive 11.5 Shares of Tk. 10 each of STXL for 1 (one) Share of Tk. 100 each of SSL. The compensation plan was based on the EPS of both STXL and SSL for 2006 which stood at Tk. 10.17 and Tk. 10.13 for STXL and SSL respectively (For SSL Share converted at Tk. 10 each for comparison) and Bonus Shares issued by STXL to its Shareholders after 31 December, 2006 at the ratio of 15:100. The proposal was approved by Shareholders of STXL on 7th June 2007 at its AGM. SPL shall receive 11,270,000 shares of Tk. 10 each against of 980,000 shares of Tk. 100 each. The effective date of amalgamation of SSL with STxL shall be April 01, 2007 subject to approval by the Court;
(b) Square Cephalosporins Ltd. (SCL):

SCL has fully implemented the pharmaceuticals project for production of Drugs \& Medicines at Kaliakoir, Gazipur at a cost of Tk. $954,520,884$. For this purpose SPL has leased out a building covering $60,955 \mathrm{Sq}$. ft. on a piece of land measuring 215 decimals at an annual lease rent of Tk. 9,600,000. The project cost is as follows:

1) Plant \& Machinery

$$
\begin{array}{r}
341,279,537 \\
96,816,034 \\
510,935,147 \\
5,490,166 \\
\hline 954,520,884 \\
\hline \hline
\end{array}
$$

2) Laboratory Equipment
3) Electro Mechanical Equipment
4) Other Assets

Total Tk.
The SCL commenced production from November, 2006. The operating results of SCL for the period ended 31 March 2007 are given below:

| Gross Turnover | Tk. | $72,355,039$ |
| :--- | ---: | ---: |
| Net Turnover | Tk. | $60,848,505$ |
| Gross Profit/(Loss) | Tk. | $(96,331,009)$ |
| Net Profit/(Loss) | Tk. | $(120,466,871)$ |

Directors' Report on the Company together with Audited Accounts containing Balance Sheet, Income Statement, Statement of Changes in Equity and Cash Flow Statement and Auditors Report thereon included therein.

## (9) LONG TERM INVESTMENT (OTHER THAN SUBSIDIARY):

The investment portfolio of long term investment and marketable securities has been detailed in Notes (4 \& 8) to Audited Accounts. The outlines of the portfolio with minority interest in shareholdings are described hereunder for further information of the shareholders:

## Long Term Investments : Tk. 2,792,186,364

The above investments include minority investments in ordinary shares/advance as Share Money Deposit in 10 (ten) different companies as follows:
(a) Square Textiles Ltd. (STXL):

As on 31-03-07 investment in this company a PLC stands at Tk. $88,636,364$ (at cost) for $12,065,625$ ordinary shares of Tk. 10 each including $3,565,625$ Bonus Shares and $1,809,844$ Bonus Shares is entitled for the year 2006. The market value as on 31st March, 2007 stood at Tk. 1,146,234,375 (at Tk. 95 per share) showing $1,193 \%$ appreciation. The company is in full operation and declared cash dividend @ $30 \%$ and stock dividend @ 15\% for the year 2006. SPL hold 35.19\% shares of the Company.
(b) United Hospital Ltd. (UHL) :

The Company (SPL) holds 120,000 shares of Tk. 100 each amounting to Tk. 12,000,000. Since the Company is not a listed one, it does not have any ready market value.
(c) National Housing Finance and Investment Ltd. (NHFIL) :

The Company (SPL) holds 200,000 ordinary shares of Tk. 100 each for Tk. 20,000,000 out of total Tk. $400,000,000(5 \%)$. NHFIL is in operation since 1999 and has declared stock dividends @ $17.50 \%$ during the year 2006 as against $20 \%$ cash divident during the previous year. The Company has not yet gone public and hence the market value of shares can not be assessed.
(d) Central Depository Bangladesh Ltd. (CDBL):

SPL has paid for 10 (ten) shares of Tk. 1,000,000.00 each in the Capital of CDBL which has been formed under the Central Depository Act 1999 for fungible and dematerialised share holding/trading which will do away with the physical possession of scrips and primarily prevent fraudulent/fake share trading as a result of which corporate expenditure on share office will substantially be saved. The shares are not listed and therefore the market value can not be assessed.
(e) Square Hospitals Ltd. (SHL):

SPL holds 198,250 Ordinary Shares of Tk. 1,000/- each including 2,000 Shares with premium of Tk. 5,500/each. The project has now been put to operation as a modern hospital with 300 beds and diversified medical services with special emphasis on cardio-vascular remedies. SPL hold $49.56 \%$ of SHL. SPL has also advanced a share money of Tk. 1.00 billion for $1,000,000$ shares of Tk. 1,000 each. As the company is not listed, the market value cannot be easily ascertained.

## (f) Square Knit Fabrics Ltd. (SKFL):

SPL now holds $1,260,000$ Shares of Tk. 100 each which is $48.84 \%$ of the capital of SKFL. The company has started earning profit from 2005 and earned Net Profit Tk. 112,310,051 for the year ended 2006 and now accumulated loss stands at Tk. 137,525,778. The Company did not declare any dividend. SPL has advanced Tk. 392,000,000 as as share money deposit for $3,920,000$ shares of Tk. 100 each. The Company is not a public/listed one and hance, the market value can not be readily assessed .
(g) Square Fashions Ltd. (SFL):

SPL now holds 252,000 Shares of Tk. 100 each (48.46\%) in the capital of SFL. The company has started earning profit and earned Net Profit Tk. 136,293,804 for the year ended 2006 and now accumulated loss stands at Tk. 1,126,554. The Company did not declare any dividend. It may be mentioned that Tk. 198 million has been advanced by SPL as share money deposit for 1,980,000 shares of Tk. 100 each. Since the Company is not a public/listed one, the market value can not be assessed readily.
(h) Square InformatiX Ltd. (SIL):

An amount of Tk. 100,000,000 stand invested in SIL as advance against share money deposit for $1,000,000$ ordinary shares of Tk. 100 each. The investment has been made for Public Switched Telephone Network (PSTN) project. Present paid-up capital of the company is Tk. 2,500,000. Market value can not be determined as it is not listed.
(i) Beg Rubber Industries Ltd. (BRIL):

SPL held 2,596 ordinary shares of Tk. 100 each out of total 3,000 shares which was purchased at a cost of Tk. 150,000,000. The company has since been merged with SPL as per special resolution passed in the last AGM.
(j) Square Biotechs Ltd (SBL):

SPL has invested Tk. 100,000 for 1,000 shares of Tk. 100 each in the Capital of SBL and has also advanced Tk. 18,000,000 for 180,000 shares of Tk. 100 each as Share Money Deposit. The Company (SBL) is under implementation is expected to commence operation by the $2^{\text {nd }}$ quarter of the next year.

## (10) INVESTMENT IN MARKETABLE SECURITIES:

## Pioneer Insurance Company Ltd. (PICL):

SPL acquired 150,000 Ordinary Shares of Tk. 100 each at Tk. 135 each including premium of Tk. 35 each by way of Pre-IPO placement. This constitutes $10 \%$ of the issued capital of PICL. The company (PICL) has declared dividends at the rate of 20\% for the year 2006 as against 15\% for the year 2005. The shares are listed and currently quoting at about Tk. 226 per share indicating about 67\% capital gains.

## (11) FINANCIAL RESULTS:

The operating financial results of the Company for the year 2006-2007 as compared to previous year are summarised hereunder:

| Particular | $2006-2007$ <br> (Taka) | $2005-2006$ <br> (Taka) | Increase |
| :--- | ---: | ---: | ---: |
| - Gross Turnover | $8,711,034,758$ | $7,085,553,149$ | $22.94 \%$ |
| - Net Turnover | $7,500,811,349$ | $6,089,905,396$ | $23.17 \%$ |
| - Gross Profit | $3,232,363,687$ | $2,564,502,727$ | $26.04 \%$ |
| - Net Profit (BT) | $1,722,906,212$ | $1,533,042,614$ | $12.38 \%$ |
| - Provision for Taxation | $419,663,372$ | $367,177,998$ | $14.29 \%$ |
| - Net Profit (AT) | $1,303,242,840$ | $1,165,864,616$ | $11.78 \%$ |
| Gross Margin (Net Turnover) | $43.09 \%$ |  |  |
| - Net Margin (BT) | $22.97 \%$ | $42.11 \%$ |  |
| - Net Margin (AT) | $17.37 \%$ | $25.17 \%$ |  |
| - Earning Per Share (EPS) (Tk.) | 218.61 | $19.14 \%$ |  |
| - EPS on IPO Paidup Capital | 651.60 | 195.56 |  |
| - Consolidated Earning Per Share (EPS) (Tk.) | 244.60 | 582.93 |  |

It may be observed that the Gross Turnover increased by 22.94\% during the year under review over the previous year of $14.30 \%$ and the Gross Profit increased by $26.04 \%$ primarily due to decrease in cost of goods sold from $57.89 \%$ in the previous year to $56.91 \%$ of Net Turnover during the current year. The incidences of packing materials \& factory overhead also increased with negative impact on gross profit which increased by $26.04 \%$, operating \& financial expenses increased. Net profit margin declined due to increase in interest and administrative expenses, and provision for corporate taxes and deffered taxes.


The Earning per Share of Tk. 218.61 is based on increased outstanding 5,961,600 shares of Tk. 100 each. However, if the original issued capital for cash at the time of IPO is considered, the EPS would stand at Tk. 651.60 in 2006-2007 as against Tk. 582.93 in 2005-2006.

## (12) APPROPRIATION OF PROFIT:

Considering the need for growing expansion and diversification of operations, increasing cost of external sources of funds, the Board of Directors have proposed and recommended for appropriation as follows:
(a) Net Profit for the Year (2006-2007)
1,303,242,840
(b) Appropriation proposed:
(i) Tax Holiday Reserve
154,256,547
(ii) Cash Dividend @ Tk. 50 per Share
298,080,000
(iii) Issuance of $2,980,800$ Bonus Shares (Stock Dividend) @ 50\%:
Face Value of Bonus Share 298,080,000

$$
750,416,547
$$

(c) Net unappropriated Profit
Tk. 552,826,293

## (13) DECLARATION OF DIVIDEND:

In the line of proposed appropriation of profit, the Board of Directors proposes and recommends for declaration of Cash Dividend at the rate of Tk. 50 per share for the year 2006-2007. This will involve an amount of Tk. 298.08 million. The Board also recommended for declaration of Bonus Shares (Stock Dividend) @ $50 \%$. This will need issuance of $2,980,800$ ordinary shares of Tk. 100 each with appropriation of Tk. 298,080,000 to Capital Account.

## (14) CONSOLIDATION OF ACCOUNTS:

In terms of SEC Regulations, the Company has consolidated the Accounts following the codes of International Accounting Standard - 27 (IAS-27) reflecting shareholders gross benefits/value of investments.

## 4. HUMAN RESOURCES DEVELOPMENT:

In order to improve productivity of human input, the Company continuously provide formal and informal training to the employees at every echelon of operation and management. During the year under review 2,144 persons received in-house/in operation/on the job training at home and abroad which will ultimately make great contribution to the Company's profitability as well their own remuneration in due course.

## 5. ENVIRONMENTAL ROLE:

The Company maintain a high standard of pollution free environment as per GMP Regulations/WHO standards/Government laws.

## 6. CONTRIBUTION TO NATIOANAL EXCHEQUER:

The company contributed an amount of Tk. 1,857,318,336 (including Tk. 70,346,207 as contribution as duty/taxes towards machinery \& spare parts imports) to National Exchequer as against Tk. 1,573,075,509 in the previous year indicating an increase of $18.07 \%$. The contribution constitutes $24.76 \%$ of the sales revenue (net) in 2006-2007 as against $25.83 \%$ in the previous year (2005-2006).

## 7. APPOINTMENT OF DIRECTORS:

The Board of Director, in its meeting held on 16th July, 2007 as empowered by the Articles of Association (Article-83) of the Company appointed Mrs. Ratna Patra and Mr. K M Saiful Islam as Director of the Company.
The Board has also rearranged the nomination of Executive Directors (Director holds office of profit). From now on Mr. Samson H Chowdhury, Dr. Kazi Harunar Rashid, Mr. Samuel S Chowdhury, Mrs. Ratna Patra and Mr. K M Saiful Islam will act as Executive Director of the Company. This is for kind consent of the shareholders according to the Clause-104 of the Companies Act 1994.

## 8. ELECTION OF DIRECTORS:

Dr. Kazi Harunar Rashid, Mr. Samuel S Chowdhury retires as per Article- 99 and Mrs. Ratna Patra and Mr. K M Saiful Islam retires as per Article-83 of the Articles of Association of the Company and as per Article-100 of the Articles of Association of the Company, being eligible, have offered themselves for re-election.

## 9. APPOINTMENT OF AUDITORS:

M/s. Chowdhury Bhattacharjee \& Co., Chartered Accountants, Auditors of the Company, retire at this Annual General Meeting and being eligible offer themselves for appointment as Auditors for the year 2007-2008 and refixation of their remuneration.

## 10. SPEACIAL RESOLUTION:

To pass special resolution in order to increase the Authorised Capital of the Company from Tk. 100 crore (Taka One hundred crore) to Tk. 500 crore (Taka Five hundred crore) and to amend the ClauseV and Article-4, 81, 93 and 99 of the Memorandum and Articles of Association of the Company respectively

The Board of Director of the Company in its meeting held on 25th July, 2007 has decided in principle to increase the Authorised Capital of the Company from Tk. 100 crore (Taka one hundred crore) to Tk. 500 crore (Taka five hundred crore) in view of BMRE, expansion of business and for other purpose in future and to amend the Clause-V and Article-4, 81, 93 and 99 of the Memorandum and Articles of Association of the Company respectively.
Therefore, if think fit, the shareholders are requested to pass the following resolution as special resolution:

## "Resolved

a. that the Authorised Capital of the Company be increased from Tk. 100,00,00,000/- ( Taka one hundred crore) divided into $1,00,00,000$ (one crore) shares of Tk. 100/- each to Tk. 500,00,00,000/(Taka five hundred crore) divided into 5,00,00,000 (five crore) shares of Tk. 100/- each
b. that the figures and words "Tk. 100,00,00,000/- (Taka one hundred crore)" and "1,00,00,000 (one crore)" appearing in the first and second line of Clause-V and Article-4 of the Memorandum and Articles of Association of the Company be substituted by the figures and words "Tk. $500,00,00,000 /-$ (Taka five hundred crore)" and "5,00,00,000 (five crore)" respectively.
c. that the existing Article-81 of the Articles of Association of the Company be substituted as follows :
81. The following are the present directors of the Company :

1. Mr. Samson H Chowdhury
2. Dr. Kazi Harunar Rashid
3. Mr. M. Sekander Ali (Non shareholding Independent Director)
4. Mr. Samuel S Chowdhury
5. Mr.Tapan Chowdhury
6. Mrs. Ratna Patra
7. Mr. Anjan Chowdhury
8. Mr. Kazi Iqbal Harun
9. Mr. K. M. Saiful Islam
d. that the words "Mr. Samson Hossain Chowdhury" appearing in the third line of Article-93 of the Articles of Association of the Company be substituted by the words "Mr. Tapan Chowdhury".
e. that the words and "Independent Director" shall be inserted after the words "A Managing Director" appearing in the ninth line of the Articles of Association of the Company.
f. that a new printed copy of the Memorandum and Articles of Association of the Company incorporating the amendments made upto this date in substitution of the existing Memorandum and Articles of Association of the Company be and hereby adopted as Memorandum and Articles of Association of the Company and the same be filed with the Registrar of Joint Stock Companies and Firms, Dhaka, Bangladesh."

## 11. CORPORATE GOVERNANCE:

Corporate Governance is the practice of good citizenship, through which the company is governed by the board, keeping in view its accountability to the stakeholders and to the society. The status report required to be presented by the company in pursuance to notification No. SEC/CMRRCD/2006-158/Admin/02-08 of February 20, 2006 issued by the Securities and Exchange Commission is depicted in the ANNEXTURE-I.

## 12. MANAGEMENT APPRECIATION:

The Board of Directors record with deep appreciation the contribution made and support \& co-operation given by the Officers, Staff, Workers, Customers, Creditors, Banks, Insurance Companies, Utility Providers, SEC, DSE, CSE, CDBL and the Government in particular and look forward to the global role of the Company.


Chairman

* In the event of conflict between English text and Bangla text of this report, English text shall prevail.


## ANNEXURE-I

The Directors also report that:
The financial statements of the Company present true and fair view of Company's state of affairs, result of its operations, cash flows and changes in equity.

- Proper books of accounts as required by law have been maintained.
- Appropriate accounting policies have been followed in formulating the financial statements and accounting estimates were reasonable and prudent.
- The financial statement was prepared in accordance with International Accounting Standard (IAS) as applicable in Bangladesh.
- The internal control system is sound in design and effectively implemented and monitored.
- There are no significant doubts upon the company's ability to continue as a going concern.
- There is no significant deviation from the operating result of the last year.
- The number of board meetings and the attendance of directors during the year 2006-2007 were as follows:

| Name of Directors | Position | Meeting Held | Attended |
| :--- | :---: | :---: | :---: |
| Mr. Samson H. Chowdhury | Chairman | 8 | 8 |
| Mr. Tapan Chowdhury | Managing Director | 8 | 6 |
| Dr. Kazi Harunar Rashid | Director | 8 | 7 |
| Mr. Samuel S. Chowdhury | Director | 8 | 8 |
| Mr.M Sekander Ali | Independent Director | 8 | 8 |
| Mr. Anjan Chowdhury | Director | 8 | 7 |
| Mr. Kazi lqbal Harun | Director | 8 | 8 |

D The pattern of shareholding (along with name wise detail) of Parent/Subsidiary/Associated companies and other related parties, Directors, Chief Executives Officer, Company Secretary, Chief Financial Officer, Head of Internal audit and their spouse and minor children, Executives, shareholders holding $10 \%$ or more voting interest in the company as at $31^{\text {st }}$ March, 2007 were as stated in ANNXURE-II
D Securities and Exchange Commission compliance report is enclosed herewith as ANNEXURE-III.
D Key operating and financial data of last three years have been presented in summarized form in the Corporate Result at Page No. 17.

## ANNEXURE-II

Pattern of Shareholding as on March 31, 2007

| Particulars | Nos. Share holding | Percentage | Remark |
| :---: | :---: | :---: | :---: |
| Parent Company | - | - | The Company is not subsidiary of any company |
| Associated Companies: |  |  |  |
| Square Textiles Limited | 12,065,625 | 35.19\% |  |
| United Hospitals Limited | 120,000 | 1.00\% |  |
| National Housing Finance and Investment Ltd. | 200,000 | 5.00\% |  |
| Central Deository Bangladesh Ltd. | 10 | 2.89\% |  |
| Square Hospitals Limited | 198,250 | 49.56\% |  |
| Square Knit Fabrics Limited | 1,260,000 | 48.84\% |  |
| Square Fashions Limited | 252,000 | 48.46\% |  |
| Square Cephalosporins Limited | 950,000 | 99.48\% |  |
| Square Biotechs Limited | 1,000 | 16.67\% |  |
| Other Related Parties |  |  |  |
| Directors: |  |  |  |
| Mr. Samson H. Chowdhury | 884,452 | 14.84\% |  |
| Mr.Tapan Chowdhury | 281,449 | 4.72\% |  |
| Dr. Kazi Harunar Rashid | 183,058 | 3.07\% |  |
| Mr. M Sekendar Ali | Non Shareholding Independent Director |  |  |
| Mr. Samuel S. Chowdhury | 272,022 | 4.56\% |  |
| Mr. Anjan Chowdhury | 272,018 | 4.56\% |  |
| Mr. Kazi Iqbal Harun | 180,241 | 3.02\% |  |
| Mrs. Ratna Patra | 269,646 | 4.52\% |  |
| Mr. K M Saiful Islam | 658 | 0.011\% |  |
| Chief Executive Officer (CEO) and |  |  |  |
| his Spouse and Minor Children: | 281,449 | 4.72\% |  |
| Chief Financial Officer (CFO) and his Spouse and Minor Children: |  |  |  |
| Company Secretary (CS) and his spouse and minor children: |  |  |  |
| Head of Internal Audit (HIA) and his Spouse and Minor Children: | - | - |  |
| Executives (Top five Salaried |  |  |  |
| person other than CEO,CFO,CS,HIA): |  |  |  |
| 1. Mr. Parvez Hashim | 650 | 0.011\% |  |
| 2. Mr. Muhammadul Haque | 276 | 0.005\% |  |
| 3. Mr. Golam Rabbani | 236 | 0.004\% |  |
| 4. Mr. M Ashiqul Hoque Chawdhury | 764 | 0.013\% |  |
| 5. Mr. Anjan Kumar Paul | 1002 | 0.017\% |  |
| Shareholders Holding 10\% or more voting right: |  |  |  |
| Mr. Samson H Chowdhury | 884,452 | 14.84\% |  |

## ANNEXURE-III

Status of compliance with the conditions imposed by the Securities and Exchange Commission's notification No. SEC/CMRRCD/2006-158/Admin/02-08 dated February 20, 2006

| Condition No. | Title | Compliance Status | Explanation for non compliance with the condition |
| :---: | :---: | :---: | :---: |
| 1.1 | Board's Size: Board members should not be less than 5(Five) and more than 20(Twenty) | Complied |  |
| 1.2(i) | Independent Director: At least 1/10 th | Complied |  |
| 1.2(ii) | Appointment of independent Director by elected Directors | Complied |  |
| 1.3 | Individual Chairman of the Board, Chief Executive and clearly defined roles and responsibilities | Complied |  |
| 1.4 | The Directors report to Shareholders on:- |  |  |
| 1.4(a) | Fairness of financial Statements | Complied |  |
| 1.4(b) | Maintenance of Proper books of accounts | Complied |  |
| 1.4(c) | Adaptation of appropriate Accounting policies and estimates | Complied |  |
| 1.4(d) | Compliance with International Accounting Standard | Complied |  |
| 1.4(e) | Soundness of Internal Control System | Complied |  |
| 1.4(f) | Ability to Continue as Going Concern | Complied |  |
| 1.4(g) | Significant deviation from last year | Complied |  |
| 1.4(h) | Presentation of last three years data | Complied |  |
| 1.4(i) | Declaration of Dividend | Complied |  |
| 1.4(j) | Details of Board Meeting | Complied |  |
| 1.4(k) | Shareholding Pattern | Complied |  |
| 2.1 | Appointment of CFO, Head of Internal Audit and company secretary and defining of their respective roles, responsibilities and duties. | Complied |  |


| Condition No. | Title | Compliance <br> Status | Explanation for non compliance <br> with the condition |
| :--- | :--- | :--- | :--- |
| 2.2 | Attendance of CFO and the <br> company Secretary at Board <br> of Directors meeting | Complied |  |
| Audit Committee: | Complied |  |  |
| 3.1 (i) | Constitution of Committee | Complied |  |
| 3.1 (ii) | Constitution of Committee with <br> Board members including one <br> Independent Director | Not applicable |  |
| 3.1 (iii) | Filling of Casual Vacancy in Committee | Complied |  |
| 3.2 (i) | Chairman of the Committee | Complied |  |
| 3.2 (ii) | Professional Qualification and <br> experience of the Chairman of <br> the Committee | Not applicable |  |
| 3.3 .1 (i) | Reporting to the Board of Directors | Complied |  |
| 3.3 .1 (ii)(a) | Reporting of Conflict of Interest <br> to the Board of Directors | Not applicable |  |
| 3.3 .1 (ii)(b) | Reporting of any fraud or irregularity <br> to the Board of Directors | Not applicable |  |
| 3.3 .1 (ii)(c) | Reporting of violation of laws <br> to the Board of Directors | Not applicable |  |
| 3.3 .1 (ii)(d) | Reporting of any other matter <br> to the Board of Directors | Not applicable |  |
| 3.3 .2 | Reporting of Qualified point <br> to Commission | Complied <br> (Annexure-IV) |  |
| 3.4 | Reporting to the Shareholders <br> and General Investors | Complied |  |
| 4.00 | External/Statutory Auditors: | Non-engagement in appraisal <br> or valuation | Non- engagement in designing <br> of Financial Information System |
| 4.00 (i) | Non-engagement in Book-Keeping | Complied |  |
| 4.00 (ii) | Non-engagement in Broker-dealer service | Complied |  |
| 4.00 (iii) | Non-engagement in Actuarial Services | Complied |  |
| 4.00 (iv) | Complied |  |  |
| 4.00 (v) | Non-engagement in Internal Audit | Complied |  |
| 4.00 (vii) | Non-engagement in any other services | Com |  |

## ANNEXURE-IV

## AUDIT COMMITTEE REPORT

For the year 2006-2007

The Audit Committee consists of the following members:

| Mr. M Sekander Ali, Independent Director | - Chairman |
| :--- | :--- |
| Mr. Samuel S. Chowdhury, Director | - Member |
| Mr. Kazi Iqbal Harun, Director | - Member |

The scope of Audit Committee was defined as under:
(a) Review and recommend to the Board to approve the financial statements prepared for statutory purpose;
(b) Report to the Board of Directors on internal audit findings from time to time considering the significance of the issues;
(c) Carry on a supervision role to safeguard the systems of governance and independence of statutory auditors; and
(d) Review and consider the internal report and statutory auditors' observations on internal control

## Activities carried out during the year

The Committee reviewed the internal audit reports, financial statements and the external audit report. The Committee didn't find any material deviation, descrepancies or any adverse finding/observation in the areas of reporting.

M Sekander Ali
Chairman
Audit Committee

##  পরিচালনা পর্ষদhর প্রতিবেদন

২০০৬-২০০৭ বছরের জন্য শেয়ারহোল্ডারবৃন্দের প্রতি পরিচালনা পর্ষদের প্রতিবেদন
পরিচালনা পর্ষদ আনন্দের সাথে কোম্পানী আইন ১৯৯৪ এর ১৮-৪ নং পরিচ্ছেদ, সিকিউরিটিজ্জ এভ এঞ্সচেঞ রুলস্ ১৯৮-৭ এর ১২নং বিধির (এবং তফসিল অনুযায়ী) শর্তানুসারে এবং দি ইনষ্ধিটিউট অব চার্টাড একাউন্ট্যান্টস্ অব বাংলাদেশ কর্ত্ণক গৃহীত আইএএস-১ (আন্তর্জাতিক হিসাব মানদঙ্ড-১) অনুসারে ৩১লে মার্চ ২০০৭ তারিখে সমাণ্ত আর্থিক বছরের প্রত্রেরেদন সম্মানিত শেয়ারহোন্ডারবৃন্দের কাছে নিহ্নোক্ত পরিচ্ছদগুলোতে পেশ করছেন ঃ
১. অর্থনৈতিক ও বাণিজ্যিক পরিস্থিতি ঃ

আলোচ্য বছরের মোটামুটি পুরো সময়টা ছিল সামাজিক/রাজনৈতিক অস্থিরতা, এতদ্দসত্ত্বেও এ বছর জিডিপি লক্ষ্যমমত্রা ৬.৫ শতাংশ অর্জিত হয়েছে, যা গত বছর ছিল ৬.৭ শতাংশ এবং এটা অর্জনে সহায়ক হিসাবে শিল্প কারখানায় উৎপাদন, রক্তানী এবং বিদেশে অবস্থিত বাংলাদেশী কর্ত্থক বৈদেশিক অর্থ প্রেরণ বৃদ্ধি উলেখ্যোপ্য ভূমিকা পালন করেছে। তবে আলোচ্য বহরে নিত্য প্রঢ়োজনীয় সামী্রীর অবিশ্রাম মূল্য বৃদ্ধির ফলেে সাধারণ জনগণের জীবনयাত্রা এবং চিকিৎসা ব্য়য বহন কষ্ঠসাধ্য হর়ে পড়েছে এবং নিঃসন্দেহে এটা সাধারণ মনুষ্ের আওতাধীন আয়-এর উপর বির্রপ থ্রতিত্রিয়া সৃষ্টি হওয়ায় চিকিৎসা খাতে ব্যয়ও হ্রাস পৌ়েছে।

## ২. ফার্মাসিউটিক্যাল সেষ্ট্রঃ

ফার্মাসিউটিক্যাল সেক্টের অত্র ২০০৬ সালে শতকরা ৪.০৮- ভাগ প্রবৃদ্ধি অর্জন করেছে যা বিপত ২০০৫ সালে ছিল ১৭.৫০ ভাগ।
বিগত কয়়েক বছরের ঔষধ খাত ও কোম্পানীর প্রবৃদ্ধির তুলনামূলক চিত্র নিক্নে থ্রদত হলোঃ

| বছর | জাতীয় প্রবৃদ্ধির হার | কোম্পানীর প্রবৃদ্ধির হার |
| :---: | :---: | :---: |
| ২০০২ | ১০.১৮\% | ১১.৭০\% |
| ২০০৩ | ৫.৯০\% | $১ ৫ . ৯ ১ \% ~$ |
| ২০০৪ | ৮.৬০\% | $১ ৩ . ০ ৮ \%$ |
| ২০০৫ | ১৭.৫০\% | $১ 8 . ৩ ০ \% ~$ |
| ২০০৬ | ৪.০৮\% | ২৩.১৭\% |

উপরোক্ত পরিসংখ্যান হতে প্রতীয়মান হয় যে, কোম্পানীর প্রবৃদ্ধির হার গত বছরের তুলনায় বৃদ্ধি পেয়েছে।
৩. কার্যক্রম পর্যালোচনা ঃ
(১) ফার্মা পান্ট:

পাবনা এবং কালিয়াকৈর-এ অবস্থিত কারখানার উৎপাদন ক্ষমতা, দক্ষতা, পরিমাণগত এবং গুণগত মান বৃদ্ধির লক্ষ্যে উন্নত প্রযুক্তি, গবেষণা এবং প্রশিক্ষণ কার্যক্রম অব্যাহত আছে।

এই বিষয়ে আলোচ্য বছরে কোম্পানীর প্রকৃত বিনিয়োগের বিবরণ নিম্নে প্রদত্ত হলো :
(ক) জমি
(খ) ভবন
(গ) যন্ত্রপাতি
(ঘ) গবেষণার যন্ত্রপাতি
(ঙ) অন্যান্য যন্ত্রপাতি/সম্পদ

২৫,৬৪৩,০৭৬
১৭৬,১৪২,৯৯৮
৩০০,৯০২,০৩৫
৩২,২২৯,০৮-৩
৭৭,১৩৯,১88
৬১২,০৫৬,৩৩৬

পাবনা এবং ঢাকা পস্ন্টের মিলিত উৎপাদিত পণ্যের পরিমাণ (ট্যাবলেট ও ক্যাপসুল) গত বছরের তুলনায় বৃদ্ধি পেয়েছে যা নিম্নে প্রদত্ত হলো ঃ

| ক্রমিক <br> সংখ্যা | পণ্যের <br> বিবরণ | ইউনিট | উৎপাদন ক্ষমতা | প্রকৃত উৎপাদন |  | উৎপাদন ক্ষমতার ব্যবহার |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | ২০০৬-০৭ | ২০০৫-০৬ | ২০০৬-০৭ | ২০০৫-০৬ |
| ০১ | ট্যাবলেট | প্রতিটি | ২,১৭৬,২৫৬ | ২,৪৬০,০২৪ | ২,২০৪,৬৫৯ | ১১৩\% | ১০১\% |
| ०र | ক্যাপসুল | প্রতিটি | ৩০৭,৩২০ | 8৯১,৭১৩ | 88৯,২৬৭ | ১৬০\% | ১৪৬\% |

(২) কেমিক্যাল পান্ট :

পাবনাস্থ কেমিক্যাল পান্ট এর বিগত পাঁচ (৫) বছরের কার্यক্রম নীচে উপস্থাপন করা হলো ঃ

| বছর | পণ্যের <br> সংখ্যা | উৎপাদনের পরিমাণ (মেঃ টন) | নিজস্ব ব্যবহার (মেঃ টন) | $\begin{aligned} & \text { বিক্রয় } \\ & \text { (মেঃ টন) } \end{aligned}$ | নিজস্ব ব্যবহার <br> (\%) | বিক্রয় (মিলিয়ন টাকায়) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ২০০২-০৩ | ৯ | ২১৯ | ৮৯.৩৪ | ১২৯.৬৬ | 8০.৭৯\% | ২৯১.৬৭ |
| ২০০-০৪ | ৯ | ২৪২ | ১২৯.৭১ | ১১২.২৯ | ৫৩.৫৯\% | ৩২১.१৩ |
| ২০০৪-০৫ | ৯ | ২৫৭ | ১১৭.१১ | ১৩৯.২৯ | 8৫.৮-\% | ২৬৩.৬৪ |
| ২০০৫-০৬ | ৯ | ২88 | ১২১.১৯ | ১২২.৮-১ | 8৯.৬৭\% | ২৪৫.৯৬ |
| ২০০৬-০৭ | ৯ | ৩১b | ১৬০.২৫ | ১৫৭.१৫ | ৫০.৩৯\% | ২१०.b-b |

（৩）নতুন ঔষধ সম্প্রসারণ ：
আলোচ্য ২০০৬－০৭ সালে বিদ্যমান，নতুন সংযোজিত এবং বাতিলকৃত ঔষধের বিবরণ নিম্নের সারণীতে উপস্থাপন করা रল্লো ：

| ক্রমিক <br> नः | পণ্যের শ্রেণীবিন্যাস | পণ্যের সংখ্যা <br> ৩১－০৩－২০০৬ | নতুন সংযোজন | বাতিল করা <br> रয়েছে | মোট পণ্য ৩১－০৩－২০০৭ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $১$ | ট্যাবলেট | ১৮－৬ | ৩২ | － | ২১b |
| ২ | ক্যাপসুল | ৫र | 8 | － | ৫৬ |
| $\bigcirc$ | লিকুইড | 82 | 38 | － | ৫৬ |
| 8 | ইনজেক্টেবলস্ | ৩৮－ | 8 | － | 82 |
| 『 | ইএনটি প্রিপারেশন ও অন্যান্য | ৩৯ | $山$ | － | 8® |
| $৬$ | অপথাল প্রিপারেশন ও অন্যান্য | b | र | － | ১o |
| 9 | ড্রাই সিরাপ | ১৬ | $\bigcirc$ | － | ১৯ |
| b | সাপোজিটরী | 『 | － | － | 『 |
| ৯ | ইনহেলার | b | ২ | － | ১o |
| ১O | বেসিক কেমিক্যালস্ | ৯ | － | － | ৯ |
| dJ | ট্যাবলেট，পাউডার，লিকুইড এড ইনজেক্টেবেলস্－এগ্রোভেট | ২৬ | － | － | ২৬ |
| ১২ | এ্যারোস্－ | $\partial$ | － | － | $\delta$ |
|  | মোট | 800 | ৬৭ | － | 8৯৭ |

নতুন সংযোজিত পণ্যগুলো চিকিৎসক কর্তৃক ভালোভাবেই গৃহীত হয়েছে।

When the need is to treat diarrhoea effectively
©
Tablet \＆ Suspension

－Safe and well－tolerated for children and adults
－No alteration of taste（alteration of taste is found with Metronidazole）
－Twice daily，only for 3 days
For detail ：Consult your doctor
（8）উৎপাদন／উৎপাদন ক্ষমতার ব্যবহার ：
সার্বিকভাবে পদ্টের উৎপাদন ক্ষমতার উন্নয়ন এ বছরও ধারাবাহিক ভাবে অব্যাহত আছে যা নিম্নে প্রদত্ত হলো ঃ

| ক্রমিক नः | পণ্যের শ্রেণীবিন্যাস | একক | উৎপাদন（হাজার） |  | শতকরা <br> বৃদ্ধি／হাস | উৎপাদন ক্ষমতার ব্যবহার |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | ২০০৬－০१ | ২০০৫－০৬ |  | ২০০৬－০१ | ২০০৫－০৬ |
| $\delta$ | ট্যাবলেট | প্রতিটি | ২，৪৬০，০২৪ | ২，২০৪，৬৫৯ | ১১．৫৮－ | ১১৩\％ | ১০১\％ |
| ২ | ক্যাপসুল | প্রতিটি | 8৯১，१১৩ | 88৯，২৬৭ | ৯．8৫ | ১৬০\％ | ১8৬\％ |
| $\bigcirc$ | লিকুইড | বোতল | ৩৬，১৩৫ | ৩১，২8১ | ১৫．৬৭ | く৯\％ | 『১\％ |
| 8 | ইনজেকটেবলস্ | প্রতিটি | ৩০，৬৩১ | ২৬，১১১ | ১৭．৩১ | ৬৮\％ | ৫৮\％ |
| ® | ইএনটি প্রিপারেশন ও অন্যান্য | ফাইল | ১৩，৪৩৫ | ১১，৮－২－ | ১৩．৫৯ | ৯০\％ | ৭৯\％ |
| $৬$ | অপথাল প্রিপারেশন ও অন্যান্য | ফাইল | ১，৮৬৬ | ১，৫৫৯ | ১৯．৬৯ | ৯৩\％ | १ъ\％ |
| 9 | ড্রাই সিরাপ | বোতল | ৫，১৫৭ | ৩，b－b－ | ৩২．৬৪ | ৮৬\％ | ৬৫\％ |
| b | সাপোজিটরী | প্রতিটি | १，१৬१ | 8，8৩৯ | १৪．৯৭ | १৮－\％ | 88\％ |
| ৯ | ইনহেলার | ক্যান | $b-b>$ | ৬৭৬ | ৩০．৩৩ | 88\％ | ৩8\％ |
| ১० | বেসিক কেমিক্যালস্ | কেজি | O\b | 288 | ৩০．৩৩ | ৯৪\％ | १२\％ |
| ১J | ট্যাবলেট－এগ্রোভেট | প্রতিটি | ২，৫০১ | ৫，০৫৫ | （৫০．৫২） | ২১\％ | 8২\％ |
| ১र | পাউডার－এগ্রোভেট | গ্রাম | ২৫，8৯৩ | ১৬，৫৪২ | ৫8．১১ | ৯৩\％ | ১২৫\％ |
| ১৩ | ইনজেকটেবলসৃ－এগ্রোভেট | প্রতিটি | 『Jd | ৩00 | १०．৩৩ | ১১\％ | १\％ |
| 38 | লিকুইড－এগ্রোভেট | বে｜তল | ১०१ | ৬৯ | ৫৫．০৭ | ১०\％ | ৬\％ |
| ১¢ | এ্যারোস্ল | প্রতিটি | ২৪৬ | ১৬০ | ৫৩．৭৫ | ১৭\％ | ১১\％ |

কালিয়াকৈর এর নতুন পান্ট আরও সক্রিয় হওয়ার ফলে ২০০৬－২০০৭ সালে এর প্রায় সকল গুরুত্পৃণূর্ণ প্রোডাক্ট লাইন এর উৎপাদন বৃদ্ধি পেয়েছে।
（৫）মান নিয়ন্ত্রণ ঃ
ফার্মাসিউটিক্যালস্ পণ্যের অপর নাম জীবন রক্ষককারী পণ্য। তাই এই পণ্যের সর্বোচ্চ মান নিশ্চিত করতে এবং উন্নয়ন সাধনে পণ্যের উৎপাদন সহ সকল স্তরে বিশ্ব স্বাস্থ্য সংস্থা প্রদত্ত গুড ম্যানুফ্যাকচারিং প্রাক্টিস এর নীতিমালা কঠোরভাবে অনুসরনে কোম্পানী সম্পূর্ণ গুরুত্ব আরোপ করেছে। পুংখানুপুংখুপে অনুসন্ধান এর মাধ্যমে মেয়াদোর্ত্তীণ ঔষধ মার্কেট হতে ফেরত নেয়ার ক্ষেত্রে কোম্পানী প্রতিনিয়ত যত্নশীল। কোম্পানীর মান নিয়ন্ত্রণ সুবিধাদীর মধ্যে রয়েছে অত্যাধুনিক মান সম্পন্ন ল্যাবরেটরী বিল্ডিং， কম্পিউটারাইজড যন্ত্রপাতি এবং সর্বোব্যাপী উচ্চশিক্ষিত এবং আধুনিক প্রশিক্ষণপ্রাপ্ত কর্মচারী ও কর্মকর্তা যারা পণ্যের সর্বোচ্চ মান নিয়ন্ত্রণকে তাদের নৈতিক উদ্দেশ্য হিসাবে গ্রহন করে গবেষণা কার্যক্রমে ব্রতী হয়েছেন। আমরা তাঁদের জন্য গর্বিত।

## (৬) প্রযুক্তি ঃ

পণ্য উৎপাদন, মান নিয়ন্তণণ, বিতরণ এবং সর্বোপরি রোগীর কাছে এই পণ্য পৌছানো পর্যন্ত সকল স্তরে আধুনিক প্রযুক্তি প্রয়োপে কোম্পানী অণ্রণী ভূমিকা পালন করছে। এই লক্ষ্যে ২০০৬-২০০৭ বছরে কোম্পানী ল্যাবরেটরী আধুনিকায়নে বিনিয়োগ করেছে ৩২,২২৯,০৮৩ টাকা।
(१) রপ্তানি :

কোম্পানী প্রতিনিয়তই রপ্তানি বাজার সম্প্রসারনে সর্বাত্লক প্রচেষ্টা চালাচ্ছে। পর্যালোচিত বছরে কোম্পানীর মোট রপ্তানির পরিমাণ ১৯২.৯৫ মিলিয়ন টাকা যেখানে গত বছর ছিল ১১৪.৭৭ মিলিয়ন টাকা যা বিগত বছরের তুলনায় ৬৮.১০ শতাংশ বৃদ্ধি পেয়েছে। আমরা আশা করাছি আগামী বছরগুলোতে রপ্তানির পরিমাণ উত্তরোত্তর বৃদ্ধি পাবে। বর্তমানে যে সব দেশসমূহে পণ্য রপ্তানি করা হচ্ছে তা হলোঃ মায়ানমার, নেপাল, কসোভো, কেনিয়া, লিবিয়া, মরিসাস, মালয়ে, পাপুয়া নিউ গিনি, সিয়েরা লিউন, সোমালিয়া, শ্রীলংকা, ভিয়েতনাম, ইয়েমেন, ইউক্রেইন, উজবেকিস্তান, ঘানা, ইরাক, বেনিন, ভুটান, বস্নিয়া, কম্বোডিয়া, কমোরস আইল্যাড্ড, তাজাকিস্তান, মোজাম্বিক, জাম্বিয়া, নাইজার, রুয়াাডা, আফগানিস্তান, তানজানিয়া এবং ম্যাকাও। কোম্পানী ইউ কে, এম এইচ আর এ এর স্বনামধন্য সনদ অর্জন করেছে যার পরিপ্রেক্ষিতে ভবিষ্যতে রক্তানীর পরিমাণ উলেখযোাগ্য হারে বৃদ্ধি পাবে।
(৮) সাবসিডিয়ারি প্রতিষ্ঠানগুলোর কার্যক্রম ঃ
(ক) স্কয়ার স্পিনিংস্ লিঃ (এসএসএল) ঃ
স্কয়ার ফার্মাসিউটিক্যালস্ লিঃ, স্কয়ার স্পিনিংস্ লিঃ (এসএসএল) এর ইকুইটির ৯৮- শতাংশ স্বত্বাধিকারী (১০০ মিলিয়ন টাকার মধ্যে) এবং কোম্পানীটি ২০০১ এর ১০ই জানুয়ারী হতে বাণিজ্যিক ভাবে সুতা উৎপাদন শুরু করে এবং এর বাৎসরিক উৎপাদন ক্ম্তা ১০,৬৫০,০০০ কেজি। কোম্পানীটির তুলনামূলক কার্যক্রম (২০০৩-২০০৬) নিম্নে উপস্থাপন করা হলো ঃ

| বিবরণ | ২০০৩ | ২০০৪ | ২০০৫ | ২০০৬ |
| :--- | ---: | :---: | :---: | :---: |
| (ক) সুতা উৎপাদন (কেজি) | ৮,৭২৮,৯৭৫ | ৭,৯৮৫,৬৪২ | ৯,৪৯৩,৩৮-৬ | ৯,৪০৩,৮-৯৮- |
| (খ) বিক্রয় (টাকা) | ৮-৮৩,৩৯০,৮৫৪ | ৯৯৪,১৯৬,৯১০ | ১,১৩৫,২৮-৮,৭২৪ | $১, ২ ৫ ৪, ০ ৪ ৭, ৮-৭ ৭ ~$ |
| (গ) মোট মুনাফা (টাকা) | ১৯১,১০৮,৩৭২ | ১৭৭,৯০২,০১৯ | $১ ৮-১, ৩ ৭ ৫, ২ ৫ ৩ ~$ | $২ ০ ৩, ০ ৫ ৪, ৪ ২ ৭ ~$ |
| (ঘ) নীট মুনাফা-কর পূর্ববর্তী (টাকা) | ৯১,৩০৬,৪২৯ | ১০৯,২৬৪,৫০০ | ১১০,১৬৮,৫৯০ | ১১৯,২২৭,৪১২ |
| (ঙ) নীট মুনাফা-কর পরবর্তী (টাকা) | ৯১,৩০৬,৪২৯ | ১০৯,২৬৪,৫০০ | ৬৯,১১০,৭৯০ | ১০১,৩৪৩,৩০০ |
| (চ) মোট আয়ের হার | ২১.৬৩\% | ১৭.৯০\% | ১৫.৯৮\% | ১৬.১৯\% |
| (ছ) নীট আয়ের হার | ১০.৩৪\% | ১১.০০\% | ৯.৭০\% | ৮.০৮\% |
| (জ) শেয়ার প্রতি আয় (টাকা) | ৯১.৩১ | ১০৯.২৬ | ৬৯.১১ | ১০১.৩৪ |
| (ঝ) নীট সম্পদের মূল্য (টাকা) | ৩৩৬.৩৪ | ৪৪৫.৬০ | ৫১৪.৭১ | ৬১৬.০৫ |

## উৎপাদন ক্ষমতার প্রয়োগঃ

শেয়ারহোল্ডারদের নীট সম্পদের মূল্য বৃদ্ধি পেয়েছে, উৎপাদন ক্ষমতার প্রয়োগ এবং পরিচালন মুনাফা বৃদ্ধির ফলে গত বছরের তুলনায় এ বছরে বিক্রয়, মোট মুনাফা এবং কর পূর্ব নীট মুনাফা বৃদ্ধি পেয়েছে যথাক্রমে ১০.৪৬\%, ১১.৯৫\% এবং ৮.২২\%। নীট মূনাফা বিগত বছরের তুলনায় ৪৬.৬৪\% বৃদ্ধি পেয়েছে। তবে নীট সম্পদের মূল্য গত বছরের তুলনায় ১৯.৬৯\% বৃদ্ধি পেয়েছে। কোম্পানীটির দীর্ঘ মেয়াদী কোন দেনা নেই এবং আলোচ্য বছরে কোন লভ্যাংশ ঘোষণা করে নাই। এ ব্যবস্থা গ্রহণের ফলে কোম্পানীর বিনিয়োগ সমূহ সকল প্রকার দায় থেকে মুক্ত হয়েছে। ুধু মাত্র চলতি দায় বর্তমান যা চলতি সম্পদ দ্বারা সুরক্ষিত যার অনুপাত হলো ১:১.১৭।



| ক্রমিক নং | বিবরণ | ৩১-১২-২০০৬ | ৩১-০৩-২০০৭ |
| :---: | :--- | :---: | :---: |
| $১$ | স্কয়ার স্পিনিংস্ লিঃ এর স্থায়ী পরিসম্পদ | ৮-১১,৭৫৮,৭৪১ | b-১১,৭৫৮,,৭৪১ |
| ২ | স্কয়ার ফার্মাসিউটিক্যালস্ লিঃ কর্তৃক বিনিয়োগঃ |  |  |
|  | - শেয়ার মূলধন | ৯৮-,০০০,০০০ | ৯৮,০০০,০০০ |
|  | - স্বল্প মেয়াদী ঋণ | ১০৮,৩৪২,৬০১ | ২০১,০৪৯,২৯৫ |

ব্যালেস শীট, আয়-ব্যয়ের হিসাব, মৃলধনী পরিবর্তনের বিবরণী, নগদ তহবিল প্রবাহ এবং নিরীীক্কেের রিপোর্ট সহ পরিচালনা পর্যদের প্রতিবেদন এর সাথে সন্নিবেশিত হলো।
কোম্পানী ব্যবস্থাপনা, পরিচালনায় দক্ষতা বৃদ্ধি এবং ব্যয় সংকোচন এর লক্ষে স্কয়ার স্পিনিংস্ লিঃ, স্কয়ার টেব্রাটইলস্ লিঃ এর সাথে একীভূত হল্যেছে। এর ফলে স্কয়ার স্পিনিংস্ এর শোয়ার হোন্ডারণণ তার ১০০/- টাকা মূল্য মানের ১টি লেশযারের বিপরীতে ১০ টাকা মূল্যমানের ১১.৫টি স্কয়ার টেষ্সটাইলস্ লিঃ এর শেয়ার ক্ষতিপূরণ হিসেবে পাবে। কোম্পানী সমূহের ২০০৬ সালের শেয়ার প্রতি আয় যথাক্রুম ১০.১৩ টাকা এবং ১০.১৭ টাকা (স্কয়ার স্পিনিংস্ এর শেয়ার ১০০ টাকা থেকে ১০ টাকায় পরিবর্ত্ত পূর্বক) এবং ২০০৬ অর্থ বছরের স্কয়ার টেও্সটাইলস্ কর্ত্রক ঘোষিত বোনাস (১০০:১৫) কে গণ্য করে ক্ষতিপূরণ পরিকল্পনা গ্রহণ করা হয়েছে। এই প্রস্তাব স্কয়ার টেপ্মটাইলস্ এর বিগত ৭ জুন, ২০০৭ তারিখেে অনুষ্ঠিত সাধারণ সভার শেয়ারহোন্ডার কর্ত্থ অনুম্মেদিত হয়েছে। এর প্রেক্চিতে স্কয়ার ফার্মা, স্কয়ার স্পিনিিস্-এর ১০০ টাকা মূন্যমানের ৯৮০,০০০ টি শেয়ারের বিপরীতে ১০ টাকা মূল্য মানের ১১,২৭০,০০০ টি শেয়ার গ্রহণ করবে যা মহামান্য আদালত কর্ত্রক অনুমোদন সাপেক্ষে ১ এখ্রিল, ২০০৭ইং তারিখ হতে কার্यকর হবে।
(খ) স্কয়ার সেফালস্পরিনস লিঃ (এসসিএল) ঃ
স্কয়ার সেফালস্পরিনস্ লিমিটেড ৯৫৪,৫২০,৮৮-৪ টাকা ব্যয়ে ঔষধ ও ঔষধ সামগ্রী প্রস্তুতের জন্য কালিয়াককর গাজীপুর এ একটি অত্যাধুনিক ফার্মাসিউটিক্যালস্ ফর্মূলেশন প্রকল্প স্থ|পন করেজে। স্কয়ার ফার্মাসিউটিক্যালস্ লিঃ তার ২১৫ শতাংশ একটি জমির উপর ৬০,৯৫৫ বর্গফুট আকৃতির দালান বার্ষিক ৯,৬০০,০০ টাকায় স্কয়ার সেফালস্পরিনস লিঃ এর নিকট ইজারা থ্রদান করেছে। প্রকল্পটির ব্যায় নিচ্নে উপস্থাপন করা হলো ঃ
(ক) যন্রপপাতি

মোট টাকা \begin{tabular}{r}
৩৪১,২৭৯,৫৩৭ <br>

| ৯৬,৮১৬,০৩৪ |
| ---: |
| ৫১০,৯৩৫,১৪৭ |
| ৫,৪৯০,১৬৬ | <br>


| ৯৫৪,৫২০,৮৮-৪ |
| :--- |

\end{tabular}

প্রকল্পাট ২০০৬ সালের নভেম্বর মাস হতে উৎপাদন শুরুু করেছে। ৩১ মার্চ ২০০৭ তারিখে প্রকল্পের কার্যকরী ফলা|ফল নিক্নে থ্রদত্ত হলো :

| মোট বিক্রয় | ৭২,৩৫৫,০৩৯ | টাকা |
| :---: | :---: | :---: |
| নীট বিত্রয় | ৬০,৮-৪b,৫০৫ | " |
| মোট মূনাফা/(কুত) | (৯৬,৩৩১,০০৯) | " |
| নীট মূনাফা/(ক্ষত) | (১২০,৪৬৬,৮-১) | " |

ব্যালেন্স শীট, আয় ব্যয়ের হিসাব, মূলধনী পরিবর্তননের বিবরণী, নগদ তহবিল প্রবাহ এবং নিরীক্ষকের প্রতিবেদন সহ পরিচালনা পর্ষদের প্রতিবেদন এর সাথে সন্নিবেশিত হলো।
(৯) দীর্ঘম্ময়াদী বিনিয়োগ (সহযোগী প্রতিষ্ঠান ব্যতীত) :
 উপস্থাপন করা হয়েছে। সম্মানিত লেয়ারহোল্ডারদের অবপতির জন্য নিহ্নে এই পোর্তফোনিও সম্পর্কে সংক্ষেপে আলোকপাত করা रলো :
দীর্घমময়াদী বিনিল্যোগ : ২,৭৯২,১৮৬,৩৬৪ টাকা
উলিश্খিত বিনিয়োগ ১০টি বিভিন্ন কোম্পানীর সাধারণ শেয়ার/শেয়ার মানি ডিপোজিট হিসাবে বিনিয়োগ করা হর্যেছে যার বিবরণ নিল্নে প্রদত্ত হলো :
(ক) স্কয়ার টেব্জটাইলস্ লিঃ (এসটিএক্সএল) ঃ
৩১-০৩-২০০৭ তারিখ পর্যন্ত এই কোম্পানীতে বিনিয়োগের পরিমাণ দাড়ায় প্রতিটি ১০ টাকা শেয়ার হিসাবে ১২,০৬৫,৬২৫টি সাধারন শেয়ার যার মধ্যে ৩,৫৬৫,৬২৫টি বোনাস শেয়ার এবং ২০০৬ সালের জন্য ১,৮০৯,৮৪৪টি বোনাস শেয়ার এর খ্রাপ্তি লাভ করেজে। তা ছাড়া ৩১ মার্চ ২০০৬ তারিখ্খ উক্ত শেয়ারের বাজার দর ছিল ১,১৪৬,২৩৪,৩৭৫ টাকা (থ্রতিটি শেয়ার ৯৫ টাকা হিসেবে) এবং মূল্য বৃদ্ধির হার ছিল ১,১৯৩\% ।
(খ) ইউনাইটেড হস্পিটাল লিঃ (ইউএইচএল) ঃ
ক্কয়ার ফার্মাসিউটিক্যালস্ লিঃ প্রতিটি ১০০ টাকা মূন্যমানের ১২০,০০০টি শেয়ারের মালিক যার মূল্য ১২,০০০,০০০ টাকা। বেহেহু এই কোম্পানী ৪ক এক্সচেঞ্ঞ এর অন্তর্ভূক্ত নয় সেহেতু এর কোন বাজার দর নেই।
(গ) ন্যাশনাল হাউজিং ফাইন্যান্স এভ ইনভেষ্টমেন্ট লিঃ (এনএইচএফ এঔ আইএল) ঃ
স্কয়ার ফার্মাসিউটিক্যালস্ লিঃ উক্তু কোম্পানীর ২০০,০০০টি ১০০ টাকা মূল্যমানের সাধারণ শেয়ারের মালিক যার মুল্য ২০,০০০,০০০ টাকা এবং এই টাকা মোট মূলধনের শতকরা ৫ ভাগ ( $800, ০ ০ ০, ০ ০ ০$ টাকার মধ্যে)। ন্যাশনাল হাউজিং ফাইন্যান্স এড ইনভেষ্টমেন্ট লিঃ কার্যর্রম ফরু করে ১৯৯৯ সাল থেকে এবং ২০০৬ সালে ১৭.৫০\% হারে বোনাস শেয়ার ঘোযনা করেছে যা পূর্ববর্তী বছহরে নগদ লভাাশ্ ছিল ২০\% । কোম্পানীটি এখনও তার শেশয়ার বিক্রক্যের জন্য পাবলিক প্রস্তাবে যায়নি সেহেহু এর বাজার দর মূন্যায়ন করা যাচ্ছে না।

## (ঘ) সেন্ট্রাল ডিপোজিটরী বাংলাদদশ লিঃ (সিডিবিএল)ঃ

সেন্দ্রাল ডিপোজিটরী ১৯৯৯ সালের বিধি অনুযায়ী গঠিত সিডিবিএল এর প্রতিটি শেয়ার ১০ লক্ষ টাকা মূল্যমানের ১০টি শেয়ারের জন্য কোম্পানী ১ কোটি টাকা বিনিক্যোগ করেছে। সিডিবিএল গঠন করা হয়েছে মূলতঃ জাল শেয়ারের ট্রেডিং বন্ধ, ক্র্রীপ ছাড়াই ট্রেডিং এবং মার্কেট লট এর সমস্যা সমাধানের জন্য। এর ফলে শেয়ার বিভাপের খরচ উলেখবোগ্য হারে হ্রাস পাবে। যেহেতু এর শেয়ার তালিকাভুক্ত হয়নি সেহেতু সিডিবিএল এর শেয়ার বাজার দরে মূল্যায়ন করা যাচ্ছে না।
(ঙ) স্কয়ার হসপিটালস্ লিঃ (এসএইচএল) ঃ
স্কয়ার ফার্মাসিউটিক্যালস্ লিঃ থতিটি ১,০০০ টাকা মুল্যমানের ১৯৮,২৫০ শেয়ারের মালিক যার মধ্যে ২,০০০ শেয়ার হচ্ছে ৫,৫০০ টাকা থ্রিমিয়াম সহ। প্রকল্পটি বর্তমানে ৩০০ শय্যাবিশিষ্ট আধুনিক হাসপাতাল হিসাবে চালু করা হর্যেছে। মূলত:
 প্রতিঠ্ঠানের ৪৯.৫৬\% শেয়ারের মালিক। এসপিএল ১,০০০ টাকা মূল্যমানের ১,০০০,০০০ শেয়ারের জন্য ১.০০ বিলিয়ন টাকা শেয়ার মানি ডিপোজিট হিসাবে প্রদান করেছে। যোেতু কোম্পানীর শেয়ার তালিকা ভুক্ত নয় সেহেহু এর বাজার দর মূন্যায়ন করা যায়নি।
(চ) স্কয়ার নীট্ ফেব্রিকস্ লিঃ (এসকেএফএল) ঃ
স্কয়ার ফার্মাসিউটিক্যালস্ লিঃ প্রতিটি ১০০ টাকা মূল্যমানের ১,২৬০,০০০ শেয়ারের মালিক যা মূলধনের শতকরা $8 ৮-b-8$ ভাগ। কোম্পানীটি ২০০৫ অর্থবছর থেকে মূনাফা অর্জন শুরু করেছে। ২০০৬ আর্থিক বছর শেষে নীট মূনাফা অর্জিত হয়েছে ১১২,৩১০,০৫১ টাকা এবং এখন একত্রীভূত ক্ষতির পরিমাণ দাঁড়ায় ১৩৭,৫২৫,৭৭৮- টাকা। কোম্পানীটি কোন লভ্যাংশ ঘোষনা করে নাই। এসপিএল প্রতিটি ১০০ টাকা মূল্যমানের ৩,৯২০,০০০ শেয়ারের বিপরীতে ৩৯,২০০,০০০ টাকা শেয়ার মানি ডিপোজিট হিসেবে অগ্রিম প্রদান করেছে। যেহেতু কোম্পানীর শেয়ারগুলো তালিকাভুক্ত নয় সেহেতু শেয়ারগুলোর বাজার দর যাচাই করা সম্ভব নয়।
(ছ) স্কয়ার ফ্যাশনস্ লিঃ (এসএফএল) ঃ
স্কয়ার ফার্মাসিউটিক্যালস্ লিঃ প্রতিটি ১০০ টাকা মূল্যমানের ২৫২,০০০ (৪b-.৬\%) শেয়ারের মালিক। কোম্পানী মূনাফা অর্জন শুরু করেছে এবং ২০০৬ আর্থিক বছর শেষে নীট মূনাফা অর্জিত হয়েছে ১৩৬,২৯৩,৮০৪ টাকা এবং একত্রীভূত ক্ষতির পরিমাণ দাঁড়ায় ১,১২৬,৫৫৪ টাকা। কোম্পানীটি কোন লভ্যাংশ ঘোষনা করে নাই। উলেখ্য যে, স্কয়ার ফার্মাসিউটিক্যালস্ লিঃ প্রতিটি ১০০ টাকা মূল্যমানের ১,৯৮০,০০০ শেয়ারের বিপরীতে ১৯৮ মিলিয়ন টাকা শেয়ার মানি ডিপোজিট হিসেবে অগ্রিম প্রদান করেছে। যেহেতু কোম্পানীর শোয়ারগুলো তালিকাভুক্ত নয় সেহেতু শেয়ারগুলোর বাজার দর যাচাই করা সম্ভব নয়।
(জ) স্কয়ার ইনফরমেটিক্স লিঃ (এসআইএল) ঃ
প্রতিটি ১০০ টাকা মূল্যমানের ১,০০০,০০০ সাধারণ শেয়ারের বিপরীতে শেয়ার মানি ডিপোজিট হিসাবে ১০.০০ কোটি টাকা অগ্রিম প্রদান করা হয়েছে, যা পি.এস.টি.এন প্রকল্পে বিনিয়োগ করা হয়েছে। এই কোম্পানীর বর্তমান পরিশ্েেধিত মূলধন হচ্ছে ২৫,০০,০০০ টাকা।
(ঝ) বেগ রাবার ইন্ডাস্ট্রিজ লিঃ (বিআরআইএল) ঃ
এই কোম্পানীর মোট ৩,০০০টি শেয়ারের মধ্যে স্কয়ার ফার্মাসিউটিক্যালস্ লিঃ ২,৫৯৬টি শেয়ারের মালিক ছিল। ৩,০০০টি শেয়ারের ক্রয় মূল্য ১৫০,০০০,০০০ টাকা। কোম্পানীটি বিগত সাধারণ সভায় অনুমোদন সাপেক্ষে স্কয়ার ফার্মাসিউটিক্যালস্ লিঃ এর সহিত একত্রীভূত করা হয়েছে।
(ঞ) স্কয়ার বায়োটেকস্ লিঃ (এসবিএল) ঃ
স্কয়ার ফার্মাসিউটিক্যালস্ লিঃ প্রতিটি ১০০ টাকা মূল্যমানের ১০০০ টি শেয়ারের বিপরীতে ১০০,০০০ টাকা বিনিয়োগ করেছে। তাছাড়া প্রতিটি ১০০ টাকা মূল্যমানের ১৮০,০০০ টি শেয়ারের জন্য ১৮-০০০,০০০ টাকা শেয়ার মানি ডিপোজিট হিসেবে অগ্রিম প্রদান করেছে। আশা করা যায় যে, আগামী বছরের মাঝামাঝি নাগাদ তার ব্যবসায়িক কার্যক্রম শুরু করতে পারবে।
(১০) বিক্রয়যোগ্য শেয়ারে বিনিয়োগঃ পাইওনিয়ার ইনসিওরেন্স কোঃ লিঃ পাইওনিয়ার ইনসিউরেন্স কোঃ লিঃ এর প্রতিটি ১০০ টাকা মূল্যমানের শেয়ার ১৩৫ টাকা হিসেবে স্কয়ার ফার্মাসিউটিক্যালস্ লিঃ ১৫০,০০০টি সাধারণ শেয়ারে (প্রিমিয়াম ৩৫ টাকা সহ) বিনিয়োগ করেছে, যা পাইওনিয়ার ইনসিওরেন্স কোঃ লিঃ এর মূলধনের ১০\%। কোম্পানী ২০০৬ সালে ২০\% লভ্যাংশ ঘোষনা করেছে যা বিগত ২০০৫ সালে ছিল ১৫\%। শেয়ারগুলো তালিকাভুক্ত এবং প্রতিটি ১০০ টাকার শেয়ার ২২৬ টাকার উপরে কেনা বেচা হচ্ছে যা শতকরা ৬৭ ভাগ ক্যাপিটাল গেইন দেখা যাচ্ছে।

(১১) আর্থিক ফলাফলঃ

পূর্ববর্তী বছরের সাথে তুলনা করে ২০০৬-২০০৭ সালের আর্থিক ফলাফল নিম্নে উপস্থাপন করা হলো ঃ

| বিবরণ | ২০০৬-২০০१ | ২০০৫-২০০৬ | শতকরা + (-) |
| :---: | :---: | :---: | :---: |
| মোট বিক্রয় | ৮, ৭১১,০৩৪,৭৫৮- | ৭,০৮৫৫,৫৫৩,১৪৯ | ২২.৯৪\% |
| নীট বিক্রয় | ৭,৫০০,b-১১,৩৪৯ | ৬,০৮-৯,৯০৫,৩৯৬ | ২৩.১৭\% |
| মোট মুনাফা | ৩,২৩২,৩৬৩,৬৮-৭ | ২,৫৬৪,৫০২,৭২৭ | ২৬.০8\% |
| নীট মুনাফা (কর পূর্ব) | ১,৭২২,৯০৬,২১২ | ১,৫৩৩,০৪২,৬১৪ | ১২.৩৮\% |
| আয়কর সঞ্চিতি | ৪১৯,৬৬৩,৩৭২ | ৩৬৭,১৭৭,৯৯৮- | ১৪.২৯\% |
| নীট মুনাফা (করের পর) | ১,৩০৩,২৪২,৮-৪০ | ১,১৬৫,৮-৬৪,৬১৬ | ১১.96\% |
| মোট আয়ের হার | 8৩.০৯\% | 8২.১১\% | - |
| নীট আয়ের হার (কর পূর্ব) | ২২.৯৭\% | ২৫.১৭\% | - |
| নীট আয়ের হার (করের পর) | ১৭.৩৭\% | ১৯.১8\% | - |
| প্রতিটি শেয়ারের আয় (টাকা) | ২১৮.৬১ | ১৯৫.৫৬ | - |
| প্রতিটি শেয়ারের অায় (আইপিও পরিশোিিত মূলধন অনুসারে) | ৬৫১.৬০ | ৫৮-২.৯৩ | - |
| একত্রিকৃত প্রতিটি শেয়ারের আয় (টাকা) | ২88.৬০ | ২২৭.২১ | - |

আলোচ্য বছরের লক্ষণীয় বিষয় হচ্ছে যে, মোট বিক্রয় বৃদ্ধি পেয়েছে ২২.৯৪ শতাংশ যা গত বছরের ছিল ১৪.৩০ শতাংশ এবং মোট মুনাফা ২৬.০৪ শতাংশ বৃদ্ধি পেয়েছে। মূলতঃ উৎপাদন ব্যয় গত বছরের ৫৭.৮৯ শতাংশ থেকে হ্রাস পেয়েছে ৫৬.৯১ শতাংশ। বিক্রিত পণ্যের ব্যয়, প্যাকেটজাতকরণ মালামালের এবং কারখানার খরচ তুলনামূলক বৃদ্ধি পাওয়া সত্বেও মোট মুনাফা বৃদ্ধির হার দাঁড়ায় ২৬.০৪ শতাংশ। তাছাড়া পরিচালন এবং আর্থিক ব্যয়ও বৃদ্ধি পেয়েছে। কিন্তু সূদের পরিমান ও প্রশাসনিক ব্যয় বৃদ্ধি এবং বিলম্বিত কর সঞ্চিতি বৃদ্ধি পাওয়ায় নীট মুনাফার হার কমেছে।
প্রতিটি ১০০ টাকা মূল্যমানের ৫,৯৬১,৬০০টি শেয়ারের উপর ভিত্তি করে শেয়ার প্রতি আয় হয়েছে ২১৮-.৬১ টাকা। তবে, আই.পি.ও সময়ে ইসূ্যকৃত মূলধনের বিবেচনায় এই শেয়ার প্রতি আয় দাঁড়ায় ২০০৬-০৭ সালে ৬৫১.৬০ টাকা যা ২০০৫-০৬ সালে ছিল ৫৮-২.৯৩ টাকা।
(১২) মুনাফা বন্টন ঃ

ব্যবসার সম্প্রসারণ ও বহৃমূখী কার্যক্রমের জন্য বাহিরের তহবিলের ব্যয় বেড়ে যাওয়ার প্রেক্ষাপটে পরিচালনা পর্ষদ নিম্নোক্ত উপায়ে মুনাফা বন্টনের সুপারিশ করেছেন ঃ
(ক) এ বছরের মুনাফা (২০০৬-২০০৭) ১,৩০৩,২৪২,৮-৪০
(খ) প্রস্তাবিত বন্টনঃ

- কর অবকাশ সঞ্চিতি ১৫৪,২৫৬,৫৪৭
- নগদ লভ্যাংশঃ শেয়ার প্রতি ৫০ টাকা হারে
- বোনাস শেয়ার (ট্ ডিভিডেন্ট)ঃ ৫০\% হারে বোনাস শেয়ারের লিখিত মূল্য ২৯৮-,০৮-০,০০০
(গ) নীট অবন্টনকৃত মুনাফা (টাকায়)
২৯৮ー,০৮-০,০০০

৭৫০,৪১৬,৫৪৭
৫৫২,৮২৬,২৯৩
(১৩) লভ্যাংশ ঘোষণাঃ

মুনাফা বন্টনের প্রস্তাব অনুযায়ী কোম্পানীর পরিচালনা পর্ষদ ২০০৬-০৭ আর্থিক বছরে ১০০ টাকা মূল্যমানের প্রতিটি শেয়ারের বিপরীতে ৫০ টাকা হিসেবে নগদ লভ্যাংশ ঘোষণার সুপারিশ করছেন যার জন্য ২৯৮.০৮ মিলিয়ন টাকার প্রয়োজন হবে। এ ছাড়াও পরিচালনা পর্ষদ ৫০ শতাংশ হারে বোনাস শেয়ার ঘোষণার সুপারিশ করেছেন। এর জন্য ২,৯৮০,৮০০টি শেয়ার ইস্যু এবং ২৯৮,০৮০,০০০ টাকা শেয়ার মূলধনের সাথে সম্পৃক্ত করার প্রয়োজন হবে।
(১৪) হিসাবের একত্রীকরণ ঃ

এসইসি এর বিধিমালা ও ইন্টারন্যাশনাল একাউন্টিং ষ্ট্যান্ডার্ড-২৭ (আইএএস-২৭) এর নিয়মাবলী অনুসরণ করে শেয়ারহোল্ডারবৃন্দের মোট সুবিধা/বিনিয়োগ মূল্য নির্ধারণ করা হয়েছে।



## 8. মানব সম্পদ উন্নয়ন ঃ

মানব সম্পদ উন্নয়নের জন্য কোম্পানী প্রতিটি স্তরের নির্বাহী ও শ্রমিক কর্মচারীদের আনুষ্ঠানিক ও অনানুষ্ঠানিক প্রশিক্ষণ দিয়ে যাচ্ছে। এ বছর ২,১৪8 জন দেশে এবং বিদেশে প্রশিক্ষণ পেয়েছে। ফলে প্রশিক্ষণ প্রাপ্তরা কোম্পানীকে লাভজনক অবস্থায় রাখতে অবদান রেখেছে। সাথে সাথে তাদের পারিশ্রমিকও বৃদ্ধি পেয়েছে।
৫. পরিবেশগত ভূমিকা ঃ

জিএমপি/ডবিউএইচও ট্ট্যান্ডার্ডস ও সরকারী নিয়মাবলী অনুযায়ী কোম্পানী সর্বোচ্চ দূষণমুক্ত পরিবেশ বজায় রেখেছে।
৬. জাতীয় কোষাগারে অবদান ঃ

জাতীয় কোষাগারে কোম্পানীর এ বছরের অবদান ১,৮৫৭,৩১৮-,৩৩৬ টাকা (যন্ত্রপাতি ও খুচরা যন্ত্রাংশ আমদানী ৭০,৩৪৬,২০৭ টাকা সহ) যা গত বছর ছিল ১,৫৭৩,০৭৫,৫০৯ টাকা। এ টাকা গত বছরের তুলনায় ১৮.০৭\% বেশী। এই অবদান ২০০৬-২০০৭ সালের বিক্রয়ের ২৪.৭৬\% যা গত বছর ছিল ২৫.৮-৩\% (২০০৫-২০০৬)।

## ৭. পরিচালক নিয়োগ ঃ

কোম্পানীর সংঘবিধিতে প্রদত্ত ক্মতাবলে পরিচালক পর্ষদ তাঁদের ১৬ জুলাই, ২০০৭ তারিখের সভায় জনাবা রত্না পাত্র এবং জনাব কে. এম. সাইফুল ইসলাম কে কোম্পানীর পরিচালক হিসেবে নিয়োগ প্রদান করেছেন। উলেখ্থিত সভায়, নির্বাহী পরিচালক (লাভজনক পদে অধিষ্ঠিত পরিচালক) মনোনয়ন পূণর্বিন্যাস করা হয়। এখন থেকে জনাব স্যামসন এইচ চৌধুরী, ডাঃ কাজী হারুনার রশিদ, জনাব স্যামুয়েল এস চৌধুরী, জনাবা রত্না পাত্র এবং জনাব কে. এম সাইফুল ইসলাম নির্বাহী পরিচালক হিসেবে দায়িত্ পালন করবেন। বিষয়টি কোম্পানী আইনের ১০৪ নং ধারা অনুসারে শেয়ারহোল্ডারগণের সদয় সম্মতির জন্য উপস্থাপন করা হলো।
৮. পরিচালক নির্বাচন :

কোম্পানীর সংঘবিধির ৯৯ অনুচ্ছেদ অনুযায়ী জনাব ডাঃ কাজী হারুনার রশিদ, জনাব স্যামুয়েল এস চৌধুরী এবং অনুচ্ছেদ b-৩ অনুসারে জনাবা রত্না পাত্র এবং জনাব কে. এম সাইফুল ইসলাম অবসর গ্রহণ করেছেন এবং অনুচ্ছেদ ১০০ অনুসারে তাঁরা পুনঃ নির্বাচিত হওয়ার যোগ্য বিধায় পুনঃ নির্বাচিত হওয়ার ইচ্ছা প্রকাশ করেছেন।

## ৯. নিরীক্ষক নিয়োগ :

কোম্পানীর বর্তমান নিরীক্ষক মেসার্স চৌধুরী ভট্রাচার্য্য এন্ড কোং, চার্টাড একাউন্ট্যান্টস্ অত্র সভায় অবসর গ্রহন করেছেন এবং যোগ্য বিধায় ২০০৭-২০০৮- সালের জন্য নিরীক্ষক হিসেবে তাদের পারিশ্রমিক পুনঃ নির্ধারণ করে নিয়োগের ইচ্ছা প্রকাশ করেছে।

## ১০. বিশেষ সিদ্ধান্তঃ

কোম্পানীর অনুম্মোদিত মূলধন ১০০ কোটি টাকা হতে ৫০০ কোটি টাকায় বৃদ্ধি করণ এবং সংঘ স্মারক এর ধারা- V এবং সংঘবিধির ৪, ৮-, ৯৩ এবং ৯৯ অনুচ্ছেদের সংশোধন বিষয়ে বিশেষ সিদ্ধান্ত গ্রহণঃ

কোম্পানীর পরিচালক পর্ষদ তার ২৫ জুলাই, ২০০৭ তারিখে অনুষ্ঠিত সভায় কোম্পানীর ভবিষ্যৎ ব্যাবসায়িক প্রসারণ, বি. এম. আর. ই- এর উদ্দেশ্যে কোম্পানী অনুমোদিত মূলধন ১০০ কোটি টাকা থেকে ৫০০ কোটি টাকায় বৃদ্ধি করার এবং সংঘস্মারক এর ধারা- v এবং সংঘবিধির 8, b-১, ৯৩ এবং ৯৯ অনুচ্ছেদের সংশোধন বিষয়ে নীতিগত সিদ্ধান্ত গ্রহণ করেছেন। সুতরাং শেয়ারহোন্ডারগণ যদি এটাকে উপযুক্ত মনে করেন, তা হলে নিম্নলিখিত সিদ্ধান্তকে বিশেষ সিদ্ধান্ত হিসেবে অনুম্োদন প্রদান করার জন্য অনুরোধ করা হলো।
"সিদ্ধাত্ত গৃহিত হলো বে,
ক. অনুমোদিত মূলধন ১০০ (একশত) কোটি টাকা यা ১০০ টাকা মূল্যমানের ১ (এক) কোটি শেয়ারে বিভক্ত, থেকে ৫০০ (পাচ শত) কোটি টাকায় যা ১০০ টাকা মূল্যমানের ৫ (পা|চ) কোটি শেয়ারে বিভক্ত, বৃদ্ধি করা হবে।

খ. সংঘ্মস্মারক এর ধারা- V এবং সংঘবিধির 8 নং অনুচ্ছেদে উলেখিত শব্দ Tk. 1,00,00,00,000/- (Taka One Hundred Crore) এবং 1,00,00,000 (One Crore) এর স্থলে Tk. 5,00,00,00,000-- (Taka Five Hundred Crore) এবং 5,00,00,000 (Five Crore) শঝ্দ সমূহ ব্যবহৃত হবে।
গ. সংঘ্ঘবিধিতে বিদ্যমান ৮-১ নং অনুচ্ছেদটি নিম্ন লিখিত অনুচ্ছেদ দ্বারা পরিবর্তিত করা হরে:
81. The following are the present directors of the Company :

1. Mr. Samson H Chowdhury
2. Dr. Kazi Harunar Rashid
3. Mr.M. Sekander Ali (Non Shareholding Independent Director)
4. Mr. Samuel S Chowdhury
5. Mr.Tapan Chowdhury
6. Mrs. Ratna Patra
7. Mr. Anjan Chowdhury
8. Mr. Kazi Iqbal Harun
9. Mr. K.M. Saiful Islam

ঘ. সংখবিধির ৯৩ নং অনুচ্ছেদের তৃতীয় লাইনে উলেথিত শদ্দ "Mr.Samson Hossain Chowdhury" এর স্থানে "Mr.Tapan Chowdhury" শব্দ ব্যবহাত হবে।
૬. সংঘবিধির ৯৯ নং অনুচ্ছেদের নবম লাইন্েে উলেখ্থিত "A Managing Director" শদ্দের পর "and Independent Director" শব্দ সংযোজিত হবে।

চ. সং্ঘম্মারক এবং সংঘবিধি এর অদ্যাবধি পর্যন্ত যাবতীয় সংশোধন এবং সংব্যেজন এই মর্মে অনুম্মেদিত হলো এবং সংশোধন এবং
 গৃহীত হলো"।

## ১১. কর্পোরেে গভর্নেন :

কর্পোরেট গভর্ন্নে হচ্ছে সুনাগরিকত্নের চর্চা যার মাধ্যমে পরিচালনা পর্ষদ কোম্পানীর পরিচালনা করেন, শেয়ার হোল্ডার/স্বার্থ সংশশ্ষ্৪ ব্যক্তিবর্গ এবং সমাজের প্রতি জবাবদিহিতার দৃষ্টিতস্গি নিয়ে। সিকিউরিটিজ এঙ এক্সচেঞ্জ কমিশন এর নোটিশ নং এসইসি/সিএমজারঅারসিডি/২০০৬-১৫৮/প্রশাসন/০২-০৮ ফেব্রুয়ারি ২০, ২০০৬ এর নিরিখে কোম্পানীর কর্পোরেট গতর্নেন্ এর অবস্থান চিত্রায়িত হয়েছে সয়ুক্তি১ ১ (এক) এর মধ্যে।

## ১২. ব্যবস্থাপনা কর্ত্ণপক্ষের স্বীকৃতি :

পরিচালনা পর্যদ ব্যবসায়িক কার্যক্রু্মে আন্তরিকভাবে অবদান রাখর জন্য ব্যবস্থাপনা কর্মকর্তা, কর্মচারী, শ্রমিক,ক্রেতা সবাইকে আন্তরিক ধন্যবাদ জ্ঞাপন করেছেন। তা ছাড়াও ব্যাংক, এসইসি, ডিএসই, সিএসই, সিডিবিএল এবং বিশেষ ভাবে সরকারকে কোম্পানীর প্রতিটি কার্যর্রুম সহবোগিতার জন্য আন্তরিক ধন্যবাদ জানাচ্ছেন। পরিচালনা পর্ষদ আশা করে যে, এই কোম্পানী দেশের সীমনা ছাড়িয়ে বিদেশের মাট্তিতও কার্যকর ভূমিকা রাখবে।

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SQUARE PHARMACEUTICALS LTD.
VALUE ADDED STATEMENT
for the year ended 31 March 2007
(Figures in thousand Taka)

|  | 2006 |  | 2005 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amount | \% | Amount | \% |
| Turnover (Gross) | 8,711,035 |  | 7,085,553 |  |
| Less: Cost of Materials \& Services | 4,968,976 |  | 3,850,555 |  |
| Value Added | 3,742,059 | 100.00 | 3,234,998 | 100.00 |
| Applications: |  |  |  |  |
| National Exchequer | 1,786,972 | 47.75 | 1,556,320 | 48.11 |
| Employees Salaries, Wages \& Other Benefits | 651,844 | 17.42 | 512,813 | 15.85 |
| Shareholders Dividend | 596,160 | 15.93 | 471,960 | 14.59 |
| Retained Earnings | 707,083 | 18.90 | 693,905 | 21.45 |
|  | 3,742,059 | 100.00 | 3,234,998 | 100.00 |




## AUDITORS' REPORT

TO THE SHAREHOLDERS OF

## SQUARE PHARMACEUTICALS LTD.

We have audited the accompanying Financial Statement of Square Pharmaceuticals Limited comprising Balance Sheet as at 31 March, 2007 and the related Income Statement, Statement of Changes in Equity, Cash Flow Statement together with related Notes and Schedules thereto for the year then ended. The preparation of these financial statements are the responsibility of the company's management. Our responsibility is to express an independent opinion on these financial statements based on our audit.

We conducted our audit in accordance with the Bangladesh Standards on Auditing (BSA). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates and judgments made by management, as well as evaluating the overall presentation of financial statements. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statement, prepared in accordance with the International Accounting Standards (IAS) as adopted by The Institute of Chartered Accountants of Bangladesh (ICAB) as Bangladesh Accounting Standards (BAS), give a true and fair view of the state of affairs of the company and its subsidiaries as at 31 March, 2007 and of the results of its operations and its cash flow for the year then ended and comply with the Companies Act 1994, the Securities and Exchange Rules 1987 and other applicable laws and regulations.

We also report that:
(a) we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit and made due verification thereof;
(b) in our opinion, the company management has followed relevant provisions of laws and rules in managing the affairs of the company and proper books of accounts, records and other statutory books have been maintained so far as it appeared from our examination of those books;
(c) the Company's Balance Sheet and Income Statement dealt with by the report are in agreement with the books of account;
(d) the expenditure incurred was for the purpose of the company's business.

Dated, Dhaka
25 July 2007


## SQUARE PHARMACEUTICALS LTD.

BALANCE SHEET
as at 31 March 2007

## ASSETS:

Non-Current Assets:
Property, Plant and Equipment-Carrying Value
Capital Work-in-Progress
Investment - Long Term (at Cost)

## Current Assets:

## Inventories

Trade Debtors
Advances,Deposits and Prepayments
Investment in Marketable Securities (at Cost)
Short Term Loan
Cash and Cash Equivalents
TOTAL ASSETS

## SHAREHOLDERS' EQUITY AND LIABILITIES:

Shareholders' Equity:
Share Capital
Share Premium
General Reserve
Tax Holiday Reserve
Retained Earnings
Non-Current Liabilities:
Long Term Loans - Secured
Deferred Tax Liability

## Current Liabilities:

Short Term Bank Loans
Long Term Loans - Current Portion
Trade Creditors
Liabilities for Expenses
Liabilities for Other Finance
TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES

17
31-03-07
31-03-06
Notes
6,804,429,292
3,531,003,509 481,239,419
2,792,186,364
3,682,510,712
1,544,191,798 322,864,637 236,455,395
20,250,000
1,418,893,703
139,855,179
Tk. 10,486,940,004

7,333,257,612
596,160,000
2,035,465,000
105,878,200
1,101,935,237
3,493,819,175
598,116,106
492,569,379
105,546,727
2,555,566,286
1,818,777,878
225,176,449
60,601,743
24,565,248
426,444,968
Tk. 10,486,940,004

5,267,302,357
2,273,761,161
1,077,707,832
1,915,833,364
4,031,684,955
1,342,364,478
288,732,137
166,492,706
20,250,000
1,897,124,652
316,720,982
9,298,987,312

6,402,014,772
496,800,000
2,035,465,000
105,878,200
947,678,690
2,816,192,882
636,217,059
602,349,621
33,867,438
2,260,755,481
1,471,158,187 261,416,941
79,390,166
49,771,374
399,018,813
9,298,987,312

Attached notes form part of these Financial Statements.


Samson H. Chowdhury Chairman


Samuel S. Chowdhury Director

As per our annexed report of even date.
Khandaker Habibuzzaman Company Secretary


## SQUARE PHARMACEUTICALS LTD. INCOME STATEMENT

for the year ended 31 March 2007

|  | 2006-2007 |  |  | 2005-2006 |
| :---: | :---: | :---: | :---: | :---: |
|  | Notes |  |  |  |
| GROSS TURNOVER | 22 |  | 8,711,034,758 | 7,085,553,149 |
| Less:Value Added Tax |  |  | 1,210,223,409 | 995,647,753 |
| NET TURNOVER |  |  | 7,500,811,349 | 6,089,905,396 |
| COST OF GOODS SOLD | 23 |  | $(4,268,447,662)$ | $(3,525,402,669)$ |
| GROSS PROFIT |  |  | 3,232,363,687 | 2,564,502,727 |
| Operating Expenses: |  |  | $(1,406,611,448)$ | $(984,298,192)$ |
| Selling and Distribution Expenses | 27 |  | $(1,000,132,914)$ | $(798,131,173)$ |
| Administrative Expenses | 28 |  | $(406,478,534)$ | $(186,167,019)$ |
| PROFIT FROM OPERATIONS |  |  | 1,825,752,239 | 1,580,204,535 |
| Other Income | 29 |  | 220,144,368 | 169,353,845 |
| Financial Expenses | 30 |  | $(236,845,084)$ | $(139,863,636)$ |
| NET PROFIT BEFORE WPPF |  |  | 1,809,051,523 | 1,609,694,744 |
| Allocation for WPPF | 31 |  | $(86,145,311)$ | $(76,652,130)$ |
| NET PROFIT BEFORE TAX |  |  | 1,722,906,212 | 1,533,042,614 |
| Provision for Income Tax | 32 |  | $(347,984,083)$ | $(333,310,560)$ |
| Provision for Deferred Income Tax | 15 |  | $(71,679,289)$ | $(33,867,438)$ |
| NET PROFIT AFTER TAX <br> (Transferred to the Statement of Changes in Equity) |  | Tk. | 1,303,242,840 | 1,165,864,616 |
| Earnings Per Share (EPS) | 33 | Tk. | 218.61 | 195.56 |

Attached notes form part of these Financial Statements.
 Chairman
 Director



Chartered Accountants

SQUARE PHARMACEUTICALS LTD.
STATEMENT OF CHANGES IN EQUITY
for the year ended 31 March 2007

|  | Share Capital | Share Premium | General Reserve | Tax Holiday Reserve | Retained <br> Earnings | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| At 31 March 2006 | 496,800,000 | 2,035,465,000 | 105,878,200 | 947,678,690 | 2,816,192,882 | 6,402,014,772 |
| Prior Year's Adjustment | - | - | - | - | 600,000 | 600,000 |
| Net Profit (2006-2007) | - | - | - | - | 1,303,242,840 | 1,303,242,840 |
| Transfer to Tax Holiday Reserve | - | - | - | 154,256,547 | $(154,256,547)$ | - |
| Cash Dividend (2005-2006) | - | - | - | - | $(372,600,000)$ | $(372,600,000)$ |
| Stock Dividend (2005-2006) | 99,360,000 | - | - | - | $(99,360,000)$ | - |
| At 31 March 2007 Tk. | 596,160,000 | 2,035,465,000 | 105,878,200 | 1,101,935,237 | 3,493,819,175 | 7,333,257,612 |

## STATEMENT OF CHANGES IN EQUITY

for the year ended 31 March 2006

|  | Share Capital | Share Premium | General Reserve | Tax Holiday Reserve | Retained <br> Earnings | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| At 31 March 2005 | 432,000,000 | 2,035,465,000 | 105,878,200 | 919,636,288 | 2,075,810,668 | 5,568,790,156 |
| Net Profit (2005-2006) | - | - | - | - | 1,165,864,616 | 1,165,864,616 |
| Transfer to Tax Holiday Reserve | - | - | - | 28,042,402 | $(28,042,402)$ | - |
| Cash Dividend (2004-2005) | - | - | - | - | $(332,640,000)$ | $(332,640,000)$ |
| Stock Dividend (2004-2005) | 64,800,000 | - | - | - | $(64,800,000)$ | - |
| At 31 March 2006 Tk. | 496,800,000 | 2,035,465,000 | 105,878,200 | 947,678,690 | 2,816,192,882 | 6,402,014,772 |

Attached notes form part of these Financial Statements.
As per our annexed report of even date.


Samson H. Chowdhury Chairman
 Director


Khandaker Habibuzzaman Company Secretary

00 moncuyce
B.K. Bhattacharjee, FCA Partner Chowdhury Bhattacharjee \& Co. Chartered Accountants

## SQUARE PHARMACEUTICALS LTD.

## CASH FLOW STATEMENT

for the year ended 31 March 2007

## Cash Flows From Operating Activities:

## RECEIPTS:

Collection from Sales
Others

## PAYMENTS:

Purchase of Raw and Packing Materials Manufacturing and Operating Expenses Bank Interest
Income Tax
Workers Profit Participation Fund Others

Net cash provided by operating activities
Cash Flows From Investing Activities:
Purchase of Fixed Assets Disposal of Fixed Assets Investment in Square Hospitals Ltd. Investment in Square Informatix Ltd. Investment in Square Knit Fabrics Ltd. Investment in Square Fashions Ltd. Investment in Square Biotechs Ltd. Capital Work-in-Progress Interest Received Dividend Received
Net cash used in investing activities
Cash Flows From Financing Activities:
Long Term Loan Received
Long Term Loan Repaid
Short Term Bank Loan Increase
Short Term Loan Decrease/(Increase)
Dividend Paid
Net cash provided/(used) by financing activities
Decrease in Cash and Cash Equivalents
Cash and Cash Equivalents at the Opening
Cash and Cash Equivalents at the Closing

Attached notes form part of these Financial Statements.


Annmunt
Samson H. Chowdhury Chairman


Samuel S. Chowdhury Director

As per our annexed report of even date.

## SQUARE PHARMACEUTICALS LTD.

## NOTES TO THE FINANCI AL STATEMENTS

for the year ended 31 March 2007

## 1. SIGNIFICANT ACCOUNTING POLICIES AND OTHER MATERIAL INFORMATION

### 1.1 Legal Form of the Company:

Square Pharmaceuticals Ltd. was incorporated on 10 November 1964 under the Companies Act 1913 and it was converted into a Public Limited Company in 1991 and offered its share to the public with the approval of Securities and Exchange Commission in the month of December 1994. The shares of the company are listed in the Dhaka Stock Exchange Ltd. and Chittagong Stock Exchange Ltd.

### 1.2 Registered Office and Factory:

The registered office of the company is situated at "Square Centre" 48, Mohakhali Commercial Area, Dhaka-1212, Bangladesh. Factory address of the company and it's subsidiaries are as follows:

Square Pharmaceuticals Ltd. : (1) Square Road, Salgaria, Pabna, Bangladesh
(2) Kaliakoir, Gazipur, Bangladesh

Square Sinnings Ltd. : Sardaganj, Kashimpur, Gazipur, Bangladesh
Square Cephalosporins Ltd. : Kaliakoir, Gazipur, Bangladesh

### 1.3 Business Activities:

The company owns and operates modern Pharmaceuticals Factories and produces and sells pharmaceuticals drugs and medicines. The company has a separate division to operate a modern Basic Chemical Factory and produces Basic Chemical Products. The company has also an AgroVet Division producing AgroVet products. The subsidiary companies are namely Square Spinnings Ltd. owns textiles spinning mills and produces yarns of various counts and Square Cephalosporins Ltd. owns modern pharmaceuticals Factory and produces and sells Pharmaceuticals drugs and medicines.

### 1.4 Basis of Preparation and Presentation of Financial Statements:

The elements of financial statements have been measured on "Historical Cost" convention in a going concern concept and on accrual basis in accordance with generally accepted accounting principle and practice in Bangladesh in compliance with the Companies Act 1994, the Securities and Exchange Rules 1987, listing regulations of Dhaka Stock Exchange (DSE) \& Chittagong Stock Exchange (CSE) and International Accounting Standards (IAS) as adopted by The Institute of Chartered Accountants of Bangladesh (ICAB), as Bangladesh Accounting Standard (BAS).

### 1.5 Principal Accounting Policies:

Specific accounting policies were selected and applied by the company's management for significant transactions and events that have a material effect within the framework of BAS-1 "Presentation of Financial Statements" in preparation and presentation financial statements. The previous years figures were presented according to the same accounting principles. Compared to the previous year, there were no significant changes in the accounting and valuation principles affecting the financial position and performance of the company. However, changes made to the presentation are explained in the note for each respective item.

Accounting and valuation methods are disclosed for reasons of clarity. The company classified the expenses using the function of expenses method as per BAS-1.

### 1.6 Application of Bangladesh Accounting Standards (BAS):

The following BASs are applicable for the financial statements for the year under review:

| BAS - | 1 | Presentation of Financial Statements |
| :--- | ---: | :--- |
| BAS - | 2 | Inventories |
| BAS - | 7 | Cash Flow Statements |
| BAS - | 8 | Accounting Policies, Changes in Accounting Estimates and Errors |
| BAS - 10 | Events after the Balance Sheet date |  |
| BAS - 12 | Income Taxes |  |
| BAS - 14 | Segment Reporting |  |
| BAS - 16 | Property, Plant and Equipment |  |
| BAS - 17 | Leases |  |
| BAS - 18 | Revenue |  |
| BAS - 19 | Employee Benefits |  |
| BAS - 21 | The effects of Changes in Foreign Exchange Rates |  |
| BAS - 23 | Borrowing Costs |  |
| BAS - 24 | Related Party Disclosures |  |
| BAS - 26 | Accounting and Reporting by Retirement Benefit Plans |  |
| BAS - 27 | Consolidated Financial Statements and Accounting for Investment in Subsidiary |  |
| BAS - 28 | Accounting for Investment in Associates |  |
| BAS - 33 | Earnings Per Share |  |
| BAS - 37 | Provisions, Contingent Liabilities and Contingent Assets |  |
| BAS - 38 | Intangible Assets |  |
| BFRS - 3 | Business Combination |  |

### 1.7 Property, Plant and Equipment:

All property, plant and equipment is initially accounted for at cost and depreciated over their expected useful life in accordance with BAS-16. The cost of acquisition of an asset comprises its purchase price and any directly attributable cost of bringing the asset to its working condition for its intended use inclusive of inward freight, duties and non-refundable taxes. In respect of major projects involving construction, related pre-operational expenses form part of the value of asset capitalised. Expenses capitalised also include applicable borrowing cost.

On retirement or otherwise disposal of fixed assets, the cost and accumulated depreciation are eliminated and any gain or loss on such disposal is reflected in the income statement which is determined with reference to the net book value of the assets and the net sales proceeds.

### 1.8 Depreciation:

No depreciation is charged on freehold land or on capital work -in -progress. Depreciation is charged on all other fixed assets on a reducing balance method for Square Pharmaceuticals Ltd. (SPL) and Square Cephalosporins Ltd. (SCL) while Square Spinnings Ltd. (SSL) has followed straight line method of depreciation. Depreciation for full years has been charged on additions irrespective of date when the related assets are put into use and no depreciation has been charged on assets disposed off during the year.

The rates at which assets are depreciated per annum, depending on the nature and estimated useful life of assets are given below:

|  | SPL | SSL | SCL |
| :--- | ---: | ---: | ---: |
| Factory Building and Other Construction | $10 \%$ | $5 \%$ | - |
| Plant \& Machinery | $15 \%$ | $6.67 \%$ | $15 \%$ |
| Laboratory \& Office Equipment | $10 \%$ | $15 \%$ | $10 \%$ |
| Furniture \& Fixture | $10 \%$ | $15 \%$ | $10 \%$ |
| Motor VVhehicles | $10 \%$ | $20 \%$ | - |
| Electrical Installation | $15 \%$ | $15 \%$ | $15 \%$ |
| Books \& Periodicals | $30 \%$ | - | - |
| Electro Mechanical Equipment | - | - | $15 \%$ |

Uniform depreciation method could not be followed for preparation of consolidated financial statements because the companies are engaged in different nature of business.

### 1.9 Inventories:

Inventories are stated at the lower of cost or net realizable value in compliance to the requirements of para 21 \& 25 of BAS-2. Stock of raw materials, packing materials and finished goods are valued at the lower of cost and estimated net realizable value. Work-in-process are valued at material cost while other stocks are valued at cost. The cost is determined on weighted average cost basis. Net realisable value is based on estimated selling price less any further costs anticipated to be incurred to make the sale. Any obsolete stock or abnormal losses are recognized as expenses.

### 1.10 Income Taxes:

## Tax Holiday Reserve

The holding company is enjoying tax holiday for five of it's Dhaka Unit with effect from April, 2002.

## Current Tax

Provision for income tax has been made @ 30\% on net profit of taxable unit for the year after adjustment of 10\% rebate for declaration of Dividend above 20\%.

## Deferred Tax

A provision is made for taxable temporary differences for the prior years and will be adjusted in due course of time as and when required.

### 1.11 Employees Separation Plans:

## Staff Provident Fund

The company has established a contributory provident fund scheme. The fund is wholly administered by a Board of Trustees. No part of the fund is included in the assets of the company.

## Employees Benefits:

The company has an unfunded gratuity scheme under which an employee is entitled to the benefits depending on the length of service.

## Insurance

The company has also a group insurance scheme for its permanent employees, premium for which is being charged to income statement annually as per the insurance policy.

## Workers Profit Participation Fund and Welfare Fund

The company makes a regular allocation of $5 \%$ on net profit before tax to this fund and payment is made to the workers as per provisions of the Companies Profit under Labour Law 2006 Chapter-15.

### 1.12 Turnover:

Turnover comprises the following:
Holding Company:

- Sales of locally manufactured Pharmaceuticals Drugs and Medicines.
- Export of Pharmaceuticals Drugs and Medicines.
- Local Sales of Basic Chemicals Products.
- Sales of locally manufactured and imported AgroVet Products.
- Sales of locally manufactured and imported Pesticide Products.

Subsidiary Company:

- Sales of locally manufactured both local sales and export.
- Sales of locally manufactured Pharmaceuticals drugs and medicines.
1.13 Revenue Recognition:

Local sales of both locally manufactured Pharmaceuticals Drugs and Medicines, locally purchased Cephalosporins Products, AgroVet Products and Pesticide Products are recognised at the time of delivery from depot. Exports of Pharmaceuticals Drugs and Medicines are recognised at the time of delivery from Factory Godown. Local sales of Basic Chemical Products are recognised at the time of delivery from Factory Godown. Dividend income has been accounted for on receipt basis.

### 1.14 Foreign Currency Transactions:

Foreign currencies are translated into taka at the exchange rates ruling on the date of transactions in accordance with BAS-21 "The Effects of Changes in Foreign Exchange Rates". Bank deposit in foreign currency for retention quota account has been translated into taka at the year end at the rate of exchange ruling on that date and gain/(loss) have been accounted for as other income/(loss) in the income statement.

### 1.15 Cash Flow Statement:

Cash flow statement is prepared in accordance with BAS-7 under direct method as outlined in the Securities and Exchange Rule 1987.
1.16 Earnings per Share (EPS):

Earnings per Share (EPS) is calculated in accordance with the Bangladesh Accounting Standard BAS-33 "Earnings per Share".

## Basic Earnings per Share

"Earnings per Share" has been calculated by dividing the earnings attributable to the number of shares (ordinary) held by the members during the year.
Weighted Average Number of Ordinary Shares Outstanding during the year
The Bonus Shares issued during the year 2006-2007 were treated as if they had been in issue in previous years also. Hence, in computing the Basic EPS of 2006-2007, the total number of shares including the said bonus shares has been considered as the Weighted Average Number of Shares Outstanding during the year 2005-2006.

## Diluted Earnings per Share

No diluted EPS was required to be calculated for the year under review as there is no scope for dilution of EPS for the year.

### 1.17 Subsidiary Companies:

(a) Profiles of the subsidiary companies namely Square Spinnings Ltd. (Holdings $98 \%$ shares) and Square Cephalosporins Ltd. (Holdings $99.48 \%$ shares) are annexed herewith in compliance with the requirement under Section 186 of the Companies Act, 1994.

## (b) The subsidiary Company, Square Spinnings Ltd. (SSL):

Proposals have been passed by Square Pharmaceuticals Ltd. (SPL), the holding comapny and its subsidiary Square Spinnings Ltd. (SSL) to disinvest and merge with Square Textiles Ltd. (STXL), a public limited company through a scheme of amalgamation effective from the 01 April, 2007 subject to approval the competent court of jurisdiction. In exchange of present holding of 980,000 shares of Tk. 100 eachof SSL, SPL will receive 11,270,000 shares of Tk. 10 each from STXL in the ratio of 1:11.5 with bonus share issued by the company STXL.
(c) The subsidiary Company Beg Rubber Industries Ltd. (BRIL):

In pursuance with the proposal in the Company's Directors Report for the ended 31.03 .2006 and approved by the Shareholders in the AGM by adopting a special resolution the above subsidiary company viz BRIL has been amalgamated with Square Pharmaceuticals Ltd. with due approval from the court of jurisdiction with effect from 07.07.2005.

The entire shares of the subsidiary were purchased through a scheme of amalgamation as approved by the court at fair value of the assets at arms length transactions. The cost of the shares acquired and other related costs representing the fair value of the assets are shown as under:

| 3,000 shares @ Tk. 50,000 each | $150,000,000$ <br> Other related cost |
| :--- | ---: |
|  | Total Cost Tk. |
|  | $\underline{\underline{152,037,296}}$ |
|  |  |

The above cost of equity acquired was attributed to land, the only assets of the acquired company (BRIL) and amalgamation on purchase method at fair value (BFRS-3).

### 1.18 Related Party Transactions:

The company did not do any transaction with it's sister concern other than its subsidiaries/associate undertakings viz Square Spinnings Ltd., Square Textiles Ltd., Square Knit Fabrics Ltd., Square Fashions Ltd., Square Hospitals Ltd., Square Cephalosporins Ltd. and Square InformatiX Ltd.

### 1.19 Borrowing Cost:

The company capitalises borrowing cost for new projects such as interest on term loan and other related fees/charges for the period till to commencement of commercial operation and charges the cost to revenue account as financial expenses after commencement of the commercial operation.

### 1.20 Consolidation of Accounts:

In terms of the requirements of Bangladesh Accounting Standards (BAS) accounts of the company's own and that of its subsidiaries have been consolidated as follows:

| Subsidiary Company | Year Ending | Remarks |
| :--- | :--- | :--- |
| Square Spinnings Ltd. | 31, December 2006 | Un-audited 01-01-2007 to 31-03-2007 |
| Square Cephalosporins Ltd. | 31, March 2007 | Audited Balance Sheet |

### 1.21 Concentration of Counterparty Risk:

As of 31st March 2007, the company does not have any significant concentration of business transacted with a particular customer, supplier or lender that could, if suddenly eliminated, have severe impact the company's operations. The company also does not have any concentration of available source of labour, service or licenses or other rights that could, if suddenly eliminated, have severe impact of the operations of the company.

### 1.22 Net Profit before Tax:

Net Profit before Tax for the year were not materially affected by:

- transaction of a nature not usually undertaken by the company;
- circumstances of an exceptional or non-recurring nature;
- charges or credits realting to prior years; and
- changes in accounting policies.


### 1.23 Cash and Cash Equivalent:

This comprises cash in hand and cash at bank which are available for use by the company.

### 1.24 Segment Reporting:

As there is a single business and geographic segment within which the company operates as such no segment reporting is felt necessary.

### 1.25 Share Premium:

The balance in share premium account shall be utilized in accordance with provisions of the Companies Act 1994 and as directed by the Securities and Exchange Commission in this respect.

### 1.26 Provisions, Contingent Liabilities and Contingent Assets:

Provisions were made considering risk and un-certainties at best estimate of the probable expenditure that would require to meet the current obligation on the Balance Sheet date.

Contingent liabilities and assets are current or possible obligations or on liabilities or assets, arising from past events and existence of which depends upon the occurrence or non-occurrence of one or more uncertain future events which are not within the control of the company. In accordance with BAS-37, they are disclosed in the Note No. 44 hereunder.

### 1.27 Research, Development and Experimental Costs:

In compliance with the requirements of BAS-38 "Intangible Assets" research, development and experimental costs are usually absorbed as revenue charges as and when incurred, as being not that much material in the company's and /local context.

### 1.28 General:

Previous year's figures have been regrouped/reclassified wherever considered necessary to conform to current year's presentation. Figures have been rounded off to the nearest taka, as the currency represented in this financial statements.

## 2. PROPERTY, PLANT AND EQUIPMENT: Tk. 3,531,003,509

Details of Property, Plant and Equipment and Depreciation as at 31 March 2007 are shown in the annexed schedule-01. This is arrived at as follows:

| Opening Balance (Cost) |  | 4,030,138,469 | 3,786,220,623 |
| :---: | :---: | :---: | :---: |
| Add: Net Addition during the Year |  | 1,773,361,722 | 243,917,846 |
| Closing Balance (Cost) |  | 5,803,500,191 | 4,030,138,469 |
| Less: Accumulated Depreciation |  | 2,272,496,682 | 1,756,377,308 |
| Written Down Value | Tk. | 3,531,003,509 | 2,273,761,161 |

Allocation of depreciation charge for the year has been made in the accounts as follows:

|  |  | 2006-2007 | 2005-2006 |
| :---: | :---: | :---: | :---: |
| Factory Overhead |  | 291,523,966 | 252,299,081 |
| Selling and Distribution Expenses |  | 31,862,794 | 27,064,744 |
| Administrative Expenses |  | 198,367,146 | 16,632,948 |
|  | Tk. | 521,753,906 | 295,996,773 |

31-03-07
31-03-06

## 3. CAPITAL WORK-IN-PROGRESS : Tk. 481,239,419

This represents expenditure incurred for small volume parental opthalmic project. The break-up of the above amount are given below:

| Building/Civil Work |  | 136,289,458 | 197,046,245 |
| :---: | :---: | :---: | :---: |
| Plant \& Machinery |  | 334,449,353 | 50,524,804 |
| Hospital Equipments |  | - | 830,136,783 |
| Interest during Construction Period |  | 10,500,608 | - |
|  | Tk. | 481,239,419 | 1,077,707,832 |

## 4. INVESTMENT-Long Term (at Cost) : Tk. 2,792,186,364

This consists of the following:
(a) 12,065,625 Ordinary Shares of Tk. 10/- each including Bonus Shares in Square Textiles Ltd.
(b) 980,000 Ordinary Shares of Tk. 100/- each in Square Spinnings Ltd.
(c) 120,000 Ordinary Shares of Tk.100/- each in United Hospital Ltd.
(d) 200,000 Ordinary Shares of Tk.100/- each in National Housing Finance and Investment Ltd.
(e) 10 Ordinary Shares of Tk.1,000,000/- each in Central Depository Bangladesh Ltd.
(f) Square Hospitals Ltd.:

- 2,000 Ordinary Shares of Tk. 1,000/- each with premium of Tk. 5,500/- each
- 196,250 Ordinary Shares of Tk. 1,000/- each
(g) Advance against Share Money with Square Hospitals Ltd. for 1,000,000 Shares of Tk.1,000/- each
(h) 1,260,000 Ordinary Shares of Tk. 100/- each in Square Knit Fabrics Ltd.
(i) Advance against Share Money with Square Knit Fabrics Ltd. for 3,920,000 Shares of Tk.100/- each
(j) 252,000 Ordinary Shares of Tk. 100/- each in Square Fashions Ltd.
(k) Advance against Share Money with Square Fashions Ltd. for 1,980,000 Shares of Tk.100/- each

198,000,000
(I) Advance against Share Money with Square Informatix Ltd. for 1,000,000 Shares of Tk.100/- each
(m) 2,596 Ordinary Shares of Tk. 100/- each in Beg Rubber Industries Ltd.
(n) 950,000 Ordinary Shares of Tk. 100/- each in Square Cephalosporins Ltd.
(o) Advance against Share Money with Square Cephalosporins Ltd. for 4,000,000 Shares of Tk. 100/- each
(p) 1,000 Ordinary Shares of Tk. 100/- each in Square Boitechs Ltd.
(q) Advance against Share Money with Square Biotechs Ltd. for 180,000 Shares of Tk. 100/- each

Tk $\begin{array}{r}18,000,000 \\ \hline 2,792,186,364\end{array}$

## 5. INVENTORIES: Tk. 1,544,191,798

The break-up is as under:

| Raw Materials |  | $562,131,687$ | $443,869,878$ |
| :--- | :--- | ---: | ---: |
| Packing Materials | $166,890,495$ | $123,824,124$ |  |
| Work-in-Process | $119,969,662$ | $108,390,739$ |  |
| Finished Goods | $458,007,065$ | $412,977,382$ |  |
| Spares \& Accessories | $90,596,538$ | $48,712,229$ |  |
| Goods in Transit |  | $146,596,351$ | $204,590,126$ |

The basis of valuation is stated in note-1 (1.9)

## 6. TRADE DEBTORS : Tk. 322,864,637

(i) Trade debtors occurred in the ordinary course of business are unsecured but considered good. Ageing of the above debtors is as follows:
Below 30 days

|  | 138,729,113 | 131,653,153 |
| :---: | :---: | :---: |
|  | 30,428,440 | 63,588,500 |
|  | 14,028,426 | 20,624,190 |
|  | 139,678,658 | 72,866,294 |
| Tk. | 322,864,637 | 288,732,137 |

(ii) Debtors include Tk. 30,729,288 due from export sales of which Tk. 15,743,804 has since been realised.
(iii) There was no amount due by the Directors (including Managing Director), managing agent of the company and any of them severally or jointly with any other person.
(iv) There was also no other amount due by associate undertakings.

## 7. ADVANCES, DEPOSITS \& PREPAYMENTS (Considered Good) : Tk. 236,455,395

This consists of as follows:
Advances:

| 115,617,224 | 49,253,013 |
| :---: | :---: |
| 7,685,920 | 7,074,183 |
| 948,549 | 4,451,534 |
| 106,982,755 | 37,727,296 |
| 115,976,620 | 113,201,330 |
| 23,232,215 | 34,510,890 |
| 74,862,056 | 63,244,562 |
| 10,334,845 | 9,797,963 |
| 914,540 | 126,160 |
| 6,632,964 | 5,521,755 |
| 4,861,551 | 4,038,363 |
| 2,462,108 | 2,344,124 |
| 2,399,443 | 1,694,239 |
| Tk. 236,455,395 | 166,492,706 |

(a) Employees advances of Tk. 7,685,920 includes advance to officers Tk. 7,331,732.
(b) No amount was due by the Directors (including Managing Director) and managing agents of the company and any of them severally or jointly with any other person except as stated in (a) above.
(c) No amount was due by the associate undertakings.

## 8. INVESTMENT IN MARKETABLE SECURITIES (at Cost) : Tk. 20,250,000

150,000 Ordinary Shares of Tk. 100/- each with premium of Tk. 35/- in Pioneer Insurance Company Ltd.

$$
20,250,000
$$

20,250,000

## 9. SHORT TERM LOAN (Unsecured) : Tk. 1,418,893,703

This consists of the following:

| (a) Square Spinnings Ltd. |  | 201,049,295 | 99,185,023 |
| :---: | :---: | :---: | :---: |
| (b) Square Knit Fabrics Ltd. |  | 292,232,547 | 721,496,099 |
| (c) Square Fashions Ltd. |  | 307,341,938 | 375,282,626 |
| (d) Square Hospitals Ltd. |  | 469,009,510 | 446,517,554 |
| (e) Beg Rubber Industries Ltd. |  | - | 110,000 |
| (f) Square InformatiX Ltd. |  | 68,891,054 | 34,894,811 |
| (g) Square Cephalosporins Ltd. |  | 80,369,359 | 219,638,539 |
|  | Tk. | 1,418,893,703 | 1,897,124,652 |

Short term loan is receivable from the above subsidiaries/associate undertakings and bearing interest @ $1 \%$ above the rate of interest charged by the commercial bank and considered good.
10. CASH AND CASH EQUIVALENTS : Tk. 139,855,179

This is made-up as follows:
(a) Cash in Hand

776,146
(b) Cash at Bank :

- Current Account
- STD Account
- Fixed Deposit Account
806,967

$139,048,212$$\quad$| 776,146 |
| ---: |
| $57,157,919$ |
| $4,866,767$ |
| $77,023,526$ |
| $\mathbf{1 3 9 , 8 5 5 , 1 7 9}$ |

The fixed deposit amount of Tk. 77,023,526 had to keep as lien against letter of credits and sanction of overdraft facilities for the company.

## 11. SHARE CAPITAL: Tk. 596,160,000

This is made-up as follows:
Authorised:
10,000,000 Ordinary Shares of Tk.100/- each

> 1,000,000,000

1,000,000,000 Issued, subscribed and paid-up:
a) By Cash:

1,009,230 Ordinary Shares of Tk.100/- each fully paid-up in cash

100,923,000
100,923,000
b) Other than Cash:

4,002 Ordinary Shares of Tk.100/- each
fully paid-up for consideration other than cash

| 400,200 | 400,200 |  |
| ---: | ---: | ---: |
|  | $494,836,800$ | $395,476,800$ |
| Tk. | $\mathbf{5 9 6 , 1 6 0 , 0 0 0}$ <br> $496,800,000$ |  |

c) By issue of Bonus Share:

4,948,368 Ordinary Shares of Tk.100/- each
494,836,800

496,800,000
Shareholding Position as on 31 March 2007 is as follows:

|  | No. of Investors | Number of Shares | \% of Share Holding 2006-07 | \% of Share Holding 2005-06 |
| :---: | :---: | :---: | :---: | :---: |
| Sponsors | 14 | 3,229,252 | 54.17\% | 54.17\% |
| Foreign Investors | 21 | 667,276 | 11.19\% | 8.88\% |
| Others | 12,974 | 2,065,072 | 34.64\% | 36.95\% |
|  | 13,009 | 5,961,600 | 100.00\% | 100.00\% |

The distribution schedule showing the number of shareholders and their share holdings in percentage has been disclosed below:

| Range of Holdings | As per Folio |  | As per BOID |  | Total Share |  |
| :--- | ---: | ---: | ---: | ---: | ---: | :---: |

## 12. SHARE PREMIUM :

Tk. 2,035,465,000
2,035,465,000
Out of the total premium Tk. 2,035,465,000, an amount of Tk. 800,000,000 was raised at the time of Initial Public Offering (IPO) which has been utilised for BMRE at Pabna and for a new Pharmaceuticals Project at Kaliakoir, Gazipur. The balance amount of Tk. 1,235,465,000 has been raised for issue of Bonus Shares in compliance with Circular No.SEC/CFD/2001/Admin/02-02 dated October 04, 2001 of Securities and Exchange Commission.

## 13. TAX HOLIDAY RESERVE : Tk. 1,101,935,237

This has been provided as per provisions of section 46 A (3) of the Income Tax Ordinance 1984 which is arrived at as follows:

Opening Balance

|  | 947,678,690 | 919,636,288 |
| :---: | :---: | :---: |
|  | 154,256,547 | 28,042,402 |
| Tk. | 1,101,935,237 | 947,678,690 |

Tax holiday reserve provided during the year represents $40 \%$ of the net profit of Dhaka Unit which is to be invested within two years from the end of the exemption period in the same undertaking or in any new industrial undertaking or in stocks and shares of public limited companies or in government bonds or securities.

## 14. LONG TERM LOANS (Secured ) : Tk. 492,569,379

This represents long term loans from financial institutions are as follows:
(a) Standard Chartered Bank, Dhaka

| 75,431,170 |  |
| ---: | ---: |
| - |  |
| $417,138,209$ |  |
| Tk. | $492,569,379$ |

212,612,334
(B) Commercial Bank of Ceylon Ltd., Dhaka
(C) Minimum Lease Payments
22,378,336

367,358,951
602,349,621

## (a) Standard Chartered Bank:

The loan is secured on specific charge over hospital equipments which will be used by Square Hospitals Ltd. on rental basis. The interest rate of loan will remain floating. Currently the rate applied to the loan is $12.75 \%$ per annum and the loan is repayable in 14 (fourteen) equal quaterly installment.
(b) Commercial Bank of Ceylon Ltd.:

The loan is secured on fixed and floating assets of Square Cephalosporins Ltd. The interest rate of loan will remain flooating. Currently the rate applied to the loan is $12 \%$ per annum and the loan is repayable in 12 (twelve) equal quarterly installment. The remaining balance is shown under Note-17.
(c) Minimum Lease Payments - Tk.417,138,209
(1) Industrial and Infrastructure Development Company Ltd.:

An amount of Tk. 3,030,000 was recognized as Minimum Lease Payments under lease of Vehicle. The lease is repayable in 36 (thirty six) equal monthly installment of Tk. 99,650 starting from May'04 and the remaining balance is shown under Note-17.
(2) Investment Corporation of Bangladesh (ICB):

An amount of Tk. 500,000,000 was recognized as Minimum Lease Payments under lease for hospital equipments which will be used by Square Hospitals Ltd. on rental basis. The lease is repayable in 60 (sixty) equal monthly installment of Tk. 10,832,103 starting from August, 2005 and the remaining balance stands at Tk. 269,076,266 as on 31-03-2007.
(3) Prime Bank Ltd.:

An amount of Tk. 3,900,000 was recognized as Minimum Lease Payments under lease of Vehicle. The lease is repayable in 36 (thirty six) equal monthly installment of Tk. 131,500 starting from November, 2005 and the remaining balance stands at Tk. 683,768 as on 31-03-2007.
(4) Shahjalal Islami Bank Ltd.:

An amount of Tk. 150,000,000 was recognized as Minimum Lease Payments under lease of machineries for Small Volume Parrental Opthalmic Unit. The lease is repayable in 10 (ten) equal half-yearly installment of Tk. 21,357,000 starting from December, 2006 and the remaining balance stands at Tk. 115,097,570 as on 31-03-2007.
(5) Industrial Development Leasing Company of Bangladesh Ltd.:

An amount of Tk. 38,442,000 is recognized as Minimum Lease Payments under lease of Vehicle. The lease is repayable in 60 (sixty) equal monthly installment of Tk. 914,540 starting from March, 2007 and the remaining balance stands at Tk. 32,280,605 as on 31-03-2007.

## 15. DEFERRED TAX LIABILITY : Tk. 105,546,727

This represents provision is made for deferred income tax to pay future income tax liability for temporary differences which is arrived at as follows:

| Opening Balance |  | 33,867,438 | - |
| :---: | :---: | :---: | :---: |
| Add: Provision made |  | 71,679,289 | 33,867,438 |
| Closing Balance | Tk. | 105,546,727 | 33,867,438 |

## 16. SHORT TERM BANK LOAN : Tk. 1,818,777,878

This consists of as follows:

Cash Credit - Janata Bank, Pabna
Cash Credit - Janata Bank, Local Office, Dhaka
Short Term Loan - Citibank N.A, Dhaka
Trust Receipt - Citibank N.A, Dhaka
Short Term Loan - Commercial Bank of Ceylon Ltd., Dhaka
Trust Receipt -Commercial Bank of Ceylon Ltd., Dhaka
Short Term Loan - Standard Chartered Bank, Dhaka
Trust Receipt - Standard Chartered Bank, Dhaka
Short Term Loan - Bank Alfalah Ltd., Dhaka
Overdraft - Eastern Bank Ltd., Dhaka
Trust Receipt - Eastern Bank Ltd., Dhaka
Overdraft - Mercantile Bank Ltd., Dhaka
Trust Receipt - Mercantile Bank Ltd., Dhaka
Trust Receipt - Shahjalal Islami Bank Ltd., Dhaka
Overdraft - Sonali Bank, Dhaka-Secured by FDR
Overdraft - Janata Bank, Mohakhali Corporate Br., Dhaka-Secured by FDR
Overdraft - Janata Bank, Mimi Super Market Br, Chittagong-Secured by FDR
Overdraft - Prime Bank Ltd., Dhaka-Secured by FDR
Overdraft - Janata Bank, Foreign Exchange Corporate Br., Sylhet-Secured by FDR
Overdraft - Janata Bank, Maizdee Court Corporate Br., Noakhali-Secured by FDR Others

179,078,394
175,129,539
144,478,234
23,220,159
239,224,090
59,817,577
169,471,866
19,709,522 65,185,593
59,982,000
21,304,000
310,903,638 322,374,389
203,898,433 104,317,327
60,000,000 100,000,000
30,459,814 5,038,701
31,075,774 15,809,033
44,941,190 46,197,411
222,108,988 214,842,947
43,893,897
8,235,237 3,164,560
141,155,514 11,831,816
2,334,560 6,828,906
58,869,613
1,383,196 1,303,239
1,560,832
129,749
30,036,568
1,471,158,187

The loans of Janata Bank are secured by registered mortgage and other loans are secured against pledge and hypothecation of stocks and books debts.

## 17. LONG TERM LOANS - Current Portion : Tk. 225,176,449

This represents current portion of long term loans from financial institutions which are repayable within next 12 months from April, 2007 and consists of as follows:
(a) Standard Chartered Bank, Dhaka
(b) Dhaka Bank Ltd., Dhaka

| 75,431,164 | $102,875,608$ |
| ---: | ---: |
| - | $32,075,470$ |
| $32,333,332$ |  |
| 22,378,336 |  |
| Tk. | $\mathbf{2 2 5 , 1 7 6 , 4 4 9}$ |

## 18. TRADE CREDITORS:

Tk. 60,601,743
79,390,166

This represents amount payable to regular suppliers of raw materials, packing materials, promotional materials etc. All suppliers were paid on a regular basis.

## 19. LIABILITIES FOR EXPENSES : Tk. 24,565,248

This consists of as follows:

| Accrued Expenses | $16,125,377$ | $43,485,449$ |  |
| :--- | ---: | ---: | ---: |
| Clearing \& Forwarding | $8,135,925$ |  |  |
| Audit Fees |  | $8,289,871$ | 150,000 |
|  |  | 150,000 | $\mathbf{4 9 , 7 7 1 , 3 7 4}$ |

## 20. LIABILITIES FOR OTHER FINANCE : Tk. 426,444,968

This consists of as follows:
Sundry Creditors
Income Tax (Deduction at Source)
Retention Money
Workers' Profit Participation Fund Income Tax Payable (Note-21)

|  | $113,916,271$ | $124,797,208$ |
| ---: | ---: | ---: |
| $1,815,150$ | 981,994 |  |
| 595,399 | 820,819 |  |
|  | $165,863,510$ | $132,497,377$ |
|  | $144,254,638$ |  |

## 21. INCOME TAX PAYABLE : Tk. 144,254,638

This is arrived at as follows:
Income Tax Payable:

- Balance at 01-04-2006
- Provision made during the Year 2005-06 (Note-32)
- Provision made during the Year 2006-07 (Note-32)

Less: Payment of Income Tax:

- During the Year 2002-03
- During the Year 2003-04
- During the Year 2004-05
- During the Year 2005-06
- During the Year 2006-07

Balance at 31-03-2007


424,734,307

333,310,560

## 284,812,892

2,925,490
5,608,797
86,144,288
190,134,317

139,921,415

## 22. GROSS TURNOVER : Tk. 8,711,034,758

This is made-up as follows:

## Local:

Pharmaceuticals Products
Basic Chemicals
AgroVet Products
Pesticide Products
Total Local Turnover

## Export:

Pharmaceuticals Products (US \$ 2,742,774)
AgroVet Products (US \$64,000)
Total Export
Gross Turnover

| $8,026,479,203$ | $6,593,837,629$ |
| ---: | ---: |
| $270,880,349$ | $245,958,033$ |
| $143,990,084$ | $78,560,169$ |
| $76,737,365$ | $52,422,832$ |
| $\mathbf{8 , 5 1 8 , 0 8 7 , 0 0 1}$ | $\mathbf{6 , 9 7 0 , 7 7 8 , 6 6 3}$ |

(i) Sales consists of 436 Pharmaceuticals Products, 9 Basic Chemicals Products, 26 AgroVet Products and 8 Pesticide Products .The summarised quantity are as under:

|  |  |  |  |  | in Thous |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Unit | Opening | Production/Purchase | Sales | Closing |
| Tablets | Pcs | 147,123 | 2,460,024 | 2,456,721 | 150,426 |
| Capsules | Pcs | 28,157 | 491,713 | 497,746 | 22,124 |
| Liquids | Bottles | 2,108 | 36,135 | 35,738 | 2,505 |
| Injectables (Vials \& Ampoules) | Pcs | 853 | 30,631 | 29,176 | 2,308 |
| ENT Preparations \& Others | Phials | 791 | 13,435 | 13,093 | 1,133 |
| Opthal Preparations \& Others | Phials | 134 | 1,866 | 1,833 | 167 |
| Dry Syrups | Bottles | 535 | 5,157 | 5,073 | 619 |
| Suppository | Pcs | 648 | 7,767 | 7,183 | 1,232 |
| Inhalers | Cans | 128 | 881 | 904 | 105 |
| Basic Chemicals | Kg | 10 | 318 | 304 | 24 |
| Tablets - AgroVet | Pcs | 216 | 2,501 | 2,456 | 261 |
| Powder - AgroVet | Gm | 3,952 | 25,493 | 25,453 | 3,992 |
| Injectables - AgroVet | Pcs | 60 | 511 | 522 | 49 |
| Liquids - AgroVet | Bottles | 12 | 107 | 106 | 13 |
| Liquids - Insecticide | Litre | 12 | 23 | 22 | 13 |
| Powder - Fungicide | Kg | 9 | 24 | 14 | 19 |
| Granuler - Insecticide | Kg | 23 | 18 | 21 | 20 |
| Aerosol | Pcs | 12 | 246 | 255 | 3 |

(ii) $160.25 \mathrm{M} . \mathrm{T}$ of basic chemicals valued at Tk. 129,977,668 has been transferred from chemical plant to pharma formulation plant of the company which has not been included in the above turnover.
(iii) The company has no Sales Agent on commission basis.

## 23. COST OF GOODS SOLD : Tk. 4,268,447,662

This is arrived at as follows: Notes

| Raw Materials Consumed | 24 | 2,401,727,164 | 2,219,641,169 |
| :---: | :---: | :---: | :---: |
| Packing Materials Consumed | 25 | 927,381,432 | 664,980,934 |
|  |  | 3,329,108,596 | 2,884,622,103 |
| Work-in-Process (Opening) |  | 108,390,739 | 81,224,388 |
| Work-in-Process (Closing) |  | (119,969,662) | $(108,390,739)$ |
| TOTAL CONSUMPTION |  | 3,317,529,673 | 2,857,455,752 |
| Factory Overhead | 26 | 748,199,160 | 645,114,645 |
| COST OF PRODUCTION |  | 4,065,728,833 | 3,502,570,397 |
| Purchase of Finished Goods |  | 247,748,512 | 38,912,956 |
| Finished Goods (Opening) |  | 412,977,382 | 396,896,698 |
| Finished Goods (Closing) |  | $(458,007,065)$ | $(412,977,382)$ |
|  |  | 4,268,447,662 | 3,525,402,669 |

## 24. RAW MATERIALS CONSUMED : Tk. 2,401,727,164

This is arrived at as follows:
Opening Stock
\(\begin{array}{r}443,869,878 <br>
2,519,988,973 <br>
(562,131,687) <br>

\hline Tk. \quad\)| ,401,727,164  |
| :--- |\end{array}

393,822,822
Purchase
Closing Stock
2,269,688,225
$(443,869,878)$
2,219,641,169
Summarised quantity and total value of ingredients are stated as under:

|  | Pcs |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Particulars | Cap-Shell | Active | Excepients | Colour | Flavour | Total | Total |
|  | Value (TK.) |  |  |  |  |  |  |
| Opening Balance | $31,686,103$ | 384,905 | 654,462 | 69,320 | 6,839 | $1,115,526$ | $443,869,878$ |
| Purchase | $552,947,000$ | $1,433,846$ | $3,045,363$ | 172,430 | 16,237 | $4,667,876$ | $2,519,988,973$ |
| Available for use | $584,633,103$ | $1,818,751$ | $3,699,825$ | 241,750 | 23,076 | $5,783,402$ | $2,963,858,851$ |
| Closing Balance $(-)$ | $81,945,579$ | 365,431 | 656,907 | 68,962 | 4,854 | $1,096,154$ | $562,131,687$ |
| Consumption | $502,687,524$ | $1,453,320$ | $3,042,918$ | 172,788 | 18,222 | $4,687,248$ | $2,401,727,164$ |

Raw materials consists of 662 items of which $85.97 \%$ (in value) are imported.

## 25. PACKING MATERIALS CONSUMED: Tk. 927,381,432

This is arrived at as follows:

Opening Stock
Purchase
Closing Stock

|  | $123,824,124$ |
| ---: | ---: | ---: |
| $970,447,803$ |  |
| $(166,890,495)$ |  | | $95,789,420$ |
| ---: |
| Tk. |

95,789,420
693,015,638
(123,024,124)

Summarised quantity of packing materials are stated as under:

| Name of Item | Unit | Opening | Purchase | Consumption | Closing |
| :--- | :--- | ---: | ---: | ---: | ---: |
| Inner Carton | Pcs | $18,576,986$ | $114,290,122$ | $118,478,755$ | $14,388,353$ |
| Shipper's Carton | Pcs | 262,028 | $1,981,844$ | $2,062,745$ | 181,127 |
| Label | Pcs | $12,550,027$ | $75,617,216$ | $70,618,133$ | $17,549,110$ |
| Direction Slip | Pcs | $15,159,009$ | $85,488,317$ | $88,215,833$ | $12,431,493$ |
| Container | Pcs | $1,390,550$ | $12,985,375$ | $13,112,628$ | $1,263,297$ |
| Blister Foil | Kg | 54,895 | 205,646 | 215,816 | 44,725 |
| Strip Foil | Kg | 51,163 | 327,194 | 305,055 | 73,302 |
| PVC Film | Kg | 123,265 | 324,232 | 336,211 | 111,286 |
| Bottles | Pcs | $2,213,101$ | $48,229,372$ | $49,148,427$ | $1,294,046$ |
| Ampoules | Pcs | $2,656,835$ | $23,456,406$ | $23,319,029$ | $2,794,212$ |
| Vials | Pcs | $1,655,000$ | $6,374,176$ | $6,974,990$ | $1,054,186$ |
| P.P Caps | Pcs | $2,012,700$ | $36,573,258$ | $35,101,031$ | $3,484,927$ |
| Tubes | Pcs | $1,557,855$ | $7,562,848$ | $7,208,426$ | $1,912,277$ |

Packing materials consists of 1,696 items of which $43.35 \%$ (in value) are imported.

## 2006-2007

2005-2006

## 26. FACTORY OVERHEAD : Tk. 748,199,160

This is made-up as follows:

| Salaries, Allowances and Wages | $206,577,780$ |
| :--- | ---: |
| Factory Employees Free Lunch | $14,701,639$ |
| Factory Staff Uniform | $4,783,621$ |
| Travelling \& Conveyance | $3,447,640$ |
| Printing \& Stationery | $9,868,221$ |
| Postage, Telephone \& Fax | $2,391,725$ |
| Repairs \& Maintenance | $102,864,461$ |
| Laboratory Consumable Stores | $19,322,913$ |
| Fuel, Petrol, Light Diesel etc. | $15,054,421$ |
| Electricity, Gas \& Water | $53,390,771$ |
| Rental Expense | $1,007,950$ |
| Municipal \& Other Tax | $1,195,718$ |
| Insurance Premium | $8,277,143$ |
| Factory Sanitation Expenses | $3,874,501$ |
| Depreciation |  |
| Security Services |  |
| Other Expenses |  |
|  |  |
|  |  |

27. SELLING \& DISTRIBUTION EXPENSES: Tk. 1,000,132,914

| This consists of as follows: |  |  |
| :---: | :---: | :---: |
| Salaries and Allowances | 124,136,871 | 90,822,132 |
| Travelling and Conveyance | 14,844,939 | 11,590,102 |
| Training Expenses | 3,206,589 | 821,564 |
| Printing and Stationery | 20,603,157 | 15,444,063 |
| Postage, Telephone, Fax \& Telex | 7,340,397 | 5,691,930 |
| Electricity, Gas and Water | 3,711,325 | 4,074,046 |
| Tiffin and Refreshment | 3,450,957 | 2,746,045 |
| Office and Godown Rent | 4,700,573 | 4,761,254 |
| Bank Charges | 4,142,500 | 3,792,198 |
| Repairs and Maintenance including car maintenance | 60,162,235 | 56,997,459 |
| Govt. Taxes and Licence Fees | 5,640,926 | 4,944,027 |
| Field Staff Salaries, Allowances, TA and DA | 255,242,248 | 193,875,706 |
| Marketing and Promotional Expenses | 150,869,364 | 122,913,862 |
| Advertisement | 2,321,527 | 1,613,774 |
| Delivery and Packing Expenses | 25,366,033 | 21,775,965 |
| Export Expenses | 34,788,621 | 22,541,403 |
| Special Discount | 199,384,147 | 165,563,078 |
| Sample Expenses | 38,333,583 | 33,287,027 |
| Security Services | 7,787,821 | 7,241,704 |
| Depreciation | 31,862,794 | 27,064,744 |
| Software \& Hardware Support Services | 1,426,000 | 135,000 |
| Other Expenses | 810,307 | 434,090 |
|  | 1,000,132,914 | 798,131,173 |

## 28. ADMINISTRATIVE EXPENSES: Tk. 406,478,534

This consists of as follows:
Salaries and Allowances

| $65,887,154$ | $52,228,777$ |
| ---: | ---: |
| $9,619,920$ | $10,162,004$ |
| $21,939,647$ | $17,237,214$ |
| 410,093 | 120,875 |
| $5,671,066$ | $5,668,583$ |
| $5,365,437$ | $4,952,949$ |
| $4,203,375$ | $5,563,051$ |
| $10,038,811$ | $7,543,218$ |
| $1,524,000$ | $1,824,000$ |
| 968,769 | $1,074,724$ |
| $1,039,193$ | 761,901 |
| $2,293,437$ | $2,474,044$ |
| $1,691,195$ | $3,065,565$ |
| $27,000,359$ | $12,017,749$ |
| $10,829,668$ | $8,483,146$ |
| $5,225,824$ | $7,504,041$ |
| $4,523,479$ | $4,779,824$ |
| $3,001,051$ | $3,698,561$ |
| $4,832,306$ | $5,416,745$ |
| 494,921 | 551,375 |
| 877,365 | 317,747 |
| 150,000 | 150,000 |
|  | $16,632,948$ |
|  | $3,410,541$ |
| $198,367,146$ | $9,946,806$ |
| $4,515,610$ | 580,631 |
| $13,168,603$ | $186,167,019$ |
| $2,840,105$ |  |
| $406,478,534$ |  |

Audit fees of Tk. 150,000 represents fees for auditing the accounts of the company for the year 2006-2007.

2006-2007
2005-2006

## 29. OTHER INCOME : Tk. 220,144,368

This is arrived at as follows:

| Interest on FDR | 10,865,370 | 25,864,683 |
| :---: | :---: | :---: |
| Interest on Savings Account | 105,658 | 52,616 |
| Interest on Loan to Sister Concern | 77,029,658 | 97,183,126 |
| Rental Income | 86,204,088 | 126,000 |
| Sale of Scrap | 9,294,737 | 8,767,378 |
| Dividend | 36,425,250 | 35,000,165 |
| Foreign Exchange Fluctuation Gain/(Loss) on Retention Quota Account | $(638,211)$ | 1,378,294 |
| Foreign Exchange Fluctuation Gain/(Loss) against Collection on Export Bill | 966,745 | 48,744 |
| Technology Transfer Fee | - | 197,444 |
|  | 220,253,295 | 168,618,450 |
| Profit/(Loss) on Sale of Property, Plant and Equipment (Note-36) | $(108,927)$ | 735,395 |
| Tk. | 220,144,368 | 169,353,845 |

## 30. FINANCIAL EXPENSES: Tk. 236,845,084

This is made-up as follows:
Interest on Cash Credit
Interest on Overdraft
Interest on LATR \& LPO
Interest on Short Term Loan
Interest on Lease
Interest on Long Term Loan

## 31. ALLOCATION FOR WPPF :

| $38,825,395$ | $24,659,934$ |  |
| ---: | ---: | ---: |
| $36,488,368$ | $17,844,221$ |  |
| $85,890,159$ | $33,062,734$ |  |
| $47,026,386$ | $62,887,476$ |  |
| $14,684,279$ | $1,409,271$ |  |
| Tk. | 13,930,497 <br> $\mathbf{2 3 6 , 8 4 5 , 0 8 4}$ |  |
|  |  |  |

Tk. 86,145,311
76,652,130
This represents 5\% of Net Profit before Tax after charging the allocation as per provisions of the Companies Profit under Labour Law, 2006 Chapter-15.

## 32. PROVISION FOR INCOME TAX: Tk. 347,984,083

This represents estimated Income Tax liability for the year 2006-07 as follows:

1) $30 \%$ Income Tax on the aggregate amount of Net Profit of Tk. 1,254,382,707 of Taxable Unit 376,314,812 362,047,651
2) Half of $30 \%$ Income Tax on Export Net Profit of Tk. 46,456,889

Less: 10\% Exemption for declaration of Dividend above 20\%

Add: Short Provision of Income Tax (2005-2006)

|  | 376,314,812 | 362,047,651 |
| :---: | :---: | :---: |
|  | 6,968,534 | 4,680,939 |
|  | 383,283,346 | 366,728,590 |
| 2\% | 38,328,335 | 36,672,859 |
|  | 344,955,011 | 330,055,731 |
|  | 3,029,072 | 3,254,829 |
| Tk. | 347,984,083 | 333,310,560 |

## 33. BASIC EARNINGS PER SHARE (EPS): Tk. 218.61

The computation is given below:

Surplus for the year attributable to Shareholders (Net Profit after Tax)
Weighted average number of shares outstanding during the year
Basic EPS

Tk.

| $1,303,242,840$ <br> $5,961,600$ | $1,165,864,616$ <br> $5,961,600$ |
| ---: | ---: |
| $\mathbf{2 1 8 . 6 1}$ | $\mathbf{1 9 5 . 5 6}$ |

## 34. APPROPRIATION DURING THE YEAR:

In accordance with BAS-1 "Presentation of Financial Statements", the appropriations for the year have been reflected in the "Statement of Changes in Equity".

During the year under review, an amount of Tk. 154,256,547 has been transferred to Tax Holiday Reserve being 40\% of Net Profit of Tax Holiday Unit as per section 46 A(3) of the Income Tax Ordinance, 1984. A part of the balance of Net Profit though carried forward in the Balance Sheet will be applied for payment of this year's cash dividend proposed by the Board of Directors @ Tk. 50 per share and will be recognised as liability in the accounts as and when approved by the Shareholders in the Annual General Meeting. The total amount of Proposed Cash Dividend for the year 2006-2007 is calculated at Tk. 298,080,000.

The Board of Directors also proposed Bonus Shares (Stock Dividend) @ 50\% per share and total amount of proposed Bonus Share (Stock Dividend) for the year is calculated at Tk. 298,080,000.

## 35. PAYMENTS/PERQUISITES TO DIRECTORS AND OFFICERS

The aggregate amount paid/provided during the year in respect of "Directors" and "Officer" of the company as defined in the Securities and Exchange Rules 1987 are disclosed below:

| Directors' Remuneration | $9,619,920$ |
| :--- | ---: |
| Managerial Remuneration | $33,185,466$ |
| Managerial Benefits: | $3,194,275$ |
| Company's Contribution to Provident Fund | $8,209,244$ |
| Bonus | $10,811,322$ |
| House Rent | 773,000 |
| Conveyance |  |

(a) no compensation was made to the Managing Director of the company except as stated in (35) above.
(b) no amount was spent by the company for compensating any member of the Board of Directors except as stated in (35) above.
36. PARTICULARS OF DISPOSAL OF PROPERTY, PLANT AND EQUIPMENT DURING THE YEAR :

| Particulars <br> of Assets | Cost | Acc. Depn <br> Upto 31-03-06 | WDV as on <br> $31-03-06$ | Sales <br> Price | Profit/ <br> (Loss) |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Building | $2,124,690$ | 730,681 | $1,394,009$ | 272,000 | $(1,122,009)$ |
| Motor Vehicle | $2,355,000$ | $1,527,628$ | 827,372 | $1,082,350$ | 254,978 |
| Motor Cycle | $5,236,262$ | $3,376,224$ | $1,860,038$ | $2,618,142$ | 758,104 |
| Total | $9,715,952$ | $5,634,533$ | $4,081,419$ | $3,972,492$ | $(108,927)$ |

## 37. PRODUCTION CAPACITY AND UTILISATION

(Quantity in thousand)

| Category | Unit | Rated Capacity | Actual <br> Production | Capacity Utilisation |
| :--- | :--- | ---: | ---: | ---: |
| Tablets | Pcs | $2,176,256$ | $2,460,024$ | $113 \%$ |
| Capsules | Pcs | 307,320 | 491,713 | $160 \%$ |
| Liquids | Bottle | 61,000 | 36,135 | $59 \%$ |
| Injectables (Vials \& Ampouls) | Pcs | 45,000 | 30,631 | $68 \%$ |
| ENT Preparations \& Others | Phials | 15,000 | 13,435 | $90 \%$ |
| Opthal Preparations \& Others | Phials | 2,000 | 1,866 | $93 \%$ |
| Dry Syrups | Bottle | 6,000 | 5,157 | $86 \%$ |
| Suppository | Pcs | 10,000 | 7,767 | $78 \%$ |
| Inhalers | Pcs | 2,000 | 881 | $44 \%$ |
| Basic Chemicals | Kg | 340 | 318 | $94 \%$ |
| Tablets - AgroVet | Pcs | 12,000 | 2,501 | $21 \%$ |
| Powder - AgroVet | Gm | 13,200 | 25,493 | $193 \%$ |
| Injection - AgroVet | Pcs | 4,480 | 511 | $11 \%$ |
| Liquids - AgroVet | Bottle | 1,100 | 107 | $10 \%$ |
| Aerosol | Pcs | 1,470 | 246 | $17 \%$ |

Fluctuation of capacity utilisation is due to change of technology, product line and marketing strategy.
38. NUMBER OF EMPLOYEES:

The number of employees engaged for the whole year who received a total remuneration of Tk. 3,000 and above per month was 2,399 for the whole year and 539 for part of the year.

## 39. CAPITAL EXPENDITURE COMMITMENT:

Contract for capital expenditure are being executed by the contractors and the running bills are accounted for but the unfinished contracts has not been reflected in this financial statements.

There was no material capital expenditure authorised by the board but not contracted for at 31, March 2007.
40. EXPATRIATE CONSULTANTS FEES:

During the year under review an amount of USD 7,051 equivalent to Tk. 494,921 has been paid to expatriate consultants as fees for their services rendered to the company.

## 41. DIVIDEND PAID TO THE SHAREHOLDERS:

During the year under review total dividend for 2005-2006 amounting to Tk. 372,600,000 has been paid to the Shareholders and also bonus shares for the year 2005-2006 have been accounted for. Dividend were paid in local currency to the local custodian bank of the shareholders as such no dividend was remitted in foreign currency.

## 42. CLAIM NOT ACKNOWLEDGED AS DEBT:

There was no claim against the company not acknowledged as debt as on 31-03-2007.
43. UN-AVAILED CREDIT FACILITIES:

There was no credit facility available to the company under any contract but not availed of as on 31-03-07 other than bank credit facility and trade credit available in the ordinary course of business.
44. CONTINGENT LIABILITY:

Contingent liability of the company was Tk. 492,201,709 as on 31-03-07 for opening letter of credit by the banks in favour of foreign suppliers for raw materials, packing materials and plant \& machineries.

## 45. EVENTS AFTER THE BALANCE SHEET DATE:

There is no significant event other than normal activities between the financial year closing date and financial statement signing date.

SQUARE PHARMACEUTICALS LTD.
Property, Plant and Equipment - Tk. 3,531,003,509

| Property, Plant and Equipment - Tk. 3,531,003,509 |  |  |  |  |  |  |  |  | Schedule-01 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| PARTICULARS | COST |  |  |  | DEPRECIATION |  |  |  | Written <br> Down Value <br> as at 31 March <br> 2007 | Rate <br> of Depn |
|  | $\begin{aligned} & \text { At } 31 \text { March } \\ & 2006 \end{aligned}$ | During the year |  | $\begin{aligned} & \text { At } 31 \text { March } \\ & 2007 \end{aligned}$ | $\begin{aligned} & \text { At } 31 \text { March } \\ & 2006 \end{aligned}$ | During the year |  | $\begin{gathered} \text { At } 31 \text { March } \\ 2007 \end{gathered}$ |  |  |
|  |  | Additions | Sales/ Transfer |  |  | Charged | Adjustments/ Transfer |  |  |  |
| FACTORIES: |  |  |  |  |  |  |  |  |  |  |
| Freehold Land | 169,275,337 | 25,643,076 | - | 194,918,413 |  |  |  |  | 194,918,413 |  |
| Building | 1,350,137,185 | 176,142,998 | - | 1,526,280,183 | 508,348,162 | 101,793,203 |  | 610,141,365 | 916,138,818 | 10\% |
| Building under Construction | 8,655,259 | 40,795,435 | - | 49,450,694 |  | - |  | - | 49,450,694 | - |
| Plant \& Machinery | 1,582,227,005 | 300,902,035 | - | 1,883,129,040 | 842,617,469 | 156,076,736 |  | 998,694,205 | 884,434,835 | 15\% |
| Laboratory Equipment | 121,179,925 | 32,229,083 | - | 153,409,008 | 43,253,889 | 11,015,513 |  | 54,269,402 | 99,139,606 | 10\% |
| Furniture \& Fixture | 90,470,485 | 14,648,622 | - | 105,119,107 | 29,026,617 | 7,609,249 |  | 36,635,866 | 68,483,241 | 10\% |
| Office Equipment | 70,925,448 | 8,839,218 | - | 79,764,666 | 32,274,702 | 4,763,913 | - | 37,038,615 | 42,726,051 | 10\% |
| Motor Vehicle | 74,971,219 | 12,160,000 | 570,000 | 86,561,219 | 46,905,323 | 8,007,824 | 383,222 | 54,529,925 | 32,031,294 | 20\% |
| Plant \& Machinery in Transit | 36,224,656 | 15,688,023 | 21,360,003 | 30,552,676 | - | - | - | - | 30,552,676 | - |
| Electrical Installation | 15,419,410 | 3,507,000 | - | 18,926,410 | 11,536,679 | 1,108,460 |  | 12,645,139 | 6,281,271 | 15\% |
| Gas Line Installation | 6,938,009 | 3,430,849 | - | 10,368,858 | 2,708,402 | 1,149,068 |  | 3,857,470 | 6,511,388 | 15\% |
| TOTAL | 3,526,423,938 | 633,986,339 | 21,930,003 | 4,138,480,274 | 1,516,671,243 | 291,523,966 | 383,222 | 1,807,811,987 | 2,330,668,287 |  |
| HEAD OFFICE \& OTHERS: |  |  |  |  |  |  |  |  |  |  |
| Land | 47,716,247 | 158,651,421 | - | 206,367,668 | - | - |  |  | 206,367,668 |  |
| Building | 72,919,357 | - | 2,124,690 | 70,794,667 | 51,454,893 | 2,007,046 | 730,681 | 52,731,258 | 18,063,409 | 10\% |
| Building under Construction | 6,725,902 | 20,379,243 | - | 27,105,145 | - | - |  |  | 27,105,145 |  |
| Furniture \& Fixture | 20,984,257 | 20,362,275 | - | 41,346,532 | 11,322,653 | 1,418,565 | - | 12,741,218 | 28,605,314 | 10\% |
| Office Equipment | 62,182,277 | 867,847,542 | - | 930,029,819 | 31,066,782 | 177,657,326 | - | 208,724,108 | 721,305,711 | 10\% |
| Motor Vehicle | 186,730,313 | 33,326,150 | 1,785,000 | 218,271,463 | 92,416,034 | 25,399,966 | 1,144,406 | 116,671,594 | 101,599,869 | 20\% |
| Motor Vehicle-Lease | 21,430,000 | 38,442,040 | - | 59,872,040 | 8,946,800 | 10,185,048 | - | 19,131,848 | 40,740,192 | 20\% |
| Motor Cycle | 83,609,339 | 22,916,775 | 5,236,262 | 101,289,852 | 43,787,387 | 12,175,738 | 3,376,224 | 52,586,901 | 48,702,951 | 20\% |
| Books \& Periodicals | 528,794 | - | - | 528,794 | 518,338 | 3,137 | - | 521,475 | 7,319 | 30\% |
| Electrical Installation | 888,045 | 8,525,892 | - | 9,413,937 | 193,179 | 1,383,114 | - | 1,576,293 | 7,837,644 | 15\% |
| TOTAL | 503,714,531 | 1,170,451,338 | 9,145,952 | 1,665,019,917 | 239,706,066 | 230,229,940 | 5,251,311 | 464,684,695 | 1,200,335,222 |  |
| GRAND TOTAL Tk. | 4,030,138,469 | 1,804,437,677 | 31,075,955 | 5,803,500,191 | 1,756,377,309 | 521,753,906 | 5,634,533 | 2,272,496,682 | 3,531,003,509 |  |
| TOTAL- 2006 TK. | 3,786,220,623 | 272,154,686 | 28,236,840 | 4,030,138,469 | 1,468,862,152 | 295,996,773 | 8,481,617 | 1,756,377,308 | 2,273,761,161 |  |

## CONSOLIDATED AUDITORS' REPORTS

TO THE SHAREHOLDERS OF
SQUARE PHARMACEUTICALS LTD.
We have audited the accompanying Consolidated Financial Statements of Square Pharmaceuticals Limited and its subsidiaries comprising Consolidated Balance Sheet as at 31 March, 2007 and the related Income Statement, Statement of Changes in Equity, Cash Flow Statement together with related Notes and Schedules thereto for the year then ended. The preparation of these financial statements are the responsibility of the company's management. Our responsibility is to express an independent opinion on these financial statements based on our audit.

We conducted our audit in accordance with the Bangladesh Standards on Auditing (BSA). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates and judgments made by management, as well as evaluating the overall presentation of financial statements. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statement, prepared in accordance with the International Accounting Standards (IAS) as adopted by The Institute of Chartered Accountants of Bangladesh (ICAB) as Bangladesh Accounting Standards (BAS), give a true and fair view of the state of affairs of the company and its subsidiaries as at 31 March, 2007 and of the results of its operations and its cash flow for the year then ended and comply with the Companies Act 1994, the Securities and Exchange Rules 1987 and other applicable laws and regulations.

We also report that:
(a) we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit and made due verification thereof;
(b) in our opinion, the company management has followed relevant provisions of laws and rules in managing the affairs of the company and proper books of accounts, records and other statutory books have been maintained so far as it appeared from our examination of those books;
(c) the Company's Consolidated Balance Sheet and Income Statement dealt with by the report are in agreement with the books of account;
(d) the expenditure incurred was for the purpose of the company's business.

Dated, Dhaka
25 July 2007


SQUARE PHARMACEUTICALS LTD.
AND ITS SUBSIDIARIES

## CONSOLIDATED BALANCE SHEET

as at 31 March 2007

ASSETS:
Non-Current Assets:
Property, Plant and Equipment-Carrying Value Capital Work-in-Progress
Investment - Long Term (at Cost)
Investment - Associate Undertakings
Pre-operating Cost

## Current Assets:

Inventories
Trade Debtors
Advances,Deposits and Prepayments
Investment in Marketable Securities (at Cost)
Short Term Loan
Cash and Cash Equivalents
TOTAL ASSETS
SHAREHOLDERS' EQUITY AND LIABILITIES:
Shareholders' Equity:
Share Capital
Share Premium
General Reserve
Tax Holiday Reserve
Retained Earnings
Minority Interest
Non-Current Liabilities:
Long Term Loans - Secured
Deferred Tax Liability
Current Liabilities:
Short Term Bank Loans
Long Term Loans - Current Portion
Trade Creditors
Liabilities for Expenses
Liabilities for Other Finance
TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES:

Attached notes form part of these Financial Statements.


Samson H. Chowdhury Chairman


Samuel S. Chowdhury Director
11.1
12.1

## 31-03-07

Notes
2.1
3.1
4.1
4.2

99,800
4,465,404,559
2,105,938,009
773,713,422
258,376,455
32,578,000
1,137,475,049 157,323,624

Tk. 12,539,030,507

8,279,390,777
596,160,000
2,035,465,000 105,878,200
1,425,702,780
4,116,184,797
12,425,505
780,493,357
632,876,801
147,616,556
3,466,720,868
16.1
17.1
18.1
19.1
20.1
14.1
15.1
16.1
18.1

Tk. 12,539,030,507

31-03-06

6,467,101,625
2,977,837,267 1,928,287,970
242,000,000
1,318,876,588
99,800
4,477,330,627
1,638,743,097 692,961,015 180,602,402
32,578,000
1,578,191,090 354,255,023

10,944,432,252

7,193,808,239
496,800,000
2,035,465,000
105,878,200
1,271,446,233
3,284,218,806
31,602,456
794,538,287
718,601,020
75,937,267
2,924,483,270
1,631,550,590 281,056,941 488,886,128 109,188,687 413,800,924
10,944,432,252

As per our annexed report of even date.


## SQUARE PHARMACEUTICALS LTD.

 AND ITS SUBSIDIARIESCONSOLIDATED INCOME STATEMENT
2006-2007
2005-2006
for the year ended 31 March 2007

GROSS TURNOVER
Notes

Less:Value Added Tax
NET TURNOVER
COST OF GOODS SOLD
GROSS PROFIT
Operating Expenses:
Selling and Distribution Expenses 27.1
Administrative Expenses
PROFIT FROM OPERATIONS
Other Income 29.1
Financial Expenses 30.1
NET PROFIT BEFORE WPPF
Allocation for WPPF
NET PROFIT BEFORE TAX
Provision for Income Tax
Provision for Deferred Income Tax
NET PROFIT AFTER TAX
Profit from Associate Undertakings 32.2
Minority Interest
Balance transferred to the Statement of Changes in Equity
Earnings Per Share (EPS)

Attached notes form part of these Financial Statements.


Samson H. Chowdhury Chairman

Dated, Dhaka: 25 July 2007
 Director
28.1
22.1
23.1
27.1
31.1
32.1
15.1
33.1

Tk.
1,458,182,538
244.60

As per our annexed report of even date.
Khandaker Habibuzzaman Company Secretary
O.OMCuyce
B.K. Bhattacharjee, FCA
Partner
Chowdhury Bhattacharjee \& Co.
Chartered Accountants

SQUARE PHARMACEUTICALS LTD. AND ITS SUBSIDIARIES

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY
for the year ended 31 March 2007

|  | Share Capital | Share Premium | General Reserve | Tax Holiday Reserve | Retained <br> Earnings | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| At 31 March 2006 | 496,800,000 | 2,035,465,000 | 105,878,200 | 1,271,446,233 | 3,284,218,806 | 7,193,808,239 |
| Net Profit (2006-2007) | - | - | - | - | 1,458,182,538 | 1,458,182,538 |
| Transfer to Tax Holiday Reserve | - | - | - | 154,256,547 | $(154,256,547)$ | - |
| Cash Dividend (2005-2006) | - | - | - | - | $(372,600,000)$ | $(372,600,000)$ |
| Stock Dividend (2005-2006) | 99,360,000 | - | - | - | $(99,360,000)$ | - |
| At 31 March 2006 Tk. | 596,160,000 | 2,035,465,000 | 105,878,200 | 1,425,702,780 | 4,116,184,797 | 8,279,390,777 |

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY
for the year ended 31 March 2006

|  | Share Capital | Share Premium | General Reserve | Tax Holiday Reserve | Retained <br> Earnings | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| At 31 March 2005 | 432,000,000 | 2,035,465,000 | 105,878,200 | 1,208,110,872 | 2,390,465,078 | 6,171,919,150 |
| Net Profit (2005-2006) | - | - | - | - | 1,354,529,089 | 1,354,529,089 |
| Transfer to Tax Holiday Reserve | - | - | - | 63,335,361 | $(63,335,361)$ | - |
| Cash Dividend (2004-2005) | - | - | - | - | $(332,640,000)$ | $(332,640,000)$ |
| Stock Dividend (2004-2005) | 64,800,000 | - | - | - | $(64,800,000)$ | - |
| At 31 March 2006 Tk. | 496,800,000 | 2,035,465,000 | 105,878,200 | 1,271,446,233 | 3,284,218,806 | 7,193,808,239 |

Attached notes form part of these Financial Statements.


## SQUARE PHARMACEUTICALS LTD.

## AND ITS SUBSIDIARIES

## CONSOLIDATED CASH FLOW STATEMENT

for the year ended 31 March 2007

## Cash Flows From Operating Activities:

## RECEIPTS:

Collection from Sales
Others
PAYMENTS:
Purchase of Raw and Packing Materials
Manufacturing and Operating Expenses
Bank Interest
Income Tax
Workers Profit Participation Fund Others

Net cash provided by operating activities

| $8,641,592,989$ |
| ---: |
| $91,827,359$ |
| $8,733,420,348$ |
| $4,889,834,937$ |
| $1,928,138,071$ |
| $303,876,041$ |
| $361,758,705$ |
| $57,305,680$ |
| $1,335,190$ |
| $7,542,248,624$ |
| $1,191,171,724$ |


| $7,213,502,094$ |
| ---: |
| $10,517,860$ |
| $7,224,019,954$ |


| $3,803,129,401$ |
| ---: | ---: |
| $1,422,267,552$ |
| $171,017,382$ |
| $285,151,076$ |
| $46,410,960$ |
| $1,625,902$ |
| $5,729,602,273$ |
| $1,494,417,681$ |


| $(886,201,147)$ |
| ---: |
| $3,972,492$ |
| - |
| $32,175,250$ |
| $(500,000,000)$ |
| $100,000,000$ |
| $(392,000,000)$ |
| $(198,000,000)$ |
| $(18,100,000)$ |
| $(233,668,370)$ |
| $68,153,412$ |
| $4,780,855$ |
| $(2,018,887,508)$ |


| - |
| ---: |
| $202,582,250$ |
| $(298,240,719)$ |
| $440,716,041$ |
| $658,326,813$ |
| $(372,600,000)$ |
| $630,784,385$ |
| $(196,931,399)$ |
| $354,255,023$ |
| $157,323,624$ |

(266,980,713)
5,362,331
$(99,800)$
16,922,165
(280,000,000)
(100,000,000)
400,000,000
220,000,000
(1,241,049,455)
105,061,121
5,750,000
(1,135,034,351)

| 500,000 |
| ---: |
| $787,60,782$ |
| $(323,915,587)$ |
| $(606,592,214)$ |
| $66,703,053$ |
| $(332,640,000)$ |
| $(408,339,966)$ |
| $(48,956,636)$ |
| $403,211,659$ |
| $354,255,023$ |

787,604,782
$(323,915,587)$
06,592,214
$(332,640,000)$
(408,339,966)

403,211,659
354,255,023

Cash Flows From Investing Activities:
Purchase of Fixed Assets
Disposal of Fixed Assets
Pre-operating Cost Investment in Square Textiles Ltd. Investment in Square Hospitals Ltd. Investment in Square Informatix Ltd. Investment in Square Knit Fabrics Ltd. Investment in Square Fashions Ltd. Investment in Square Biotechs Ltd.
Capital Work-in-Progress
Interest Received
Dividend Received
Net cash used in investing activities
Cash Flows From Financing Activities: Issuance of Share Capital Long Term Loan Received
Long Term Loan Repaid
Short Term Loan Decrease/(Increase)
Short Term Bank Loan Increase
Dividend Paid
Net cash provided/(used) by financing activities
Decrease in Cash and Cash Equivalents
Cash and Cash Equivalents at the Opening
Cash and Cash Equivalents at the Closing

Attached notes form part of these Financial Statements.
As per our annexed report of even date.

Timment $x$
Samson H. Chowdhury Chairman


Samuel S. Chowdhury Director

Dated, Dhaka: 25 July 2007

Khandaker Habibuzzaman Company Secretary

SQUARE PHARMACEUTICALS LTD.
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS for the year ended 31 March 2007

### 2.1 CONSOLIDATED PROPERTY, PLANT AND EQUIPMENT: Tk. 4,844,415,821

Details of Property, Plant and Equipment and Depreciation as at 31 March 2007 are shown in the annexed schedule-02. This is arrived at as follows:

| Opening Balance (Cost) |  | 4,994,128,955 | 4,736,356,795 |
| :---: | :---: | :---: | :---: |
| Add: Net Addition during the Year |  | 2,575,650,860 | 257,772,160 |
| Closing Balance (Cost) |  | 7,569,779,815 | 4,994,128,955 |
| Less: Accumulated Depreciation |  | 2,725,363,994 | 2,016,291,688 |
| Written Down Value | Tk. | 4,844,415,821 | 2,977,837,267 |

Allocation of depreciation charge for the year has been made in the accounts as follows:

|  |  | 2006-2007 | 2005-2006 |
| :---: | :---: | :---: | :---: |
| Factory Overhead |  | 484,030,048 | 307,339,311 |
| Selling and Distribution Expenses |  | 31,862,794 | 27,064,744 |
| Administrative Expenses |  | 198,813,996 | 16,632,948 |
|  | Tk. | 714,706,838 | 351,037,003 |
|  |  | 31-03-07 | 31-03-06 |

## 3. 1 CONSOLIDATED CAPITAL WORK-IN-PROGRESS: Tk. 481,239,419

This represents expenditure incurred in respect of the following:
Building/Civil Work
136,289,458
197,046,245
Plant \& Machinery
334,449,353
281,468,614
Other Assets
546,954,081
Hospital Equipments 830,136,783
Installation Cost
72,682,247
Interest during Construction Period
10,500,608
Tk. 481,239,419

### 4.1 CONSOLIDATED INVESTMENT-Long Term (at Cost) : Tk. 160,100,000

This consists of the following:
(a) 120,000 Ordinary Shares of Tk.100/- each in United Hospital Ltd.
(b) 200,000 Ordinary Shares of Tk.100/- each in National Housing Finance and Investment Ltd.

| $12,000,000$ | $12,000,000$ |  |
| ---: | ---: | ---: |
|  | $20,000,000$ | $20,000,000$ |
|  | $10,000,000$ | $10,000,000$ |
| d. | $100,000,000$ | $200,000,000$ |
| 100,000 | - |  |
| $18,000,000$ | - |  |
| Tk. | $\mathbf{1 6 0 , 1 0 0 , 0 0 0}$ |  |

### 4.2 INVESTMENT-Associate Undertakings: Tk. 2,587,770,908

This is arrived at as follows:

| Opening Balance |  | 1,318,876,588 | 1,536,252,380 |
| :---: | :---: | :---: | :---: |
| Add: Investment made/(disposed off) during the Year |  | 1,090,000,000 | (340,000,000) |
| Add: Profit/(Loss) during the Year (Note-32.2) |  | 211,069,570 | 151,874,373 |
| Less: Dividend during the Year |  | $(32,175,250)$ | $(29,250,165)$ |
| Closing Balance | Tk. | 2,587,770,908 | 1,318,876,588 |

List of Associate Undertakings (As per BAS-28) :

| Name of Company | Country of Incorporation | Proportion of Ownership Interest |
| :--- | :---: | :---: |
| Square Textiles Ltd. | Bangladesh | $35.19 \%$ |
| Square Knit Fabrics Ltd. | Bangladesh | $48.84 \%$ |
| Square Fashions Ltd. | Bangladesh | $48.46 \%$ |
| Square Hospitals Ltd. | Bangladesh | $49.56 \%$ |

Voting power is not different with proportion of ownership interest. The company are using equity method of accounting in preparation of consolidated financial statements.

### 5.1 CONSOLIDATED INVENTORIES: Tk.2,105,938,009

The break-up is as under:

| Raw Materials | $904,300,138$ | $596,673,798$ |
| :--- | ---: | ---: |
| Packing Materials | $194,309,616$ | $126,203,623$ |
| Work-in-Process | $136,717,825$ | $112,402,564$ |
| Finished Goods | $516,302,220$ | $414,080,998$ |
| Spares \& Accessories | $128,515,466$ | $76,345,053$ |
| Goods in Transit |  | $225,792,744$ |$\quad$| 313,037,061 |
| :--- |
|  |
| The basis of valuation is stated in Note-1 (1.9) |

7.1 CONSOLIDATED ADVANCES, DEPOSITS \& PREPAYMENTS (Considered Good) : Tk. 258,376,455

This consists of as follows:
Advances:

|  | 117,437,771 | 50,906,316 |
| :---: | :---: | :---: |
|  | 8,822,151 | 7,139,702 |
|  | 948,549 | 4,451,534 |
|  | 107,667,071 | 39,315,080 |
|  | 133,692,133 | 123,778,964 |
|  | 23,979,430 | 41,894,890 |
|  | 88,626,792 | 63,244,562 |
|  | 13,538,407 | 12,991,597 |
|  | 914,540 | 126,160 |
|  | 6,632,964 | 5,521,755 |
|  | 7,246,551 | 5,917,122 |
|  | 2,462,108 | 2,344,124 |
|  | 4,784,443 | 3,572,998 |
| Tk. | 258,376,455 | 180,602,402 |

### 8.1 CONSOLIDATED INVESTMENT IN MARKETABLE SECURITIES (at Cost) : Tk. 32,578,000

This consists of the following:
(a) 150,000 Ordinary Shares of Tk. 100/- each with premium of Tk. 35/- in Pioneer Insurance Company Ltd.
(b) 168,750 Ordinary Shares of Tk. 10/- each in Square Textiles Ltd.

Tk. | $12,328,000$ |
| ---: |
| $32,578,000$ |
| $32,578,000$ |

### 9.1 CONSOLIDATED SHORT TERM LOAN (Unsecured) : Tk. 1,137,475,049

This consists of the following:
(a) Square Knit Fabrics Ltd.

292,232,547
721,496,099
(b) Square Fashions Ltd.
(c) Square Hospitals Ltd.

307,341,938
375,282,626
(d) Square InformatiX Ltd.

469,009,510
446,517,554
68,891,054
34,894,811
Tk. 1,137,475,049
1,578,191,090
Short term loan is receivable from the above subsidiaries/associate undertakings and bearing interest @ $1 \%$ above the rate of interest charged by the commercial bank and considered good.

### 10.1 CONSOLIDATED CASH AND CASH EQUIVALENTS: Tk. 157,323,624

This is made-up as follows:
(a) Cash in Hand


2,550,253
(b) Cash at Bank :

- Current Account
- STD Account
- Fixed Deposit Account

| $351,704,770$ |
| ---: |
| $81,302,904$ |
| $2,469,305$ |
| $267,932,561$ |
| $\mathbf{3 5 4 , 2 5 5 , 0 2 3}$ |

The fixed deposit amount of Tk. 77,023,526 had to keep as lien against letter of credits and sanction of overdraft facilities for the company.

### 11.1 SHARE CAPITAL:

Tk. 596,160,000
496,800,000
12.1 SHARE PREMIUM:

Tk. 2,035,465,000
2,035,465,000

### 13.1 CONSOLIDATED TAX HOLIDAY RESERVE : Tk. 1,425,702,780

This has been provided as per provisions of section 46 A (3) of the Income Tax Ordinance 1984 which is arrived at as follows:

| Opening Balance |  | 1,271,446,233 | 1,208,110,872 |
| :---: | :---: | :---: | :---: |
| Add: Provided during the Year |  | 154,256,547 | 63,335,361 |
| Closing Balance | Tk. | 1,425,702,780 | 1,271,446,233 |

### 13.2 MINORITY INTEREST : Tk. 12,425,505

This represents minority interest of Square Spinings Ltd. and Square Cephalosporins Ltd. are as follows:
Paid-up Capital

| $2,500,000$ | $2,540,400$ |  |
| ---: | ---: | ---: |
| $5,861,226$ | $5,346,123$ |  |
| $4,064,279$ | $3,281,573$ |  |
|  | - | $20,434,360$ |

List of Subsidiary (As per BAS -27):

Name of Company
Square Spinnings Ltd.
Square Cephalosporins Ltd.

Country of Incorporation
Bangladesh
Bangladesh

Proportion of Ownership Interest 98.00\% 99.48\%

Voting power is not different with proportion of ownership interest. The company is using equity method of accounting in preparation of consolidated financial statements.

31-03-07
31-03-06

## 14. 1 CONSOLIDATED LONG TERM LOANS (Secured ) : Tk. 632,876,801

This represents long term loans from financial institutions are as follows:
(a) Standard Chartered Bank, Dhaka

| $109,736,726$ | $212,612,334$ |
| ---: | ---: |
| $19,618,302$ | $39,258,301$ |
| - | $22,378,336$ |
| $86,383,564$ | $76,993,098$ |
| $417,138,209$ | $367,358,951$ |

(e) Minimum Lease Payments

417,138,209
367,358,951
(b) Eastern Bank Ltd., Dhaka

632,876,801
718,601,020

### 15.1 DEFERRED TAX LIABILITY: TK. 147,616,556

This represents provision is made for deferred income tax to pay future income tax liability for temporary differences which is arrived at as follows:

| Opening balance |  | 75,937,267 | - |
| :---: | :---: | :---: | :---: |
| Add: Provision made |  | 71,679,289 | 75,937,267 |
| Closing balance | Tk. | 147,616,556 | 75,937,267 |

### 16.1 CONSOLIDATED SHORT TERM BANK LOAN: Tk. 2,289,877,403

This consists of as follows:

Cash Credit - Janata Bank, Pabna
Cash Credit - Janata Bank, Local Office, Dhaka
Short Term Loan - Citibank N.A, Dhaka
Trust Receipt - Citibank N.A, Dhaka
Short Term Loan - Commercial Bank of Ceylon Ltd., Dhaka
Trust Receipt - Commercial Bank of Ceylon Ltd., Dhaka
Short Term Loan - Standard Chartered Bank, Dhaka
Trust Receipt - Standard Chartered Bank, Dhaka
Short Term Loan- Bank Alfalah Ltd., Dhaka
Overdraft - Eastern Bank Ltd., Dhaka
Trust Receipt - Eastern Bank Ltd., Dhaka
Overdraft - Mercantile Bank Ltd., Dhaka
Trust Receipt - Mercantile Bank Ltd., Dhaka
Short Term Loan - HSBC Ltd., Dhaka
Trust Receipt - Shahjalal Islami Bank Ltd., Dhaka
Overdraft - Sonali Bank, Dhaka-Secured by FDR
Overdraft - Janata Bank, Mohakhali Corporate Br., Dhaka-Secured by FDR
Overdraft - Janata Bank, Mimi Super Market Br, Chittagong-Secured by FDR
Overdraft - Primre Bank Ltd., Dhaka-Secured by FDR
Overdraft - Janata Bank, Foreign Exchange Corporate Br., Sylhet-Secured by FDR
Overdraft - Janata Bank, Maizdee Court Corporate Br.,Noakhali-Secured by FDR Others

| $179,078,394$ | $175,129,539$ |
| ---: | ---: |
| $144,478,234$ | $23,220,159$ |
| $239,224,090$ | $169,471,866$ |
| $59,817,577$ | $96,102,771$ |
| $119,641,304$ | $216,022,377$ |
| $59,982,000$ | $21,304,000$ |
| $310,903,638$ | $322,374,389$ |
| $203,898,433$ | $104,317,327$ |
| $60,000,000$ | $100,000,000$ |
| $30,459,814$ | $5,038,701$ |
| $31,075,774$ | $15,809,033$ |
| $44,941,190$ | $46,197,411$ |
| $222,108,988$ | $214,842,947$ |
| $368,362,539$ | $9,555,619$ |
| $43,893,897$ |  |
| $8,235,237$ | $3,164,560$ |
| $141,155,514$ | $11,831,816$ |
| $2,334,560$ | $6,828,906$ |
| - | $58,869,613$ |
| $1,383,196$ | $1,303,239$ |
| $1,560,832$ | 129,749 |
| $17,342,192$ |  |
| $\mathbf{2 , 2 8 9 , 8 7 7 , 4 0 3}$ | $30,036,568$ |

### 17.1 CONSOLIDATED LONG TERM LOANS - Current Portion: Tk. 309,564,730

This represents current portion of long term loans from financial institutions which are repayable within next 12 months from April, 2007 and consists of as follows:
(a) Standard Chartered Bank, Dhaka

| $102,875,608$ | $102,875,608$ |  |
| ---: | ---: | ---: |
| $24,550,000$ | $19,640,000$ |  |
| - | $32,075,470$ |  |
|  | $22,378,336$ | $33,333,332$ |
| $32,393,837$ | - |  |
| Tk. | $\mathbf{3 3 , 1 3 2 , 5 3 1}$ |  |
| $\mathbf{3 0 9 , 5 6 4 , 7 3 0}$ | $\mathbf{2 8 1 , 0 5 6 , 9 4 1}$ |  |

18.1 CONSOLIDATED TRADE CREDITORS :

Tk. 331,768,843
488,886,128
This represents amount payable to regular suppliers of raw materials, packing materials, promotional materials etc. All suppliers were paid on a regular basis.

### 19.1 CONSOLIDATED LIABILITIES FOR EXPENSES: Tk. 92,558,320

This consists of as follows:

| Accrued Expenses | $83,844,340$ | $102,877,762$ |
| :--- | ---: | ---: |
| Clearing \& Forwarding | $8,518,980$ | $6,135,925$ |
| Audit Fees |  | 195,000 |
|  | Tk. | $\mathbf{9 2 , 5 5 8 , 3 2 0}$ <br> $\mathbf{1 0 9 , 1 8 8 , 6 8 7}$ |

### 20.1 CONSOLIDATED LIABILITIES FOR OTHER FINANCE: Tk. 442,951,572

This consists of as follows:
Sundry Creditors

| $114,922,734$ | $124,940,789$ |
| ---: | ---: |
| $2,382,262$ | $1,011,914$ |
| 638,389 | 925,819 |
| $179,619,677$ | $145,024,852$ |
|  | $145,388,510$ |
| $\mathbf{4 4 2 , 9 5 1 , 5 7 2}$ | $141,897,550$ |

### 21.1 CONSOLIDATED INCOME TAX PAYABLE : Tk. 145,388,510

This is arrived at as follows:

## Income Tax Payable:

Balance at 01-04-2006

- Provision made during the Year 2005-06 (Note-32.1)
- Provision made during the Year 2006-07 (Note-32.1)

Less: Payment of Income Tax:

- During the Year 2002-03
- During the Year 2003-04
- During the Year 2004-05
- During the Year 2005-06
- During the Year 2006-07

| $507,147,215$ |
| ---: | ---: |
| $141,897,550$ |
| - |
| $365,249,665$ |


| $361,758,705$ |
| ---: |
| - |
| - |
| - |
| $139,921,415$ |
| $221,837,290$ |

## Balance at 31-03-2007

Tk. $145,388,510$

2006-2007
2005-2006

### 22.1 CONSOLIDATED GROSS TURNOVER: Tk. 9,957,951,035

Square Pharmaceuticals Ltd.
Square Spinnings Ltd.
Gross Turnover

### 23.1 CONSOLIDATED COST OF GOODS SOLD: Tk. 5,400,210,316

This is arrived at as follows:
Raw Materials Consumed
Packing Materials Consumed
Work-in-Process (Opening)
Work-in-Process (Closing)
TOTAL CONSUMPTION
Factory Overhead
COST OF PRODUCTION
Purchase of Finished Goods
Finished Goods (Opening)
Finished Goods (Closing)

Notes
24.1
25.1
26.1
.


8,711,034,758
1,246,916,277
Tk. 9,957,951,035

7,085,553,149
1,166,139,288
8,251,692,437

| $3,016,518,834$ |
| ---: |
| $680,169,603$ |
| $3,696,688,437$ |
| $85,294,715$ |
| $(112,402,564)$ |
| $3,669,580,588$ |
| $807,161,997$ |
| $4,476,742,585$ |
| $38,912,956$ |
| $407,938,729$ |
| $(414,080,998)$ |
| $\mathbf{4 , 5 0 9 , 5 1 3 , 2 7 2}$ |

Tk. $\quad \underline{\underline{5,400,210,316}}$

### 24.1 CONSOLIDATED RAW MATERIALS CONSUMED: Tk. 3,318,267,992

This is arrived at as follows:

Opening Stock
Purchase
Closing Stock


548,163,061
3,065,029,571
(596,673,798)
3,016,518,834

### 25.1 CONSOLIDATED PACKING MATERIALS CONSUMED: Tk. 955,865,888

This is arrived at as follows:

| Opening Stock |  | $126,203,623$ | $96,938,782$ |
| :--- | ---: | ---: | ---: |
| Purchase | $1,023,971,881$ | $709,434,444$ |  |
| Closing Stock |  | $(194,309,616)$ | $(126,203,623)$ |
|  | Tk. | $\mathbf{9 5 5 , 8 6 5 , 8 8 8}$ | $\mathbf{6 8 0 , 1 6 9 , 6 0 3}$ |

### 26.1 CONSOLIDATED FACTORY OVERHEAD: Tk. 1,065,712,912

This is made-up as follows:

| Salaries, Allowances and Wages | $224,901,073$ | $189,263,702$ |
| :--- | ---: | ---: |
| Factory Employees Free Lunch | $15,332,935$ | $11,912,235$ |
| Factory Staff Uniform | $4,854,459$ | $4,333,630$ |
| Travelling \& Conveyance | $3,455,962$ | $2,786,395$ |
| Printing \& Stationery | $10,442,793$ | $5,160,578$ |
| Postage, Telephone \& Fax | $2,466,966$ | $1,979,009$ |
| Repairs \& Maintenance | $163,581,880$ | $135,872,896$ |
| Laboratory Consumable Stores | $20,881,649$ | $13,591,571$ |
| Fuel, Petrol, Light Diesel etc. | $16,985,21$ | $15,975,535$ |
| Electricity, Gas \& Water | $89,353,288$ | $93,397,036$ |
| Rental Expense | $1,007,950$ | 363,100 |
| Municipal \& Other Tax | $1,195,718$ | 956,873 |
| Insurance Premium | $11,834,471$ | $10,643,663$ |
| Factory Sanitation Expenses | $4,194,501$ | $4,002,722$ |
| Depreciation | $484,030,048$ | $307,339,311$ |
| Security Services | $8,83,230$ | $7,276,089$ |
| Other Expenses | $2,360,778$ | $\mathbf{2 , 3 0 7 , 6 5 2}$ |
|  |  | $\mathbf{8 0 7 , 1 6 1 , 9 9 7}$ |


| This consists of as follows: |  |  |
| :---: | :---: | :---: |
| Salaries and Allowances | 124,136,871 | 90,822,132 |
| Travelling and Conveyance | 14,844,939 | 11,590,102 |
| Training Expenses | 3,206,589 | 821,564 |
| Printing and Stationery | 20,603,157 | 15,444,063 |
| Postage, Telephone, Fax \& Telex | 7,340,397 | 5,691,930 |
| Electricity, Gas and Water | 3,711,325 | 4,074,046 |
| Tiffin and Refreshment | 3,450,957 | 2,746,045 |
| Office and Godown Rent | 4,700,573 | 4,161,254 |
| Bank Charges | 5,743,580 | 5,412,173 |
| Repairs and Maintenance including car maintenance | 60,162,235 | 56,997,459 |
| Govt.Taxes and Licence Fees | 6,415,547 | 5,626,511 |
| Field Staff Salaries, Allowances, TA and DA | 255,242,248 | 193,875,706 |
| Marketing and Promotional Expenses | 157,319,770 | 123,633,350 |
| Advertisement | 2,571,527 | 1,773,774 |
| Delivery and Packing Expenses | 25,533,777 | 21,853,313 |
| Export Expenses | 34,788,621 | 22,541,403 |
| Special Discount | 199,384,147 | 165,563,078 |
| Sample Expenses | 38,678,510 | 33,287,027 |
| Security Services | 7,787,821 | 7,241,704 |
| Depreciation | 31,862,794 | 27,064,744 |
| Software \& Hardware Support Services | 1,426,000 | 135,000 |
| Other Expenses | 810,307 | 434,090 |
|  | 1,009,721,692 | 800,790,468 |

### 28.1 CONSOLIDATED ADMINISTRATIVE EXPENSES: Tk.421,303,800

This consists of as follows:

Salaries and Allowances
Directors' Remuneration
Travelling and Conveyance
Training Expenses
Printing and Stationery
Postage, Telephone, Fax \& Telex
Electricity, Gas \& Water
Tiffin and Refreshment
Office Rent
Sanitation Expenses
Books and Periodicals
Subscription and Donation
Advertisement
Repairs and Maintenance
Bank Charges
Insurance
Govt. Taxes, Stamp Duty \& Licence Fee
Lease Rent
Security Services
Management Consultant Fees
Legal Charges
Audit Fees
Depreciation
Annual General Meeting Expenses
Software \& Hardware Support Services
Other Expenses

| $68,574,431$ | $54,435,874$ |
| ---: | ---: |
| $13,607,916$ | $11,174,003$ |
| $25,874,292$ | $21,861,312$ |
| 410,093 | 128,712 |
| $5,806,339$ | $5,956,208$ |
| $5,433,361$ | $5,018,804$ |
| $4,521,661$ | $5,902,883$ |
| $10,270,686$ | $7,793,844$ |
| $2,267,661$ | $2,331,563$ |
| $1,002,669$ | $1,106,354$ |
| $1,039,193$ | 761,901 |
| $2,373,437$ | $2,597,714$ |
| $1,691,195$ | $3,065,565$ |
| $27,935,693$ | $12,562,078$ |
| $11,828,003$ | $8,801,412$ |
| $5,267,713$ | $7,553,631$ |
| $4,622,880$ | $4,888,527$ |
| $3,001,051$ | $3,698,561$ |
| $4,869,926$ | $5,454,470$ |
| 494,921 | 551,375 |
| 877,365 | 317,747 |
| 195,000 | 175,000 |
| $198,813,996$ | $16,632,948$ |
| $4,515,610$ | $3,410,541$ |
| $13,168,603$ | $9,946,806$ |
| $2,840,105$ | 585,106 |
| $\mathbf{4 2 1 , 3 0 3 , 8 0 0}$ | $196,712,939$ |

### 29.1 CONSOLIDATED OTHER INCOME: Tk. 164,652,699

This is arrived at as follows:

| Interest on FDR | 10,870,467 | 26,060,459 |
| :---: | :---: | :---: |
| Interest on Savings Account | 105,658 | 52,616 |
| Rental Income | 82,204,088 | 126,000 |
| Sale of Scrap | 9,294,737 | 8,767,378 |
| Foreign Exchange Fluctuation Gain/(Loss) on Retention Quota Account | $(638,211)$ | 1,378,294 |
| Foreign Exchange Fluctuation Gain/(Loss) against Collection on Export Bills | 966,745 | 48,744 |
| Dividend | 4,780,855 | 5,750,000 |
| Interest on Loan to Sister Concern | 57,177,287 | 78,948,046 |
| Technology Transfer Fee | - | 197,444 |
|  | 164,761,626 | 121,328,981 |
| Profit/(Loss) on Sale of Property, Plant and Equipment (Note-36) | $(108,927)$ | 735,395 |
| Tk. | 164,652,699 | 122,064,376 |

### 30.1 CONSOLIDATED FINANCIAL EXPENSES: Tk. 303,876,041

This is made-up as follows:
Interest on Cash Credit
Interest on Overdraft
Interest on LATR, PAD \& LPO
Interest on Short Term Loan
Interest on Lease
Interest on Long Term Loan

| $38,825,395$ |  |
| ---: | ---: |
| $50,828,819$ | $24,659,934$ |
| $87,211,107$ | $20,592,636$ |
| $82,979,922$ | $35,134,198$ |
| $14,684,279$ |  |
| $29,346,519$ | $89,221,343$ |
| $\mathbf{3 0 3 , 8 7 6 , 0 4 1}$ | $1,409,271$ |

### 31.1 CONSOLIDATED ALLOCATION FOR WPPF : Tk. 91,900,505

This consists of as follows:
Square Pharmaceuticals Ltd.

|  | $86,145,311$ |
| ---: | ---: | ---: |
| $5,755,194$ |  |
| $\mathbf{9 1 , 9 0 0 , 5 0 5}$ | $76,652,130$ <br> $5,668,115$ <br> $\mathbf{8 2 , 3 2 0 , 2 4 5}$ |

## 32. 1 CONSOLIDATED PROVISION FOR INCOME TAX: Tk. 365,249,665

This is made-up as follows:
Square Pharmaceuticals Ltd.
Square Spinnings Ltd.

| $347,984,083$ |  |  |
| ---: | ---: | ---: |
| $17,265,582$ |  |  |
| Tk. | $333,310,560$ <br> 46516,695 <br> $\mathbf{3 3 7 , 8 2 7 , 6 6 5}$ |  |

### 32.2 PROFIT FROM ASSOCIATE UNDERTAKINGS: Tk.211,069,570

This is arrived at as follows:
a) Square Textiles Ltd.

| $90,170,402$ |
| ---: |
| $54,849,094$ |
| $66,050,074$ |
| Tk. $\quad \mathbf{2 1 1 , 0 6 9 , 5 7 0}$ |

74,298,434
b) Square Knit Fabrics Ltd.
c) Square Fashions Ltd.

Tk. 211,069,570
26,338,858
51,237,081
151,874,373

### 33.1 CONSOLIDATED BASIC EARNINGS PER SHARE (EPS): Tk. 244.60

The computation is given below:
Surplus for the year attributable to Shareholders (Net Profit after Tax)
Weighted average number of shares outstanding during the year

| $1,458,182,538$ |
| ---: | ---: |
| $5,961,600$ |
| $\mathbf{2 4 4 . 6 0}$ |
| ${$$1,354,529,089$ <br> $5,961,600$$} \\ {\hline}$ |

SQUARE PHARMACEUTICALS LTD.

| Consolidated Pro |  |  |  |  |  |  |  |  | Sch | dule-02 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | S T |  |  | DEPRE | CIATION |  | Written | Rate |
|  |  | During | he year |  |  | During | he year |  | Down Value | of |
| PARTICULARS | $2006$ | Additions | Sales/ Transfer | $2007$ | $2006$ | Charged | Adjustments/ Transfer | $2007$ | $\begin{gathered} \text { as at } 31 \text { March } \\ 2007 \end{gathered}$ | Depn |
| FACTORIES: |  |  |  |  |  |  |  |  |  |  |
| Freehold Land | 183,282,543 | 25,643,076 |  | 208,925,619 |  |  |  |  | 208,925,619 |  |
| Building | 1,468,849,078 | 176,142,998 |  | 1,644,992,076 | 539,479,272 | 108,018,727 | - | 647,497,999 | 997,494,077 | 10\% |
| Building under Construction | 8,655,259 | 40,795,435 |  | 49,450,694 |  |  |  |  | 49,450,694 |  |
| Plant \& Machinery | 2,216,231,203 | 642,181,572 |  | 2,858,412,775 | 1,041,033,253 | 249,601,790 |  | 1,290,635,043 | 1,567,777,732 | 15\% |
| Laboratory Equipment | 121,179,925 | 129,045,117 |  | 250,225,042 | 43,253,889 | 20,697,116 |  | 63,951,005 | 186,274,037 | 10\% |
| Electro Mechanical Equipment |  | 510,935,147 |  | 510,935,147 |  | 76,640,272 | - | 76,640,272 | 434,294,875 | 15\% |
| Furniture \& Fixture | 92,774,552 | 15,293,338 |  | 108,067,890 | 30,817,443 | 8,019,331 |  | 38,836,774 | 69,231,116 | 10\% |
| Office Equipment | 72,102,888 | 10,661,312 |  | 82,764,200 | 33,141,592 | 5,128,166 |  | 38,269,758 | 44,494,442 | 10\% |
| Motor Vehicle | 76,586,219 | 12,160,000 | 570,000 | 88,176,219 | 48,520,323 | 8,007,824 | 383,222 | 56,144,925 | 32,031,294 | 20\% |
| Plant \& Machinery in Transit | 36,224,656 | 15,688,023 | 21,360,003 | 30,552,676 | - | - | - | - | 30,552,676 | - |
| Electrical Installation | 47,614,421 | 6,638,906 |  | 54,253,327 | 35,678,669 | 6,407,499 |  | 42,086,168 | 12,167,159 | 15\% |
| Gas Line Installation | 12,339,137 | 3,430,849 |  | 15,769,986 | 4,166,833 | 1,509,323 |  | 5,676,156 | 10,093,830 | 15\% |
| TOTAL | 4,335,839,881 | 1,588,615,773 | 21,930,003 | 5,902,525,651 | 1,776,091,274 | 484,030,048 | 383,222 | 2,259,738,100 | 3,642,787,551 |  |
| HEAD OFFICE \& OTHERS: |  |  |  |  |  |  |  |  |  |  |
| Land | 47,716,247 | 158,651,421 | - | 206,367,668 | - | - | - | - | 206,367,668 | - |
| Building | 72,919,357 |  | 2,124,690 | 70,794,667 | 51,454,893 | 2,007,046 | 730,681 | 52,731,258 | 18,063,409 | 10\% |
| Building under Construction | 6,725,902 | 20,379,243 |  | 27,105,145 |  | - | - | - | 27,105,145 |  |
| Furniture \& Fixture | 20,984,257 | 20,362,275 | - | 41,346,532 | 11,322,653 | 1,418,565 | - | 12,741,218 | 28,605,314 | 10\% |
| Office Equipment | 62,182,277 | 867,847,542 | - | 930,029,819 | 31,066,782 | 177,657,326 | - | 208,724,108 | 721,305,711 | 10\% |
| Motor Vehicle | 188,964,560 | 33,326,150 | 1,785,000 | 220,505,710 | 92,910,383 | 25,846,816 | 1,144,406 | 117,612,793 | 102,892,917 | 20\% |
| Motor Vehicle-Lease | 21,430,000 | 38,442,040 | - | 59,872,040 | 8,946,800 | 10,185,048 | - | 19,131,848 | 40,740,192 | 20\% |
| Motor Cycle | 83,609,339 | 22,916,775 | 5,236,262 | 101,289,852 | 43,787,387 | 12,175,738 | 3,376,224 | 52,586,901 | 48,702,951 | 20\% |
| Books \& Periodicals | 528,794 |  | - | 528,794 | 518,338 | 3,137 | - | 521,475 | 7,319 | 30\% |
| Electrical Installation | 888,045 | 8,525,892 |  | 9,413,937 | 193,179 | 1,383,114 | - | 1,576,293 | 7,837,644 | 15\% |
| TOTAL | 505,948,778 | 1,170,451,338 | 9,145,952 | 1,667,254,164 | 240,200,415 | 230,676,790 | 5,251,311 | 465,625,894 | 1,201,628,270 |  |
| GRANDTOTALTk. | 4,841,788,659 | 2,759,067,111 | 31,075,955 | 7,569,779,815 | 2,016,291,689 | 714,706,838 | 5,634,533 | 2,725,363,994 | 4,844,415,821 |  |
| TOTAL-2006 Tk. | 4,736,356,795 | 286,009,000 | 28,236,840 | 4,994,128,955 | 1,673,736,302 | 351,037,003 | 8,481,617 | 2,016,291,688 | 2,977,837,267 |  |

$$
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$$



## SQUARE SPINNINGS LTD.

DIRECTORS' REPORT TO THE SHAREHOLDERS FOR THE YEAR: 2006 UNDER SECTION 184 OF THE COMPANIES ACT 1994

Dear Shareholders,
I feel delighted to welcome you on behalf of the Board of Directors of the company to the Seventh Annual General Meeting and place their Report along with the Audited Accounts containing Balance Sheet as at 31 December, 2006, Income Statement and Cash Flow Statement together with Notes and Auditors' Report thereon for the year ended 31 December, 2006.

## COMPANY'S OPERATIONS:

## 1.PRODUCTION/CAPACITY:

The company's installed production facilities during the year 2005 remained at the same level of the previous year at 2,880 Rotor Heads. A year wise comparative position of capacity, output and productive efficiencies are highlighted hereunder:

|  | 2006 | 2005 |
| :--- | ---: | ---: | ---: |
| (1) Installed Production Facilities: |  |  |
| Rotor Heads | 3,192 | 2,880 |
| (2) In Operations: |  |  |
| $\quad$ Rotor Heads | 3,192 | 2,880 |
| (3) Production Capacity (Kg) | $10,650,000$ | $9,600,000$ |
| (4) Actual Production (Kg) | $9,403,898$ | $9,493,386$ |
| (5) Operating Efficiency Attained | $88 \%$ | $99 \%$ |

The production capacity increased by $10.9 \%$ as compared to previous year. However the capacity utilization declined to the level of $88 \%$ as against $99 \%$ in the previous year.

## 2. COST OF PRODUCTION:

The cost of goods sold, unit cost, raw materials costs and cost of other materials/services have been varying at varying degree over the last two years as analyzed below:

|  | 2006 | 2005 |
| :--- | ---: | ---: |
| (1) Total Output Produced (Kg) | $9,403,898$ | $9,493,386$ |
| (2) Cost of Production (Tk.) | $1,048,383,919$ | $947,954,044$ |
| (3) Raw Materials Consumed (Tk.) | $864,662,499$ | $776,53,588$ |
| (4) Packing Materials Consumed (Tk.) | $15,353,776$ | $15,258,820$ |
| (5) Factory Overhead (Tk.) | $168,367,664$ | $154,898,778$ |
| (6) Power, Gas \& Water (Tk.) | $33,005,706$ | $33,244,426$ |
| (7) Unit Cost (Tk.) : |  |  |
|  |  |  |
|  | (a) Cost of Production per Kg | 111.48 |
|  | (b) Raw Materials per Kg | 91.95 |
|  | (c) Packing Materials per Kg | 1.63 |
|  | (d) Factory Overhead per Kg | 17.90 |
|  | (e) Power, Gas \& Water per Kg | 3.51 |

From the above information it will transpire that the cost of production per kg has increased by $11.65 \%$ during 2006 over that 2005 and the cost of raw materials increased by $12.41 \%$ during 2006 over the previous year. The cost of packing materials increased by $1.24 \%$ during 2006 over the previous year 2005, though factory overhead increased by $9.68 \%$ during 2006 over 2005. Cost of utilities (power, gas \& water) however increased by $0.29 \%$ in 2006 from that of 2005. Factors responsible for increase are mostly extraneous and beyond the control of management.

## 3. MARKETING OPERATIONS:

The Company's marketing operations continued to concentrate on export over the years as depicted below:

|  |  | 2006 |  |  | 2005 |
| :--- | :--- | ---: | ---: | ---: | ---: |
| (1) Quantity Sold (Kg) : |  |  |  |  |  |
| (a) Local Sales |  | 101,655 | $1.02 \%$ |  | 304,072 |$) 2.98 \%$

(2) Sales Revenue (Tk) :

| (a) Local Sales | $12,853,499$ | $1.02 \%$ |  | $32,683,038$ | $2.88 \%$ |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| (b) Export Sales |  | $\underline{1,241,194,378}$ |  | $98.98 \%$ |  | $\underline{1,102,605,686}$ |  |
|  | Total Sales | $\underline{1,254,047,877}$ |  | $100.00 \%$ |  | $\underline{1,135,288,724}$ | $\underline{100.00 \%}$ |

(3) Selling Prices:
$\begin{array}{lll}\text { (a) Local Sales (Tk/Kg) } & 126.44 & 107.48\end{array}$
$\begin{array}{lll}\text { (b) Export Sales (Tk/Kg) } & 126.34 & 111.56\end{array}$
$\begin{array}{lll}\text { (c) Average Sales (Tk/Kg) } & 126.34 & 111.44\end{array}$

The quantity sold during 2006 fell by $2.57 \%$ over that of 2005 while the sales revenue increased by $10.46 \%$ over the same period. This is primarily due to rise in export prices by $13.37 \%$ in 2006 over 2005.

## 4. CAPITAL EXPENDITURES:

The company made a capital investment of Tk. 2,342,797 during the year 2006 as aginest Tk. 91,498,877 during the year 2005 for plant and machinry for increasing production capacity.

## 5. DEBT SERVICE:

Since the medium term loan from SPL had earlier been fully redeemed during the year 2006 by payment of Tk. 30.00 million to SPL, the company does not have any term loan for any debt servicing.

## 6. CONTRIBUTION TO NATIONAL EXCHEQUER:

The Company contributed an amount of Tk. 38.67 million to the National Exchequer consisting of the following:

|  | 2006 | 2005 |
| :--- | ---: | ---: |
| (1) Advance Income Tax (Deducted at Source) | 2.45 | 1.78 |
| (2) Excise/VAT/Import Duties/Taxes etc. | 36.10 | 17.46 |
| (3) Govt. Taxes/Stamp Duties/License Fees etc. | 0.12 | $\underline{0.11}$ |
| Total Tk. (Million) | $\underline{38.67}$ | $\underline{19.35}$ |

The above is $99.84 \%$ higher than that of 2005 .

## 7. FOREIGN EXCHANGE EARNED/SAVED:

The company contributed a net amount of Tk. 145.21 million to the Foreign Exchange Reserve of the country during the year 2006 as follows:

|  | 2006 | 2005 |
| :---: | :---: | :---: |
| (1) Total Export Earnings | 1,241.19 | 1,102.60 |
| (2) Less: Import Costs/Expenses: |  |  |
| (a) Raw Cotton (Tk.) | 1,043.78 | 739.70 |
| (b) Spare Parts ( Tk.) | 52.20 | 47.58 |
|  | 1,095.98 | 787.28 |
| (3) Net Export Earnings in million (Tk.) | 145.21 | 315.32 |
| Net Export Earnings in US Dollar | 2,084,697.19 | 4,618,192.15 |

(At average Tk. 69.6552/\$)

## 8. CORPORATE OWNERSHIP:

The share paid-up capital of the company as at 31 December 2006 stood at Tk. 100 million, which is held as follows:
(1) Square Pharmaceuticals Ltd.

|  | $98 \%$ <br> $2 \%$ |
| ---: | ---: |
| Total |  |

## 9. FINANCIAL RESULTS:

The Company's operating financial results, as compared to the previous year, are summarized hereunder:

|  | Year 2006 | Year 2005 |
| :--- | ---: | ---: |
| (Taka) | (Taka) |  |
| (1) Sales Turnover | $1,254,047,877$ | $1,135,288,724$ |
| (2) Cost of Goods Sold | $1,050,993,450$ | $953,913,471$ |
| (3) Gross Profit | $203,054,427$ | $181,375,253$ |
| (4) Operating \& Financial Expenses | $78,283,703$ | $65,893,917$ |
| (5) Operating Income | $124,770,724$ | $115,481,336$ |
| (6) Other Income | 418,059 | 195,684 |
| (7) Net Profit before WPPF | $125,188,783$ | $115,677,020$ |
| (8) Contribution to WPPF | $5,961,371$ | $5,508,430$ |
| (9) Net Profit for the Year | $119,227,412$ | $110,168,590$ |
| (10) Provision for Income Tax/Deferred Tax | $17,884,112$ | $41,057,800$ |
| (11) Net profit (After Tax) | $101,343,300$ | $69,110,790$ |
| (12) Performance Analysis : |  |  |
| Gross Margin | $16.19 \%$ | $15.98 \%$ |
| Operating Margin | $9.97 \%$ | $10.17 \%$ |
| Net Margin | $8.05 \%$ | $6.09 \%$ |
| Outstanding Shares | $1,000,000$ | $1,000,000$ |
| Earning per Share (Tk.) | 101.34 | 69.11 |

The Sales Turnover in 2006 increased by $10.46 \%$ over the previous year while Net Profit (AT) increased by $46.64 \%$ over the same period due to lower provision for corporate tax. Earnings per Share (EPS) increased by 46.64\% and the Net Asset Value (NAV) per share stood at Tk. 616.95 as at 31 December 2006 as against Tk. 514.70 as at 31 December 2005 showing an increase of 19.69\% in Net Asset Value.

## 10. APPROPRIATION:

The net profit of Tk. 101,343,300 has been proposed by the Directors to be appropriated as follows:

## Tax Holiday Reserve

Transferred to General Reserve \& Surplus

$$
\text { Total Tk. } \begin{array}{r}
101,343,300 \\
\hline 101,343,300 \\
\hline
\end{array}
$$

## 11. DECLARATION OF DIVIDEND:

The Board of Directors have not recommended for declaration of dividend as yet due to the future need of ploughing back of profits for expansion and investment for cost reduction schemes arising from the need for increasing competitive ability of the company.

## 12. CORPORATE GOVERNANCE:

Though the Company is a private limited one the Management considers it necessary to uphold the principles of good-governance in matters of disclosures, transparency, accountability to shareholders and government, authenticity of text \& public, communicable language, timely and concerted action as a good corporate citizen. We also maintain superiority in matters of legal and professional standards.

## 13. APPOINTMENT OF AUDITORS:

M/s. Chowdhury Bhattacharjee \& Co., Chartered Accountants, retire at this Annual General Meeting and being eligible offer themselves for reappointment for the year 2007 and refix their remuneration.

## 14. MANAGEMENT APPRECIATION:

In line with moderate growth in the economy and rise in exports, especially the RMG products, the company's out-put and sales increased due to earnest efforts by the workers, staff and officers of the company. The supports from the customers, suppliers, banks and various government agencies are also recorded with appreciation. It is hoped that with success in world peace efforts, trade, commerce and industry will flourish to the ultimate benefits of the mankind.


Samson H. Chowdhury
Chairman


## AUDITORS' REPORT

TO THE SHAREHOLDERS OF

## SQUARE SPINNINGS LTD.

We have audited the accompanying Financial Statements of Square Spinnings Limited comprising Balance Sheet as at 31 December, 2006 and the related Income Statement, Statement of Changes in Equity, Cash Flow Statement together with related notes and schedule thereto for the year then ended. The preparation of these financial statements are the responsibility of the company's management. Our responsibility is to express an independent opinion on these financial statements based on our audit.

We conducted our audit in accordance with the BSA. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements, prepared in accordance with BAS, give a true and fair view of the state of the company's affairs as at 31 December, 2006 and of the results of its operations and its cash flow for the year then ended and comply with the Companies Act 1994 and other applicable laws and regulations.

We also report that:
(a) we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit and made due verification thereof;
(b) in our opinion, proper books of accounts as required by law have been kept by the Company so far as it appeared from our examination of those books;
(c) the Company's Balance Sheet and Income Statement dealt with by the report are in agreement with the books of account;
(d) the expenditure incurred was for the purpose of the Company's business.

Dated, Dhaka
01 March, 2007


## SQUARE SPINNINGS LTD.

## BALANCE SHEET

as at 31 December 2006

## NET ASSETS:

Fixed Assets:
At cost less depreciation 2

| Notes |  | 31-1 | 31-12-05 |
| :---: | :---: | :---: | :---: |
|  |  |  |  |
| 2 |  | 514,233,960 | 566,624,673 |
|  |  | 976,129,341 | 746,178,964 |
| 3 |  | 485,988,892 | 244,604,574 |
| 4 |  | 441,678,692 | 448,578,241 |
| 5 |  | 21,140,667 | 16,967,000 |
| 6 |  | 12,328,000 | 12,328,000 |
| 7 |  | 14,993,090 | 23,701,149 |
|  |  | 833,250,596 | 757,034,232 |
| 8 |  | 357,565,764 | 286,824,916 |
| 9 |  | 456,337,462 | 470,199,941 |
| 10 |  | 1,463,258 | 9,375 |
|  |  | 17,884,112 | - |
|  |  | 142,878,745 | $(10,855,268)$ |
|  |  | $(41,057,800)$ | $(41,057,800)$ |
|  | Tk. | 616,054,905 | 514,711,605 |
| 11 |  | 616,054,905 | 514,711,605 |
|  |  | 100,000,000 | 100,000,000 |
|  |  | 340,909,832 | 239,566,532 |
|  |  | 175,145,073 | 175,145,073 |
| Tk. |  | 616,054,905 | 514,711,605 |

Attached notes form an integral part of these Statements.
As per our annexed report of even date.

Managing Director

Dated, Dhaka: 01 March 2007

(Ot mancuyce
Partner
Chowdhury Bhattacharjee \& Co.
Chartered Accountants

## SQUARE SPINNINGS LTD.

## I NCOME STATEMENT

for the year ended 31 December 2006


Attached notes form an integral part of these Statements.


Anjan Chowdhury
Managing Director


Samuel S. Chowdhury Director


Company Secretary

As per our annexed report of even date.


## SQUARE SPINNINGS LTD.

## STATEMENT OF CHANGES IN EQUITY

for the year ended 31 December 2006

|  | Share <br> Capital |  | Tax Holiday <br> Reserve | Retained <br> Earnings |
| :--- | ---: | :---: | :---: | :---: |
| At 31 December 2005 |  | $100,000,000$ | $175,145,073$ | $239,566,532$ |
| Net Profit for 2006 | - | - | $101,343,300$ | Total |
| At 31 December 2006 | Tk. | $100,000,000$ | $175,145,073$ | $340,909,832$ |

## STATEMENT OF CHANGES IN EQUITY

for the year ended 31 December 2005

|  | Share <br> Capital | Tax Holiday <br> Reserve | Retained <br> Earnings | Total |
| :--- | ---: | ---: | ---: | ---: |
| At 31 December 2004 | $100,000,000$ | $131,077,637$ | $214,523,178$ | $445,600,815$ |
| Net Profit for 2005 | - | - | $69,110,790$ <br> $(44,067,436)$ | $69,110,790$ |
| Transfer to Tax Holiday Reserve | - | $44,067,436$ | - |  |
| At 31 December 2005 $\quad$ Tk. | $100,000,000$ | $175,145,073$ | $239,566,532$ | $514,711,605$ |

Attached notes form an integral part of these Statements.
As per our annexed report of even date.

Anjan Chowdhury
Managing Director

Dated, Dhaka: 01 March 2007


Samuel S. Chowdhury Director


Khandakér Habibuzzaman Company Secretary


## SQUARE SPINNINGS LTD.

## CASH FLOW STATEMENT

for the year ended 31 December 2006

## Cash Flow from Operating Activities:

## RECEIPTS:

Cash from Sale Revenue
Cash from Other Income
Total Cash Receipts

## PAYMENTS:

Purchase of Raw and Packing Materials Manufacturing and Operating Expenses Bank Interest Income Tax Paid
Workers Profit Participation Fund Total Payments
Net Cash Flow from Operating Activities
Cash Flow from Investing Activities:
Purchase of Fixed Assets
Investment in Share
Net Cash Flow from Investing Activities
Cash Flow from Financing Activities:
Medium Term Loan Received/(Repaid) Short Term Loan Received

Net Cash Flow from Financing Activities
Net Cash Position
Opening Cash and Cash Equivalents Closing Cash and Cash Equivalents

Attached notes form an integral part of these Statements.

2005

| $1,260,947,426$ |  |
| ---: | ---: |
| 418,059 |  |
| $1,261,365,485$ |  |
| $1,103,690,453$ |  |
| $165,166,628$ |  |
| $54,585,085$ |  |
| $10,64,149$ |  |
| $4,385,280$ |  |
| $1,338,471,595$ | $1,044,072,933$ |
| 195,684 |  |
| $(77,106,110)$ | $1,044,268,617$ |


| $(2,342,797)$ |
| ---: |
|  |
| $(2,342,797)$ |

$$
\begin{array}{r}
(91,498,877) \\
(12,328,000) \\
\hline(103,826,877) \\
\hline
\end{array}
$$

$$
\begin{array}{r}
(30,000,000) \\
(33,346,348) \\
\hline(63,346,348) \\
\hline
\end{array}
$$

$$
11,210,072
$$

$$
12,491,077
$$

23,701,149

As per our annexed report of even date.


Dated, Dhaka: 01 March 2007



## SQUARE CEPHALOSPORINS LIMITED DIRECTOR'S REPORT TO THE SHAREHOLDERS FOR THE PERIOD 2006-07

Dear Shareholders,
In terms of the provisions of section 184 of the Companies Act 1994 and IAS codes, I, on behalf of the Board of Directors, have the pleasure to submit its Report to you at the second annual general meeting for the period ended 31 March, 2007 in the following paragraphs:

## 1. IMPLEMENTATION:

The company completed implementation of the project in October 2006 and the plant commencement production from November 2006. The total cost of project incurred up to 30 March 2007 stood as follows:

| (1) Plant \& Machinery | $341,279,537$ |
| :--- | ---: |
| (2) Laboratory Equipment | $96,816,034$ |
| (3) Electo Machanical Equipment | $510,935,147$ |
| (4) Other Assets | $5,490,166$ |
|  | Total Tk. |
| $954,520,884$ |  |

2. SHAREHOLDING:

The company has issued 950,000 shares of Tk. 100 each to Square Pharmaceuticals Ltd. (SPL.) In addition 5,000 shares of Tk. 100 each have been issued to the individual shareholders as follows:
(1) Mr. Samson H. Chowdhury

| 1,000 |
| ---: |
| 1,000 |
| 1,000 |
| 1,000 |
| 1,000 |

(3) Mr. Tapan Chowdhury
(4) Mr. Anjan Chowdhury
(5) Mr. Charles C R Patra

Total: 5,000

Shares
"
"
"
"

On the basis of the above shareholdings, Square Cephalosporins Ltd. (SCL.) has the status of subsidiary to SPL.

## 3. OPERATIONS:

Since the company has operated only for about 5 months, the output, cost and expense levels could not reach optimum level as yet. The operating result is expected to stabilise and reach profitable level in due course over years. The gross turnover of Tk. 72,355,039 was encouraging, though the net losses of Tk. $120,466,871$ was staggering due higher cost of goods sold and financial overhead as follows:

| Gross Turnover | Tk. | $72,355,039$ |
| :--- | :--- | ---: |
| Gross Profit (Loss) | Tk. | $(96,331,009)$ |
| Net Profit (Loss) | Tk. | $(120,466,871)$ |

## 4. ACCOUNTING YEAR-

## Financial Position:

The company's (SCL) Accounting Year ended on 31 March 2007. Since the company has started commercial production. The Balance Sheet, Income Statement, Statement of Changes in Equity and Cash Flow Statement as at 31 March 2007 are placed hereunder.

## 5. BOARD OF DIRECTORS:

The Board of Directors as included in the Articles of Association continue to serve and no vacancy has been yet created therein.

## 6. APPOINTMENT OF AUDITORS:

In terms of provisions of sub-section (1) of section 210 of the Companies Act 1994, the shareholders' are required to appoint Auditors' of the company. Being eligible M/s. Chowdhury Bhattachajee \& Co., Chartered Accountants', the statutory auditors, who retired as this AGM, have offered to be reappointed as Auditors for the year 2007-2008 as per proviso (a) of sub-section (6) of section 210 of the Act.

## 7. ACKNOWLEDGEMENT:

The Directors record with appropriation the services rendered by all concerned.


## Samson H. Chowdhury <br> Chairman

## SQUARE CEPHALOSPORINS LTD.



[^1]
## AUDITORS' REPORT

## TO THE SHAREHOLDERS OF

## SQUARE CEPHALOSPORINS LTD.

We have audited the accompanying Financial Statements of Square Cephalosporins Limited comprising Balance Sheet as at 31 March, 2007 and the related Income Statement, Statement of Changes in Equity, Cash Flow Statement together with related Notes and Schedule thereto for the year then ended. The preparation of these financial statements are the responsibility of the company's management. Our responsibility is to express an independent opinion on these financial statements based on our audit.

We conducted our audit in accordance with the Bangladesh Standards on Auditing (BSA). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates and judegments made by management, as well as evaluating the overall presentation of financial statement. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statement, prepared in accordance with the International Accounting Standards (IAS) as adopted by The Institute of Chartered Accountants of Bangladesh (ICAB) as Bangladesh Accounting Standards (BAS), give a true and fair view of the state of affairs of the company as at 31 March, 2007 and of the results of its operations and its cash flow for the year then ended and comply with the Companies Act 1994 and other applicable laws and regulations.

We also report that:
(a) we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit and made due verification thereof;
(b) in our opinion, the company management has followed relevant provisions of laws and rules in managing the affairs of the company and proper books of accounts, records and other statutory books have been maintained so far as it appeared from our examination of those books;
(c) the Company's Balance Sheet and Income Statement dealt with by the report are in agreement with the books of account;

Dated, Dhaka
24 July, 2007


## SQUARE CEPHALOSPORINS LTD.

BALANCE SHEET
as at 31 March 2007

|  |  | 31-03-07 | 31-03-06 |
| :---: | :---: | :---: | :---: |
| ASSETS: | Note |  |  |
| Non Current Assets: |  | 816,401,266 | 850,694,939 |
| Pre-operating Cost | 2 | 99,800 | 114,800 |
| Property, Plant \& Equpment-At Cost less Depreciation | 3 | 816,301,466 | - |
| Capital Work in Progress | 4 | - | 850,580,139 |
| CURRENT ASSETS: |  | 158,162,172 | 350,000 |
| Inventories | 5 | 144,397,436 | - |
| Advance, Deposit and Prepayments | 6 | 13,764,736 | - |
| Cash and Cash Equivalents | 7 | - | 350,000 |
|  | Total Tk. | $\underline{\text { 974,563,438 }}$ | 851,044,939 |
| CATITAL \& LIABILITIES |  |  |  |
| Share Capital | 8 | 95,500,000 | 95,500,000 |
| Retained Earnings |  | (120,466,871) | - |
| NON CURRENT LIABILITIES: |  | 540,307,423 | 516,251,400 |
| Long Term Bank Loan | 9 | 140,307,423 | 116,251,400 |
| Share Money Deposit | 10 | 400,000,000 | 400,000,000 |
| CURRENT LIABILITIES: |  | 459,222,886 | 239,293,539 |
| Short Term Borrowings | 11 | 333,174,563 | 219,638,539 |
| Current Portion of Long Term Bank Loan | 12 | 84,388,281 | 19,640,000 |
| Liabilities for Expenses | 13 | 41,146,690 | 15,000 |
| Other Liabilities | 14 | 513,352 | - |
|  | Total Tk. | $\underline{\underline{974,563,438}}$ | 851,044,939 |

Attached notes form part of these Financial Statements.
 Managing Director


Samuel S. Chowdhury Director

As per our annexed report of even date.

Khandaker Habibuzzaman Company Secretary


## SQUARE CEPHALOSPORINS LTD.

## INCOME STATEMENT

for the year ended 31 March 2007


As per our annexed report of even date.
 Managing Director


Samuel S. Chowdhury Director


Khandaker Habibuzzaman Company Secretary


SQUARE CEPHALOSPORINS LTD.
STATEMENT OF CHANGES IN EQUITY
for the period ended March 31, 2007

|  | Share Capital | Share <br> Premium | General <br> Reserve | Tax Holiday <br> Reserve | Retained <br> Earnings | Total |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| At March 31,2006 | $95,500,000$ | - | - | - | - | $95,500,000$ |
| Net Loss for 2006-2007 | - | - | - | - | $(120,466,871)$ | $(120,466,871)$ |
| At March 31,2007 | $95,500,000$ | - | - | - | $(120,466,871)$ | $(24,966,871)$ |

## STATEMENT OF CHANGES IN EQUITY

for the period ended March 31, 2006

|  | Share Capital | Share <br> Premium | General <br> Reserve | Tax Holiday <br> Reserve | Retained <br> Earnings | Total |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| At March 31,2005 | - | - | - | - | - | - |
| Share Issued | $95,500,000$ | - | - | - | - | $95,500,000$ |
| At March 31,2006 | $95,500,000$ | - | - | - | - | $95,500,000$ |

Attached notes form part of these Financial Statements.


Samuel S. Chowdhury Director

Samson H. Chowdhury Managing Director


Dated, Dhaka: 24 July 2007
Dat Data 24 Jul 2007

As per our annexed report of even date.

Khandaker Habibuzzaman Company Secretary
Oemcuyce
B.K. Bhattacharjee, FCA
Partner
Chowdhury Bhattacharjee \& Co.
Chartered Accountants

## SQUARE CEPHALOSPORINS LTD.

## CASH FLOW STATEMENT

for the period ended March 31, 2007


Attached notes form part of these Financial Statements.
As per our annexed report of even date.


Samson H. Chowdhury Managing Director


Samuel S. Chowdhury Director

Khandaker Habibuzzaman Company Secretary

-

B.K. Bhattacharjee, FCA Partner Chowdhury Bhattacharjee \& Co. Chartered Accountants

sQuARE PHARMACEUTICALS LTD. donated Bird-Flu medicine to the Government
Mr. Samson H Chowdhury, Chairman of Square Group, donated Bird- Flu medicine, "Aviflu" to The Government of the People's Republic of Bangladesh in a donation program held at Square Hospitals Limited on April 02, 2007. Honorable Health Advisor, Major Gen. Dr. A.S.M. Matiur Rahman (Retd), attended the program as Chief Guest and accepted the donation. Advisor, Ministry of Fisheries and Livestock, Dr. Chowdhury Sajjadul Karim was also present at the program as Special Guest. The medicines can cover the treatment of 200 patients.

SQUARE PHARMACEUTICALS LTD.
introduced six Antiretroviral drugs for the treatment of HIV/AIDS and donated to the NGOs


Square Pharmaceutical Limited had organized a launching program of their Antiretroviral (ARV) drugs at Spectra Convention Centre, Gulshan-1, Dhaka on November 28, 2006
The Managing Director of Square Pharmaceutical Limited, Mr. Tapan Chowdhury, inaugurated the program and donated the ARV drugs to three NGOs working for HIV/AIDS, namely-

- Ashar Alo Society
- Mukto Akash and
- Confidential Approach to AIDS Prevention.

This occasion was graced by Major Gen. Dr. A.S.M. Matiur Rahman (Retd), Chief HIV Advisor, MOH \& FW, Chairman of Technical Committee of national AIDS Committee (NAC), Prof. Nazrul Islam, Professor and Chairman, Dept. of Virology, BSMMU, Dr. Md. Abdus Salim, Programme Manager, NASP and Dr. Halida H. Khandaker, Executive Director, CAAP along with the NGOs working in the field.

## 40th Annual General Meeting

$-\mathbb{S}$

# $40^{\text {th }}$ Annual General Meeting 

Thursday, 21 ${ }^{\text {st }}$ September 2006
Bangladesh-China Friendship Conference Centre

Agargaon, Sher-E- Bangla Nagar, Dhaka
Agargaon, Sher-E-Bangla Nagar, Diaka
-

## SQUARE PHARMACEUTICALS LTD.

Registered Office: "Square Centre" 48, Mohakhali Commercial Area, Dhaka-1212

## PROXY FORM

I/We $\qquad$
of
being a member of Square Pharmaceuticals Ltd. do hereby appoint

## Mr/Mrs/Miss

of
as my/our proxy to attend and vote for me/us on my/our behalf at the 41th Annual General Meeting of the Company to be held on Wednesday the 12th September 2007 at 11:00 a.m. at Bangladesh-China Friendship Conference Centre, Agargaon, Sher-E-Bangla Nagar, Dhaka and at any adjournment thereof.

As witness my hand this day of $\qquad$ September 2007.

Affix
Revenue Stamp
$\qquad$

Dated
Dated $\qquad$

Signature Verified

Authorized Signatory Square Pharmaceuticals Ltd.

Note: The proxy form should reach the Registered Office of the Company not less than 48 hours before the time fixed for the meeting.

স্কয়ার ফার্মসিউটিক্যালস্ লিঃ
রেজিষ্টার্ড অফিসঃ স্কয়ার সেন্টার, ৪৮- মহাখালী বাণিজ্যিক এলাকা, ঢাকা-১২১২

## প্রक्ম एর

আমি/আমরা $\qquad$
ঠিকানা $\qquad$

স্কয়ার ফার্মাসিউটিক্যালস্ লিঃ এর সদস্য হিসেবে
জনাব/বেগম $\qquad$
ঠिকানা $\qquad$

আমার/আমাদের প্রতিনিধি হিসেবে আগামী বুধবার ১২ই সেপ্টেম্বর ২০০৭ সকাল ১১:০০ মিনিটে বাংলাদেশ-চীন মৈত্রী সম্মেলন কেন্দ্র, আগারগাও, শেরেবাংলা নগর, ঢাকা-এ অনুষ্ঠিতব্য কোম্পানীর 8 ১তম বার্ষিক সাধারণ সভায় এবং এর মূলতবী ঘোষিত সভায় আমার/আমাদের পক্ষে উপস্থিত থাকার এবং ভোট প্রদান করার জন্য নিযুক্ত করলাম।

স্বাক্ষ্য হিসেবে অদ্য $\qquad$ সেপ্টেম্বর ২০০৭ তারিখে আমি/আমরা এই দলিলে সজ্ঞানে স্বাক্ষর করলাম ।

প্রতিনিধির স্বাক্ষর
তারিখ $\qquad$

সদস্যের স্বাক্ষর
রেজিষ্টার্ড ফলিও/বিওআইডি নম্বর
তারিখ $\qquad$

স্বাক্ষর পরীক্ষিত

অনুমোদনকারীর স্বাক্ষর স্কয়ার ফার্মাসিউটিক্যালস্ লিঃ



[^0]:    - Square Road, Salgaria, Pabna, Bangladesh
    - Kaliakoir, Gazipur, Bangladesh

[^1]:    Square group, one of the largest business conglomerates of Bangladesh, has come up with yet another giant step through the inception of its latest venture - Square Cephalosporins Ltd.(SCL). From now and onwards the Cephalosporin products are going to be produced at the new State-of-the-art plant dedicated for manufacturing Cephalosporins. The plant has been designed and commissioned by Telstar, Spain, which has already earned world-wide recognition for its fine-tuned expertise in this sector. To comply fully with US FDA and UK MHRA guidelines, the plant has been installed with completely self-contained facilities. SCL has the full range of production facilities including oral solid, oral liquid and injectables. Currently SCL has a total of 47 products from all the four generations under 12 brands.

